



## Investor Presentation

*November 2022*

# Cadence by the Numbers

- Dual headquarters in Tupelo, Mississippi and Houston, Texas. The bank was originally chartered in 1876 and went public in 1986.

- Customer-focused business model with comprehensive line of financial products and banking services for individuals, small to mid-size, and large commercial businesses.

- Recognized as a member of the 2021 KBW Bank Honor Roll for 10-year earnings per share growth – 1 of only 16 banks to receive this distinction (representing just 4% of eligible banks).

- Named KBW Best Ideas for 2022, Raymond James' 27<sup>th</sup> annual Analysts' Best Picks list, and the Stephens 2022 Best Ideas list.<sup>(4)</sup>

**\$47.7 Billion<sup>(1)</sup>**  
In Total Assets

**\$39.0 Billion<sup>(1)</sup>**  
In Deposits

**\$29.3 Billion<sup>(1)</sup>**  
In Loans

**>6,500**  
Teammates

**Nearly 400**  
Locations in Texas and Southeast

**Attractive Growth Markets**  
8 of the top 10 largest MSAs<sup>(3)</sup>

**31st** Largest bank in U.S. by total assets size<sup>(2)</sup>

**#1** Largest Bank w/ HQ in Mississippi<sup>(2)</sup>

**#3** Largest Bank w/ Corporate HQ in Texas<sup>(2)</sup>

## S&P Global Ratings

Long-term issuer credit **BBB+**  
Short-term issuer credit **A-2**

## Moody's

Long-term issuer credit **Baa2**  
Bank deposits **A2/P-1**

<sup>(1)</sup> Financial information as of September 30, 2022.

<sup>(2)</sup> Bank ranking based on publicly-traded U.S. banks (excludes trust banks) with total assets reported as of September 30, 2022. Source: S&P Capital IQ.

<sup>(3)</sup> Based on the nine-state footprint: AL, AR, FL, GA, LA, MO, MS, TN and TX.

<sup>(4)</sup> Based on independent equity research from Keefe, Bruyette & Woods, Raymond James & Associates and Stephens Inc.

# Premier Regional Banking Franchise

<b>Delivering Shareholder Value</b>	<ul style="list-style-type: none"> <li>History of enhancing shareholder value</li> <li>Led by dedicated and talented bankers with a deep, broad-based skill set</li> <li>Experienced and engaged board of directors and management team</li> <li>Increased market penetration in all markets, driving future growth and supporting top tier profitability</li> <li>Disciplined underwriting and well-established risk management framework</li> </ul>
<b>Significant Scale in Attractive Markets</b>	<ul style="list-style-type: none"> <li>Well positioned in highly attractive markets throughout Texas and the Southeast</li> <li>6th largest bank headquartered in its nine-state footprint with potential to extend market leadership position<sup>(1)</sup></li> <li>Presence in 8 of the top 10 largest in-footprint MSAs with strong growth dynamics</li> <li>Strong demographics and presence in rapidly growing markets will foster organic growth opportunities</li> </ul>
<b>Positioned for Growth</b>	<ul style="list-style-type: none"> <li>Strong balance sheet and reserve levels enabling continued growth trajectory</li> <li>Diversified loan portfolio funded by stable, low-cost core deposits</li> <li>Scalable platform to drive organic growth and future acquisitions</li> <li>\$4.2 billion of shareholders' equity and total risk-based capital ratio of 12.8% as of September 30, 2022</li> </ul>
<b>Merger Execution &amp; Synergies</b>	<ul style="list-style-type: none"> <li>Highly experienced in acquisitions and integrations ensuring a focus on long-term customer relationships</li> <li>Merged two historic institutions - BancorpSouth and legacy Cadence had 145 and 134 years of history, respectively</li> <li>Shared culture and commitment to providing the highest level of customer service and community involvement</li> <li>Combined community banking focus and commercial banking</li> <li>Diversified, durable business mix with recurring and growing fee income streams</li> <li>Successful core system conversion and rebranding completed in October 2022</li> <li>Diversified business model supports prudent risk management practices</li> </ul>

<sup>(1)</sup> Includes AL, AR, FL, GA, LA, MO, MS, TN and TX.

# Diverse and Complementary Markets

Loans & Deposits by State (9/30/22)

State	Total Loans (\$B)	% of Total	Total Deposits (\$B)	% of Total	Deposit Mkt. Share Rank <sup>(1)</sup>
Texas	\$ 12.0	41%	\$ 11.8	30%	11
Mississippi	2.7	9%	8.9	23%	3
Alabama	2.5	8%	5.3	13%	6
Georgia	2.1	7%	4.5	11%	13
Florida	1.8	6%	1.9	5%	41
Tennessee	1.5	5%	2.3	6%	15
Louisiana	1.4	5%	1.9	5%	12
Arkansas	1.1	4%	2.1	5%	8
Missouri	0.5	2%	0.4	1%	70
Other	3.6	12%	–	–	–
<b>Total</b>	<b>\$ 29.3</b>	<b>100%</b>	<b>\$ 39.0</b>	<b>100%</b>	<b>–</b>

- Future growth opportunities in large population centers in the Southeast and Texas complemented by meaningful market share in stable smaller markets
- Texas is the 2nd largest economy among U.S. states and 9th largest global economy<sup>(2)</sup>
- Georgia has 18 Fortune 500, 32 Fortune 1000 and over one million small businesses headquartered in the state<sup>(2)</sup>
- Birmingham, Memphis, Tupelo, and other established Southeast markets provide stable, high-quality funding to complement middle market commercial growth

Top 20 Largest Deposit Markets by MSA<sup>(1)</sup> - in footprint

FDIC Summary of Deposits – as of 6/30/22

MSA	Deposits (\$B)	Branch #	Mkt. Share Rank	Mkt. Share %	% of Franchise	Population (mm)
Houston, TX	\$ 7.6	23	7	2.1 %	18.9 %	7.3
Birmingham, AL	2.1	17	6	4.1	5.1	1.1
Memphis, TN	2.0	25	<b>5</b>	4.7	4.9	1.4
Atlanta, GA	1.8	7	15	0.8	4.5	6.2
Tupelo, MS	1.7	12	<b>2</b>	32.8	4.1	0.2
Jackson, MS	1.5	19	<b>4</b>	8.0	3.7	0.6
Killeen, TX	1.4	11	<b>1</b>	20.9	3.5	0.5
Macon, GA	1.4	8	<b>2</b>	25.0	3.4	0.2
Shreveport, LA	1.0	9	<b>5</b>	9.1	2.4	0.4
Jackson, TN	1.0	9	<b>1</b>	21.5	2.4	0.2
Tampa, FL	0.9	8	16	1.0	2.2	3.3
Hattiesburg, MS	0.8	8	<b>1</b>	18.3	2.0	0.2
Gulfport, MS	0.8	8	<b>3</b>	10.1	2.0	0.4
Huntsville, AL	0.8	8	6	6.6	1.9	0.5
Fort Smith, AR	0.7	8	<b>3</b>	10.9	1.7	0.2
Nacogdoches, TX	0.6	4	<b>1</b>	34.9	1.4	0.1
Dallas, TX	0.6	10	53	0.1	1.4	7.8
Austin, TX	0.5	14	22	0.7	1.3	2.4
Augusta, GA	0.5	6	9	3.9	1.2	0.6
Monroe, LA	0.5	5	<b>3</b>	9.7	1.2	0.2
<b>Total (Top 20)</b>	<b>\$ 27.8</b>	<b>219</b>	<b>–</b>	<b>–</b>	<b>69.2 %</b>	<b>33.7</b>

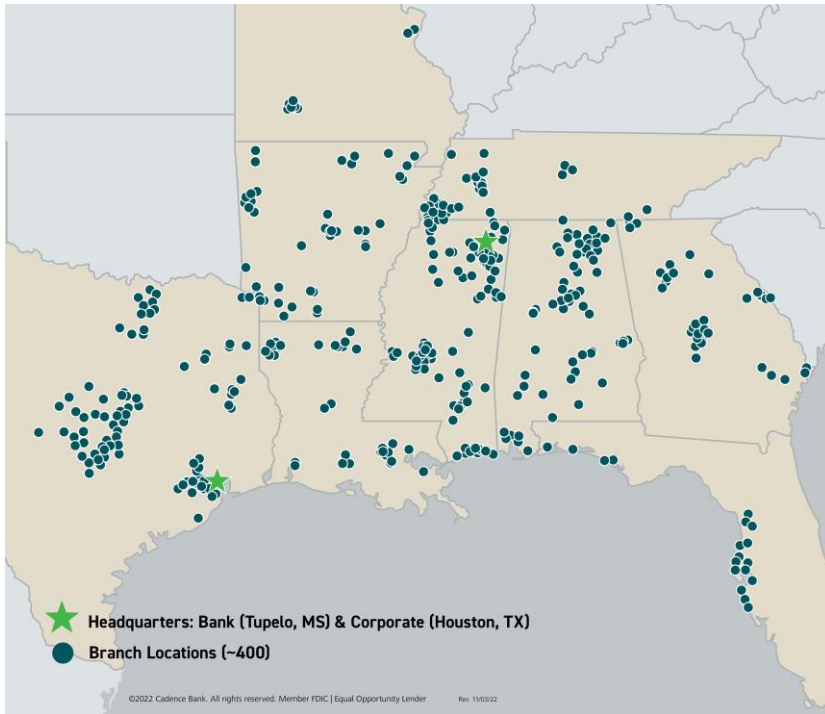
Note: Highlighted rows represent Top 5 market share ranking

<sup>(1)</sup> Source: S&P Capital IQ U.S. Market Demographic data as of November 1, 2022.

<sup>(2)</sup> Sources: www.bea.gov, businessintexas.com and www.georgia.org.

# Leading Bank in Texas & the Southeast

## Franchise Footprint



**Nearly 400 Full-Service Branches**  
**29 Insurance Locations (20 Stand Alone)**  
**111 Mortgage Locations**  
**32 Wealth Management Locations**

## Top 10 Banks in the Company's TX & Southeast Footprint<sup>(1)</sup>

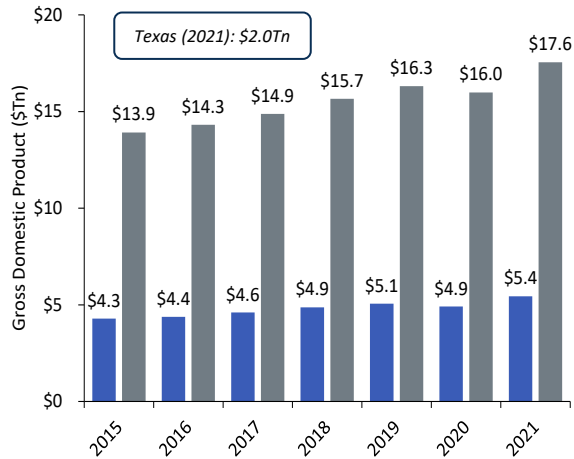
		9/30/22
Rank	Company	Assets (\$B)
1	Regions Financial Corporation	\$158
2	Comerica Inc.	84
3	First Horizon Corporation	80
4	Synovus Financial Corp.	59
5	Cullen/Frost Bankers	53
6	<b>Cadence Bank</b>	<b>48</b>
7	South State Corporation	45
8	Pinnacle Financial Partners, Inc.	41
9	Prosperity Bancshares, Inc.	38
10	UMB Financial Corporation	38

Source: S&P Global.

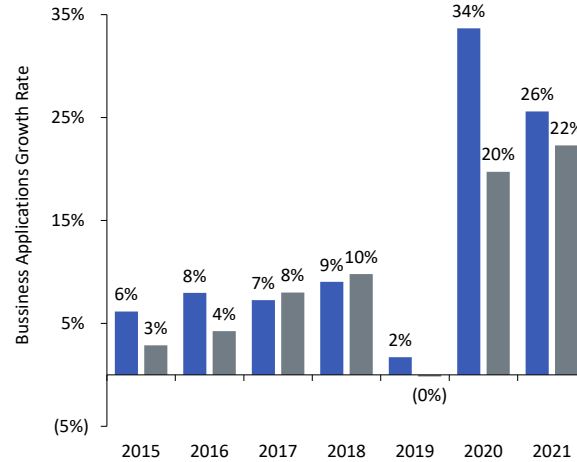
(1) Includes depository institutions headquartered in AL, AR, FL, GA, LA, MO, MS, TN and TX.

# Attractive Footprint in Texas & the Southeast

## Meaningful Market Size



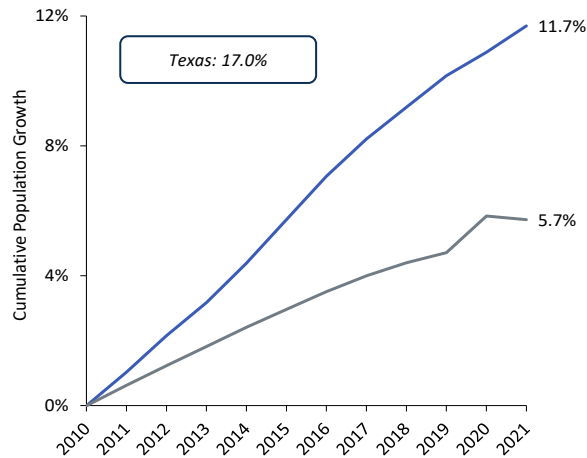
## Highly Conducive Business Atmosphere



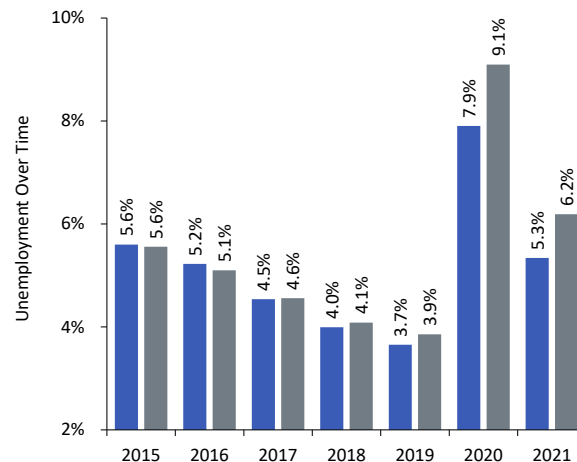
## Presence in 8 of 10 Largest Texas and Southeastern Markets<sup>(1)</sup>

Rank	MSA	Current Pop. (Millions)	Proj. 5-Year Pop. Growth (%)
1	Dallas-Forth Worth, TX	7.8	5.9%
2	Houston, TX	7.3	6.0%
3	Miami, FL	6.2	4.0%
4	Atlanta, GA	6.2	5.4%
5	Tampa, FL	3.3	4.8%
6	St. Louis, MO	2.8	0.7%
7	Orlando, FL	2.7	5.6%
8	San Antonio, TX	2.6	6.1%
9	Austin, TX	2.4	6.9%
10	Kansas City, MO	2.2	3.0%

## Favorable Demographic Trends



## Low Unemployment Across Footprint



■ CADE Footprint<sup>(1)</sup> ■ Rest of US

Indicates CADE Presence

Source: Bureau of Economic Analysis, Bureau of Labor Statistics, United States Census Bureau.

<sup>(1)</sup> Includes Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Missouri, Tennessee and Texas.

# Ideally Positioned in Rapidly Growing Markets

- Economic growth throughout CADE's footprint continues to outperform the broader US
  - In particular, longstanding performance in the State of Texas
- Driven by favorable demographic trends as well as a business-friendly atmosphere
- Businesses and individuals are expected to continue migrating towards CADE's diverse footprint given the Southeast's highly competitive cost of doing business and extensive infrastructure.

## Atlanta



*3<sup>rd</sup> Ranked Metro by Fortune 500 HQs; Largest City in the #1 Ranked State for Doing Business*

## Austin



*Fastest Growing Major Metro in the United States; Growing Innovation Hub*

## Dallas / Fort Worth Metroplex



*Diverse Economic Base Centered on Professional and Business Services; 2<sup>nd</sup> Ranked Metro by Job Growth in 2022*

## Houston



*If Houston was a Country, it would be the 27<sup>th</sup> Largest Economy in the World; World Class Medical and Energy Industries*

## Memphis



*Key Logistics and Transportation Hub with Below Average Business Costs; Growing Healthcare Sector*

## Tampa



*Diverse and Rapidly Growing Economy Driven by Defense, Finance and Tourism Industries*

### Corporate Relocations<sup>(1)</sup>

AECOM

CBRE



ORACLE

PAPAJOHNS

TESLA



# Diversified Business Model

			YTD 2022 METRICS:
<b>BANKING</b>	<b>Community</b>	<ul style="list-style-type: none"> <li>Nine-state footprint, from Texas to Florida</li> <li>Comprehensive product suite delivered through nearly 400 locations</li> <li>Leadership in community markets</li> <li>Source of high-quality low-beta deposits in urban and rural markets</li> </ul>	<b>\$29.3B Loans</b>
	<b>Commercial</b>	<ul style="list-style-type: none"> <li>Proven business model focused on high-touch client relationships</li> <li>Well-positioned in large and fast-growing metro markets</li> <li>Experienced and talented bankers</li> <li>Sophisticated treasury / cash management products and services</li> </ul>	<b>\$39.0B Deposits</b>
<b>FINANCIAL SERVICES</b>	<b>Insurance</b>	<ul style="list-style-type: none"> <li>740+ insurance teammates including 164 producers across ~30 locations</li> <li>2<sup>nd</sup> largest U.S. bank-owned insurance brokerage<sup>(1)</sup></li> <li>Property and casualty, commercial and employee benefits</li> </ul>	<b>\$378.2M Fee Income</b>
	<b>Wealth, Investment Advisory &amp; Trust</b>	<ul style="list-style-type: none"> <li>\$20 billion Assets Under Management and Administration<sup>(2)</sup></li> <li>Affluent and high net worth segments; advisory through Linscomb &amp; Williams</li> <li>Personal and institutional trust services</li> </ul>	<b>27.6% of Operating Revenue</b>
	<b>Mortgage</b>	<ul style="list-style-type: none"> <li>Over 200 originators/production staff</li> <li>\$2.5 billion mortgage production YTD in 2022</li> <li>\$7.7 billion of loans serviced for others at September 30, 2022</li> </ul>	

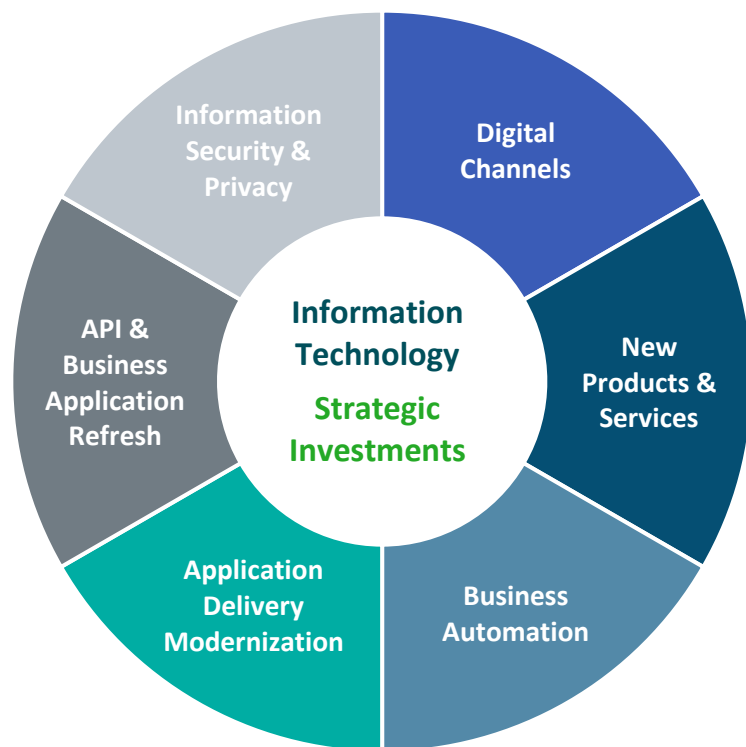
<sup>(1)</sup> Business Insurance rankings based on 2021 brokerage revenue generated by U.S.-based clients.

<sup>(2)</sup> Assets under management include assets in escrow, safekeeping, custody and QSF.

<sup>(3)</sup> Financial results as of 9/30/22.



# Transformational Digital & Technology



## Dynamic & Cost-Efficient Model

- Business leaders who know their customers drive and own technology investments.
- Delivers customized applications for superior customer experience, providing a significant competitive advantage.
- Target approach provides flexibility to pay-as-you-go.
- Integrate cloud-based applications and commodity technology.
- Utilize leading fintech and 3rd party business applications to drive growth and efficiencies.

## Digital Innovation Priorities & Objectives



Integration of  
Core Services



Emphasis on  
Compliance &  
Regulatory



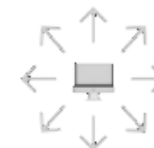
Drive Business  
Results &  
Growth



Optimize User  
Experience



Maximize Site  
Performance



Expand  
Automation &  
Analytics



**Positioned to Scale  
and Grow Revenue**

Over 1.1 million Total Accounts

613k Consumer Households<sup>(1)</sup>

179k Commercial Businesses<sup>(1)</sup>

<sup>(1)</sup> Multiple accounts are consolidated under a single individual relationship where appropriate.

# Diverse and Experienced Executives & Board

## Senior Executives



**Dan Rollins**

Chairman & CEO



**Paul Murphy**

Executive Vice Chairman



**Chris Bagley**

President



**Hank Holmes**

Chief Banking Officer



**Valerie Toalson**

Chief Financial Officer

## Board of Directors



Gus Blass



Shannon Brown



Deborah Cannon



Charlotte Corley



Joe Evans



Virginia Hepner



Skipper Holliman



Warren Hood



Keith Jackson



Larry Kirk



Paul Murphy



Precious Owodunni



Alan Perry



Dan Rollins



Marc Shapiro



Tom Stanton



Kathy Waller



Tom Wiley

# Committed to ESG and Diversity



## A Better World

- Committed to sustainability and prudent governance
- Focused on reducing our carbon footprint to protect generations to come
- Foster a diverse and inclusive workforce that positively impacts our clients, communities and shareholders
- Working proactively with the community and government to serve the society at large



## Customers & Communities

- Responsible business partner to every customer and community that we serve
- Providing superior client service
- Dedicated to low-to-moderate income and mass market clients offering financial education and targeted products
- Giving back by supporting charitable events, employees volunteering their service, and through philanthropy



## Teammates & Culture

- Proven and experienced leadership
- Complementary cultures with disciplined approach to risk management
- Operation centers maintained in key geographies across footprint
- Expanded core competencies across organizations
- Ensure that diversity is integrated into advancement and retention

# Vision, Mission and Values

## Vision:

Helping people, companies, and communities prosper.

## Mission:

We meet customers where they are in their financial journey, providing expert advice and a broad array of products and services to help them reach their goals. While delivering value to our shareholders, we foster a workplace where teammates thrive and communities prosper.

## Values:



Value relationships



Put customers at the center of our business



Do right by others



Embrace inclusivity



Create a great place to work

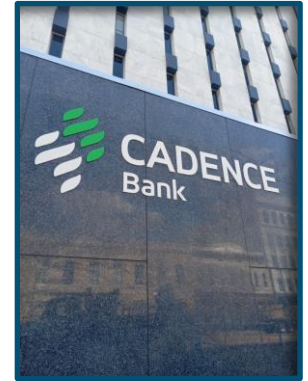


# Successful Conversion and Rebranding



## Fully Integrated and Focused on the Future

- In October 2022, successfully converted approximately 200,000 accounts and rebranded 400+ branch/facilities over nine states
- Successful conversion of all systems, infrastructure, call centers
- Integrated platform to support growth and business expansion
- Retention of key talent in client-facing and critical support roles
- Solid cultural alignment and experienced, motivated team
- Leveraging core strengths and long history in the market



Continued progress toward achieving 2023 merger cost save goal of \$78 million, with over one-third already realized in the current expense run-rate

# Third Quarter 2022 Financial Highlights

<b>Earnings Highlights</b>	<ul style="list-style-type: none"> <li>Net income available to common shareholders of \$121.0 million, or \$0.66 per diluted common share.</li> <li>Adjusted net income available to common shareholders<sup>(1)</sup> of \$143.7 million, or \$0.78 adjusted earnings per common share<sup>(1)</sup>, up 6.8% from 2Q22 reflecting revenue growth, operating leverage and stable credit.</li> <li>Return on average tangible common equity<sup>(1)</sup> was 17.4% for 3Q22 and the adjusted return on average tangible common equity<sup>(1)</sup> was 20.7% for the quarter.</li> <li>Adjusted pre-tax pre-provision net revenue<sup>(1)</sup> of \$189.8 million, 1.58% of average assets on an annualized basis, up 7.4% from the linked quarter.</li> </ul>
<b>Balance Sheet</b>	<ul style="list-style-type: none"> <li>Generated net organic loan growth of \$936.0 million for the quarter or 13.1% on an annualized basis, and up \$2.4 billion from 12/31/21 or 12.0% annualized. Total deposits were \$39.0 billion, decreasing 2.9% during the quarter.</li> <li>Loan to deposit ratio of 75.1% and securities to assets of 26.1% at September 30, 2022.</li> </ul>
<b>Credit</b>	<ul style="list-style-type: none"> <li>Stable credit quality with total non-performing assets declining \$4.3 million during the quarter.</li> <li>Net charge-offs of \$6.7 million, or 0.09% of net loans and leases on an annualized basis (year-to-date annualized of 0.02%). The current quarter gross charge-off increase was primarily driven by one \$8.0 million acquired energy credit, which was classified as purchased credit deteriorated.</li> <li>Allowance for credit losses to total loans at 1.48%; no provision for credit losses in 3Q22.</li> </ul>
<b>Revenue and Expenses</b>	<ul style="list-style-type: none"> <li>Total revenue of \$479.8 million in 3Q22 up 6.6% from the linked quarter reflecting increased loan production and higher interest rates, and a net interest margin up 22 bp in the quarter to 3.28%.</li> <li>Non-interest revenue made up 25.9% of total revenue and included solid insurance and card revenues offset by a decline in mortgage revenue.</li> <li>The adjusted efficiency ratio<sup>(1)</sup> was 60.3% for the third quarter of 2022, improved from 60.5% for the second quarter of 2022.</li> </ul>
<b>Capital</b>	<ul style="list-style-type: none"> <li>Total shareholders' equity was \$4.2 billion at September 30, 2022.</li> <li>Tier 1 capital ratio of 10.7% and Total risk-based capital ratio of 12.8%, currently estimated as of September 30, 2022.</li> </ul>

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

# Summary Financial Results

\$ in millions, unless otherwise indicated

	Three Months/Period Ended			% Change	
	9/30/22	6/30/22	9/30/21	QoQ	YoY
Net interest revenue	\$ 355.4	\$ 324.8	\$ 181.5	9.4 %	95.8 %
Provision for credit losses	-	1.0	(7.0)	NM	(100.0)
Noninterest revenue	124.5	125.2	84.5	(0.6)	47.3
Noninterest expense	319.7	285.9	179.9	11.8	77.7
Income before income taxes	160.1	163.1	93.1	(1.8)	72.0
Income tax expense	36.7	36.2	20.4	1.5	80.4
Net income	\$ 123.4	\$ 127.0	\$ 72.7	(2.8) %	69.7 %
Less: Preferred dividends	2.4	2.4	2.4	-	-
Net income available to common shareholders	\$ 121.0	\$ 124.6	\$ 70.4	(2.9) %	72.0 %
Plus: Non-routine items, net of tax	22.6	9.6	4.5	135.4	399.2
Adjusted net income available to common shareholders <sup>(1)</sup>	\$ 143.7	\$ 134.2	\$ 74.9	7.0 %	91.8 %
Diluted earnings per share	\$ 0.66	\$ 0.68	\$ 0.65	(2.9) %	1.5 %
Adjusted earnings per share <sup>(1)</sup>	\$ 0.78	\$ 0.73	\$ 0.69	6.8	13.0
Return on average assets	1.03%	1.08%	1.04%	(4.6) %	(1.0) %
Return on average common shareholders' equity	11.06%	11.47%	9.65%	(3.6)	14.6
Adjusted return on average assets <sup>(1)</sup>	1.22%	1.16%	1.11%	5.2 %	9.9 %
Adjusted return on average tangible common equity <sup>(1)</sup>	20.66%	19.50%	15.80%	5.9	30.8
Adjusted pre-tax pre-provision net revenue (PPNR) <sup>(1)</sup>	\$ 189.8	\$ 176.7	\$ 92.1	7.4 %	106.0 %
Adjusted PPNR to total average assets <sup>(1)</sup>	1.58%	1.51%	1.32%	4.6	19.7
Tangible book value per share, including AOCI <sup>(1)</sup>	\$ 13.25	\$ 14.73	\$ 17.27	(10.0) %	(23.3) %
Tangible book value per share, excluding AOCI <sup>(1)</sup>	\$ 20.36	\$ 19.87	\$ 18.05	2.5 %	12.8 %

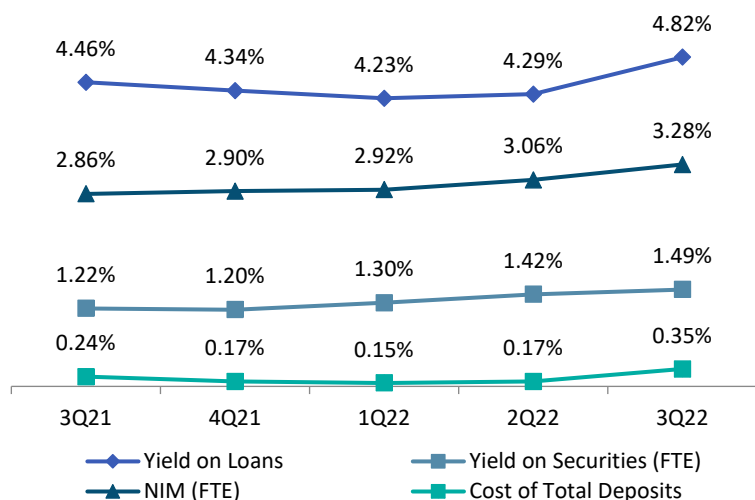
<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.



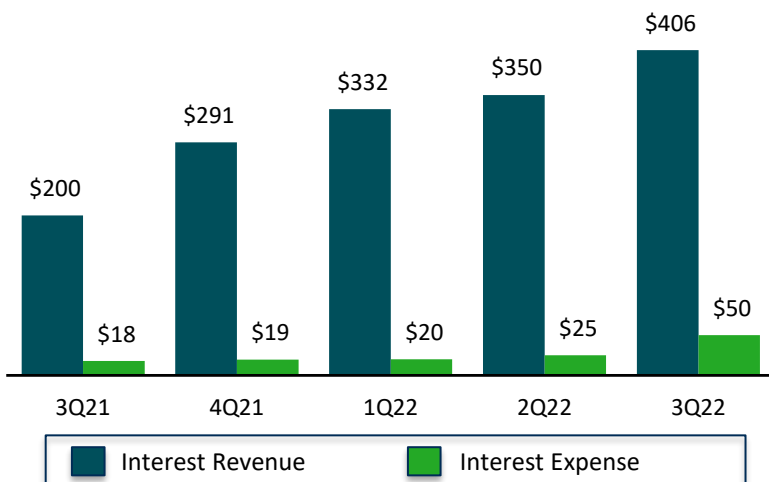
# Net Interest Revenue / Net Interest Margin

\$ in millions, unless otherwise indicated

## NIM, Yields & Costs



## Interest Revenue & Interest Expense



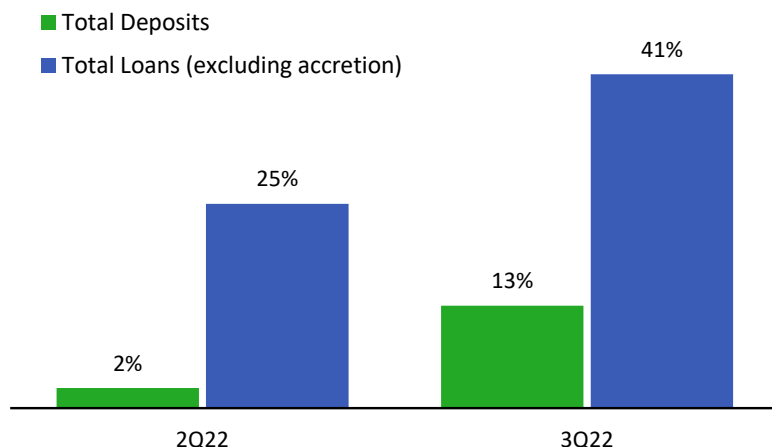
## HIGHLIGHTS

- Net interest margin increased 22 bp in the third quarter of 2022 to 3.28% due to rising rates and asset mix shifts (as runoff in the securities book is reinvested in loans) positively impacting asset yields. Excluding the impact of accretion, linked quarter net interest margin increased by 26 bp.
- Yields on net loans, loans held for sale, and leases excluding accretion, were up 58 bp to 4.70% for the third quarter of 2022 compared with 4.12% for the second quarter of 2022.
- The average cost of deposits increased to 0.35% for the third quarter of 2022 compared to 0.17% in the prior quarter, representing a year-to-date deposit beta of 9%, indicative of disciplined pricing management.
- In 3Q22, yields on total interest earning assets were up 45 bp to 3.74% and total costs of funds were up 23 bp to 0.47%.
- Net interest revenue excluding accretion income related to acquired loans for 3Q22 increased \$34.2 million or 10.9% from the prior quarter. Net interest revenue included \$8.1 million in accretion income, adding approximately 7 bp to the net interest margin. This compares to net accretion income of \$11.7 million in the prior quarter, which added approximately 11 bp to 2Q22 net interest margin.

# Interest Rate Sensitivity

\$ in millions, unless otherwise indicated

## Quarterly Loan & Deposit Betas



## Loan & Deposit Betas (vs. Fed Effective)

	<u>4Q21</u>	<u>1Q22</u>	<u>2Q22</u>	<u>3Q22</u>
<b>Fed Effective (average)</b>	<b>0.08%</b>	<b>0.12%</b>	<b>0.76%</b>	<b>2.19%</b>
<b>Deposit Costs</b>				
Interest Bearing Deposits	0.25%	0.23%	0.26%	0.53%
Total Deposits	0.16%	0.15%	0.17%	0.35%
<b>Quarterly Beta</b>				
Total Interest Bearing Deposits		NM	5%	19%
Total Deposits		NM	2%	13%
<b>Loan Yields</b>				
Loans (excluding accretion)	4.03%	3.96%	4.12%	4.70%
<b>Quarterly Beta</b>				
Loans (excluding accretion)		NM	25%	41%

## HIGHLIGHTS

- The balance sheet is asset sensitive, with approximately 21% of loans floating (repricing within 30 days) and another 49% of loans variable as of September 30, 2022.
- Including fixed rate loans, approximately 50% of total loans or \$14.6 billion are scheduled to reprice in the next twelve months, with \$12.4 billion or approximately 42% of the portfolio repricing within the next three months.
- Net interest income in a +100 bp rate shock scenario modeled over a 12-month period increases 3.9%; and increases 7.8% in +200 bp<sup>(1)</sup>.
- The beta on total loans excluding accretion (compared to the Fed Funds effective rate) was 32% cycle-to-date<sup>(2)</sup>, demonstrating the interest-sensitivity of the loan portfolio.
- The cycle-to-date<sup>(2)</sup> total deposit beta is 9% and we are currently forecasting 28% total deposit beta over the long-term in our internal Asset/Liability modeling.
- Total deposit beta was 13% during the third quarter of 2022, up from 2% in prior quarter. The consecutive increases in the Fed Funds rate continues to impact the quarterly deposit beta on a lag basis.
- Loan and deposit betas are calculated by dividing the change in yields and costs by change in the average Fed Funds Effective Target rate.

<sup>(1)</sup> Based on September 30, 2022 interest rate sensitivity modeling of instantaneous rate shock over 1-12 months.

<sup>(2)</sup> Cycle-to-date reflects changes since fourth quarter 2021 and incorporates the increases in the average Fed Funds effective rate.

# Loans & Securities – Repricing and Maturity

\$ in millions, unless otherwise indicated

## Total Loans and Leases (net of unearned income)<sup>(1)</sup>

(At September 30, 2022)									Rate Structure		
	Repricing Term							Total	Floating Rate	Variable Rate	Fixed Rate
	3 mos or less	3-12 mos	1-3 Years	3-5 Years	5-10 Years	10-15 Years	Over 15 Years				
Non-real estate	\$ 7,125	\$ 318	\$ 472	\$ 562	\$ 287	\$ 15	\$ 24	\$ 8,803	\$ 3,021	\$ 4,350	\$ 1,433
Owner occupied	748	273	571	720	944	671	17	3,943	398	1,800	1,746
Commercial & industrial	7,874	590	1,043	1,283	1,230	686	41	12,747	3,419	6,149	3,179
Construction, A&D	1,837	475	422	352	64	23	71	3,244	1,159	1,322	763
Income producing	1,700	501	832	1,346	617	90	12	5,098	862	3,083	1,153
Commercial real estate	3,537	976	1,254	1,698	681	113	83	8,343	2,021	4,405	1,917
Residential mortgages	1,083	483	717	1,041	1,557	199	2,845	7,924	759	3,692	3,474
Other consumer	166	10	49	45	11	0	2	282	115	50	117
<b>Total</b>	<b>\$ 12,660</b>	<b>\$ 2,059</b>	<b>\$ 3,063</b>	<b>\$ 4,066</b>	<b>\$ 3,479</b>	<b>\$ 998</b>	<b>\$ 2,970</b>	<b>\$ 29,296</b>	<b>\$ 6,314</b>	<b>\$ 14,296</b>	<b>\$ 8,686</b>
Weighted Average Rate	5.78%	4.51%	4.51%	4.12%	3.77%	4.03%	3.93%	4.84%	6.08%	4.76%	4.07%

## Available-for-Sale Securities<sup>(2)</sup>

(At September 30, 2022)							Total
	Maturity Distribution					Mortgage-backed <sup>(3)</sup>	
	1 Year or less	1 to 5 Years	5 to 10 Years	Over 10 Years			
Amortized Cost	\$ 906	\$ 2,355	\$ 271	\$ 641	\$ 9,908		\$ 14,081
% of Total	6%	17%	2%	5%	70%		100%
Estimated Fair Value	\$ 897	\$ 2,225	\$ 251	\$ 493	\$ 8,576		\$ 12,442
% of Total	7%	18%	2%	4%	69%		100%
Weighted Average Yield	1.59%	0.88%	3.04%	2.43%	1.57%		1.51%

<sup>(1)</sup> Based on maturity date for fixed rate loans.

<sup>(2)</sup> The amortized cost and estimated fair value of available-for-sale securities at September 30, 2022 by contractual maturity are shown. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

<sup>(3)</sup> Excludes prepayments and other cash flow items in advance of maturity.

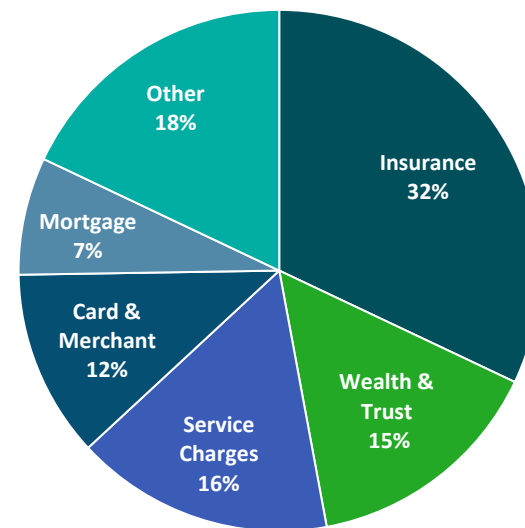
# Noninterest Revenue

\$ in millions, unless otherwise indicated

	Three Months Ended			% Change	
	9/30/22	6/30/22	9/30/21	QoQ	YoY
Insurance commissions	\$ 39.9	\$ 40.0	\$ 35.8	(0.3) %	11.5 %
Service charges	19.9	19.1	11.6	4.3	72.2
Card and merchant	14.5	16.6	10.7	(12.6)	35.6
Brokerage	9.7	10.3	2.4	(5.9)	NM
Trust	9.0	9.1	4.7	(1.3)	90.3
Mortgage banking	4.7	6.8	11.0	(29.7)	(56.9)
MSR/MSR market adjustment	4.3	4.7	2.0	(7.6)	NM
BOLI	3.5	3.3	4.2	7.7	(16.1)
Securities (losses) gains, net	(0.1)	1.4	(0.2)	NM	(29.1)
Other	19.0	13.9	2.3	36.6	NM
<b>Total</b>	<b>\$ 124.5</b>	<b>\$ 125.2</b>	<b>\$ 84.5</b>	<b>(0.6) %</b>	<b>47.3 %</b>

% of Total Revenue                      25.9%                      27.8%                      31.8%

## 3Q22 Noninterest Revenue Composition



## HIGHLIGHTS

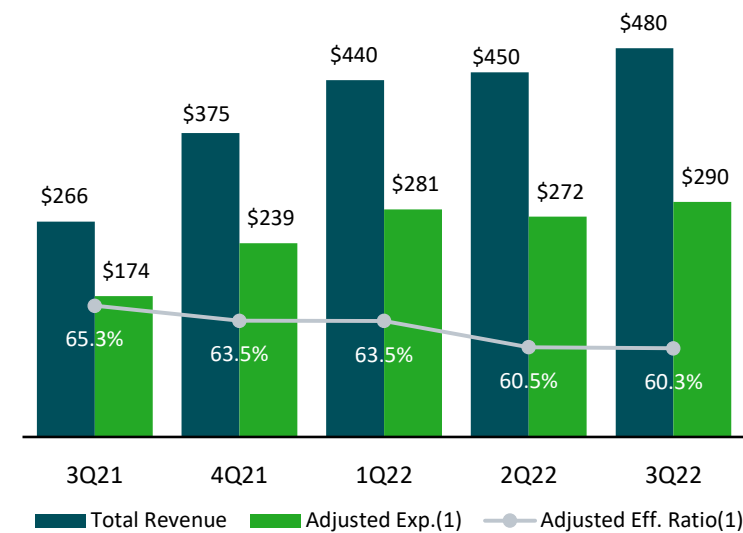
- Noninterest revenue was \$124.5 million compared with \$125.2 million in the linked quarter. Declines in mortgage production and servicing revenue and credit card, debit card, and merchant fees were offset by increases in deposit service charges and other miscellaneous income, including an increase of limited partnership earnings.
- Insurance commission revenue continued to be strong, totaling \$39.9 million for the third quarter of 2022, compared with \$35.8 million for the third quarter of 2021 and \$40.0 million for the second quarter of 2022.
- Total assets under management were \$19.9 billion as of September 30, 2022, down from \$20.6 billion as of June 30, 2022 reflecting market volatility partially offset by organic growth.

# Noninterest Expense

\$ in millions, unless otherwise indicated

	Three Months Ended			% Change	
	9/30/22	6/30/22	9/30/21	QoQ	YoY
Salaries and employee benefits	\$ 191.2	\$ 182.1	\$ 113.0	5.0 %	61.2 %
Occupancy, net of rental income	22.7	21.1	13.4	7.7	57.0
Data processing	17.7	18.1	11.3	(2.1)	60.1
Computer software	10.4	11.0	5.5	(5.7)	99.8
Equipment	7.9	9.0	5.5	(12.8)	63.0
Merger expense	19.7	7.3	3.4	NM	NM
Deposit insurance assessments	4.5	4.9	2.3	(9.0)	NM
Amortization of intangibles	5.4	3.0	2.4	78.1	25.5
Other	40.2	29.3	22.9	37.2	27.8
<b>Total</b>	<b>\$ 319.7</b>	<b>\$ 285.9</b>	<b>\$ 179.9</b>	<b>11.8 %</b>	<b>58.9 %</b>
Merger expense <sup>(2)</sup>	19.7	7.3	3.4	NM	NM
Incremental merger related expense <sup>(2)</sup>	6.9	6.1	-	14.1	NM
Branch closing expense	0.0	0.7	-	NM	NM
Pension settlement expense	2.9	-	2.4	NM	NM
<b>Total adjusted expense<sup>(1)</sup></b>	<b>\$ 290.2</b>	<b>\$ 271.8</b>	<b>\$ 174.0</b>	<b>6.8 %</b>	<b>56.2 %</b>

## Operating Leverage



## HIGHLIGHTS

- Noninterest expense for the third quarter of 2022 was \$319.7 million, compared with \$179.9 million for the third quarter of 2021 and \$285.9 million for the second quarter of 2022. Adjusted noninterest expense<sup>(1)</sup> for the third quarter of 2022 was \$290.2 million, compared with \$174.0 million for the third quarter of 2021 and \$271.8 million for the second quarter of 2022. See slides 9 and 10 for additional discussion.
- Merger and incremental merger expenses<sup>(2)</sup> were \$26.6 million for the third quarter of 2022, up \$13.2 million, comprised primarily of conversion, employee retention, compensation related items and marketing.
- The adjusted efficiency ratio<sup>(1)</sup> was 60.3% for the third quarter of 2022, down from 60.5% in the prior quarter.

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

<sup>(2)</sup> Merger expenses are costs to complete the merger with no future benefit. Incremental merger related expenses to complete the merger are expected to provide a future benefit.

# Adj Noninterest Expense<sup>(1)</sup> - 3Q22 vs 2Q22

\$ in millions, unless otherwise indicated

	3Q22	2Q22	QoQ Change	
			\$	%
<b>Adjusted Noninterest Expenses<sup>(1)</sup></b>				
Salaries and employee benefits	\$ 185.5	\$ 176.6	\$ 8.8	5.0%
Occupancy, net of rental income	22.5	21.1	1.4	6.4%
Equipment	7.9	9.0	(1.2)	-12.8%
Deposit insurance assessments	4.5	4.9	(0.4)	-9.0%
Advertising	1.7	1.7	(0.0)	-2.1%
Foreclosed property expense	1.1	(1.1)	2.2	-199.0%
Telecommunications	1.9	2.0	(0.1)	-5.1%
Public relations	2.1	2.4	(0.3)	-11.9%
Data processing	17.2	18.1	(0.9)	-4.9%
Computer software	10.3	11.0	(0.6)	-5.7%
Amortization of intangibles	5.4	3.0	2.4	78.1%
Legal	2.1	1.5	0.6	40.4%
Postage and shipping	2.1	2.0	0.1	3.8%
Other miscellaneous expense	26.0	19.6	6.5	33.1%
<b>Total Adjusted Noninterest Expense<sup>(1)</sup></b>	<b>\$ 290.2</b>	<b>\$ 271.8</b>	<b>\$ 18.4</b>	<b>6.8%</b>

## HIGHLIGHTS

- Third quarter 2022 salary and benefits expense rose from the prior quarter including an approximate \$4 million increase associated with merit raises effective on July 1<sup>st</sup>, an increase in incentive compensation expenses linked to corporate performance, and a decline in deferred salaries (a contra-expense) due to lower mortgage loan originations.
- Other noninterest expenses rose compared to the linked quarter by ~\$7.4 million due to non-routine expense reductions favorably impacting 2Q22 expenses including a gain on sale in foreclosed property expense (vs. loss in 3Q22 on same), finalization of intangible asset valuation and related amortization in 2Q22, and various timing and one-time credits to several miscellaneous expense lines.

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

# Adj Noninterest Expense<sup>(1)</sup> - 3Q22 vs 3Q21

\$ in millions, unless otherwise indicated

	3Q22	Historical Combined <sup>(2)</sup> 3Q21	YoY Change	
			\$	%
<b>Adjusted Noninterest Expenses<sup>(1)</sup></b>				
Salaries and employee benefits	\$ 185.5	\$ 174.0	\$ 11.5	6.6%
Occupancy, net of rental income	22.5	20.9	1.6	7.7%
Equipment	7.9	7.9	(0.0)	-0.4%
Deposit insurance assessments	4.5	3.9	0.6	16.3%
Advertising	1.7	1.9	(0.2)	-10.2%
Foreclosed property expense	1.1	2.2	(1.2)	-51.4%
Telecommunications	1.9	2.0	(0.1)	-5.6%
Public relations	2.1	2.1	(0.0)	-1.7%
Data processing	17.2	16.3	0.9	5.8%
Computer software	10.3	11.2	(0.8)	-7.6%
Amortization of intangibles	5.4	7.1	(1.7)	-23.8%
Legal	2.1	2.3	(0.2)	-10.7%
Postage and shipping	2.1	1.9	0.2	13.3%
Other miscellaneous expense	26.0	23.6	2.4	10.3%
<b>Total Adjusted Noninterest Expense<sup>(1)</sup></b>	<b>\$ 290.2</b>	<b>\$ 277.2</b>	<b>\$ 13.0</b>	<b>4.7%</b>

## HIGHLIGHTS

Adjusted noninterest expense<sup>(1)</sup> for 3Q21 Historical Combined<sup>(2)</sup> are adjusted for \$29.5 million in non-routine items.

- Total adjusted expenses<sup>(1)</sup> for 3Q22 have increased 4.7% from the pro forma combined expense base for 3Q21. This increase includes approximately \$8 million (per quarter) of cost saves we have already realized. Excluding cost saves, total expenses would have increased 7.5% over this time period.
- Looking at a screen of publicly-traded banks with \$20 to \$100 billion in assets that have released 3Q22 results as of 10/21/22, the average operating expense growth from 3Q21 to 3Q22 is 9.6%. This illustrates Cadence's expense management has outperformed peers by over 20%, even prior to the full realization of merger target savings and continued expense discipline.

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

<sup>(2)</sup> For illustration only. Represents historical combined balances reported by BancorpSouth Bank and Cadence Bancorporation. Does not include purchase accounting adjustments.



# Diversified Loan Portfolio

\$ in millions, unless otherwise indicated

## HIGHLIGHTS

- Loans and leases, net of unearned income, continued to reflect solid growth, increasing \$936.0 million during the third quarter, or 13.1% annualized, and \$2.4 billion year-to-date, or 12.0% annualized, to \$29.3 billion.
- Loan growth for the quarter was well diversified, with corporate banking contributing the largest portion of the growth.
- Mortgage purchase money production remained healthy during the quarter despite headwinds from the rising rate environment. Third quarter of 2022 mortgage origination was \$769.9 million, compared with \$788.9 million for the third quarter of 2021 and \$913.0 million for the second quarter of 2022.

## Period Ending Loans

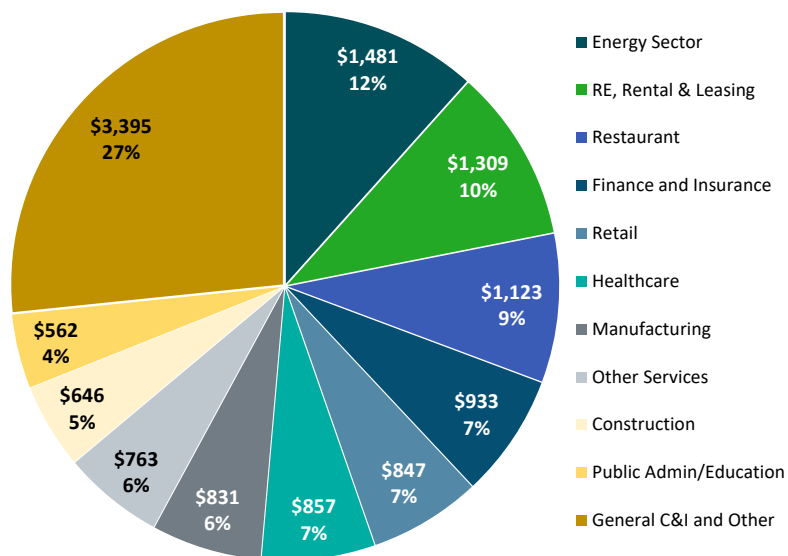
	As of 9/30/22		As of 6/30/22		As of 9/30/21	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
<b>Commercial and Industrial ("C&amp;I")</b>						
Non Real Estate	\$8,803	30.0%	\$8,526	30.1%	\$2,210	14.7%
Owner Occupied	3,943	13.5%	3,851	13.6%	2,612	17.4%
Total C&I	12,747	43.5%	12,378	43.6%	4,822	32.2%
<b>Commercial Real Estate ("CRE")</b>						
Construction, Acquisition and Development	3,244	11.1%	2,982	10.5%	1,798	12.0%
Income Producing	5,098	17.4%	5,054	17.8%	3,444	23.0%
Total CRE	8,343	28.5%	8,036	28.3%	5,242	35.0%
<b>Consumer</b>						
Residential Mortgages	7,924	27.0%	7,663	27.0%	4,698	31.3%
Other consumer	282	1.0%	284	1.0%	229	1.5%
Total Consumer	8,207	28.0%	7,946	28.0%	4,928	32.9%
<b>Total Loans and Leases</b>	<b>\$29,296</b>	<b>100.0%</b>	<b>\$28,360</b>	<b>100.0%</b>	<b>\$14,991</b>	<b>100.0%</b>

# C&I and CRE Loan Breakdown

\$ in millions, unless otherwise indicated

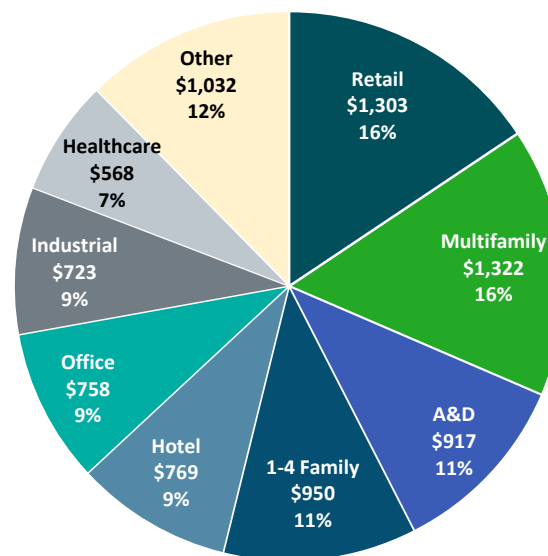
## Commercial and Industrial (C&I)

Industry Breakout	3Q22	Δ vs. 2Q22		Δ vs. 4Q21	
		\$	%	\$	%
Energy Sector	\$ 1,481	\$ 47	3%	\$ 131	10%
RE, Rental & Leasing	\$ 1,309	\$ 23	2%	\$ 257	24%
Restaurant	\$ 1,123	\$ 37	3%	\$ 44	4%
Finance and Insurance	\$ 933	\$ 63	7%	\$ 141	18%
Retail	\$ 847	\$ 3	0%	\$ 109	15%
Healthcare	\$ 857	\$ 35	4%	\$ 19	2%
Manufacturing	\$ 831	\$ 57	7%	\$ 99	14%
Other Services	\$ 763	\$ (7)	-1%	\$ 20	3%
Construction	\$ 646	\$ (48)	-7%	\$ 67	11%
Public Admin/Education	\$ 562	\$ 107	24%	\$ 171	44%
General C&I and Other	\$ 3,395	\$ 53	2%	\$ 275	9%
<b>TOTAL</b>	<b>\$ 12,747</b>	<b>\$ 369</b>	<b>3%</b>	<b>\$1,332</b>	<b>12%</b>



## Commercial Real Estate (CRE)

Industry Breakout	3Q22	Δ vs. 2Q22		Δ vs. 4Q21	
		\$	%	\$	%
Retail	\$ 1,303	\$ 17	1%	\$ 54	4%
Multifamily	\$ 1,322	\$ 127	11%	\$ 63	5%
A&D	\$ 917	\$ 5	1%	\$ 65	8%
1-4 Family	\$ 950	\$ 47	5%	\$ 244	35%
Hotel	\$ 769	\$ 15	2%	\$ (58)	-7%
Office	\$ 758	\$ 10	1%	\$ (46)	-6%
Industrial	\$ 723	\$ 88	14%	\$ 125	21%
Healthcare	\$ 568	\$ (23)	-4%	\$ 10	2%
Other	\$ 1,032	\$ 20	2%	\$ 37	4%
<b>TOTAL</b>	<b>\$ 8,343</b>	<b>\$ 307</b>	<b>4%</b>	<b>\$ 494</b>	<b>6%</b>



# Strong Deposit Base

\$ in millions, unless otherwise indicated

## HIGHLIGHTS

- Total deposits declined \$1.2 billion during the third quarter to \$39.0 billion, resulting in a total year-to-date decline of \$813.7 million. The decline in deposits during the third quarter included approximately \$430 million in public funds and approximately \$260 million in correspondent bank balances.
- Loan to deposits ratio of 75.1% at September 30, 2022, with securities cash flow effectively funding the quarter's loan growth.
- The average cost of deposits remained well managed at 0.35% for the third quarter of 2022, compared with 0.17% for the second quarter of 2022.
- Noninterest bearing deposits represented 35.5% of total deposits at the end of the third quarter of 2022, increasing slightly from 34.9% at June 30, 2022.

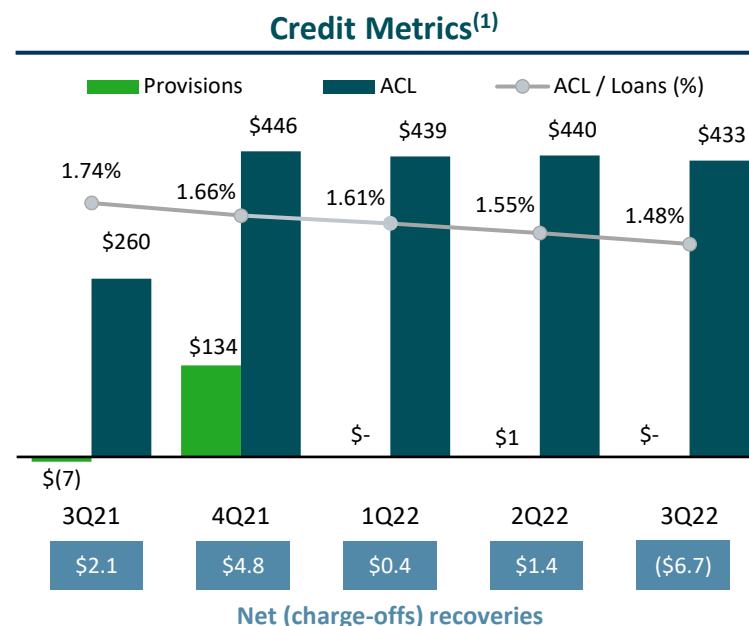
## Period Ending Deposits

	As of 9/30/22		As of 6/30/22		As of 9/30/21	
	Balance	% of Total	Balance	% of Total	Balance	% of Total
Noninterest Bearing Demand	<b>\$13,840</b>	<b>35.5%</b>	\$14,013	34.9%	\$7,700	32.7%
Interest Bearing Demand	<b>18,034</b>	<b>46.2%</b>	19,033	47.4%	10,285	43.7%
Savings	<b>3,676</b>	<b>9.4%</b>	3,736	9.3%	3,055	13.0%
Other Time	<b>3,454</b>	<b>8.9%</b>	3,408	8.5%	2,498	10.6%
Total Deposits	<b>\$39,004</b>	<b>100.0%</b>	\$40,189	100.0%	\$23,539	100.0%
Total Cost of Deposits	0.35%		0.17%		0.24%	

# Credit Quality

\$ in millions, unless otherwise indicated

	Quarter Ending				
	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22
Non-accrual	\$60	\$122	\$91	\$89	\$90
90+ days Past Due (Accruing)	\$17	\$25	\$21	\$20	\$12
Restructured (Accruing)	\$7	\$7	\$7	\$7	\$16
<b>Non-performing Loans (NPLs)</b>	<b>\$84</b>	<b>\$154</b>	<b>\$119</b>	<b>\$116</b>	<b>\$118</b>
<b>Non-performing Assets (NPAs)</b>	<b>\$100</b>	<b>\$187</b>	<b>\$148</b>	<b>\$131</b>	<b>\$126</b>
NPLs / Net Loans and Leases	0.56%	0.57%	0.44%	0.41%	0.40%
NPAs / Total Assets	0.36%	0.39%	0.31%	0.27%	0.27%
<b>Classified Assets</b>	<b>\$419</b>	<b>\$632</b>	<b>\$504</b>	<b>\$442</b>	<b>\$488</b>



## HIGHLIGHTS

- Credit quality metrics for the third quarter of 2022 reflect continued stability in overall credit quality, highlighted by low levels of net charge-offs and no provision for credit losses for the quarter.
- Net charge-offs for the third quarter of 2022 were \$6.7 million, or 0.09% of net loans and leases on an annualized basis, compared with net recoveries of \$2.1 million for the third quarter of 2021 and net recoveries of \$1.4 million for the second quarter of 2022. The current quarter gross charge-off increase was primarily driven by one \$8.0 million acquired energy credit, which was classified as purchased credit deteriorated.
- There was no recorded provision for credit losses for the third quarter of 2022, compared with a negative provision for credit losses of \$7.0 million for the third quarter of 2021 and a provision for credit losses of \$1.0 million for the second quarter of 2022.

<sup>(1)</sup> Allowance for credit losses on funded loans. Allowance for credit losses do not include reserve for unfunded commitments (classified in "Other liabilities" on the balance sheet).

<sup>(2)</sup> The remaining credit mark on the acquired non-PCD loans from legacy Cadence was \$43.3 million as of 9/30/22.

# Capital Strength

## Cadence Bank

	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Total Regulatory Capital (\$ million)	<b>4,786</b>	4,684	4,596	4,683	2,659
Total Risk-Weighted Assets (\$ million)	<b>37,271</b>	36,062	34,624	33,786	18,631
Leverage Ratio (%)	<b>8.4</b>	8.4	8.2	9.9	8.1
Common Equity Tier 1 Capital Ratio (%)	<b>10.3</b>	10.3	10.6	11.1	10.7
Tier 1 Ratio (%)	<b>10.7</b>	10.8	11.1	11.6	11.6
Total Capital Ratio (%)	<b>12.8</b>	13.0	13.3	13.9	14.3
Total Shareholders' Equity (\$B)	<b>4.2</b>	4.4	4.6	5.2	3.0
Tangible Common Shareholders' Equity (\$B) <sup>(2)</sup>	<b>2.4</b>	2.7	2.9	3.5	1.8
Total shareholders' equity, ex. AOCI <sup>(2)</sup>	<b>5.5</b>	5.4	5.3	5.4	3.1
Common shareholders' equity, ex. AOCI <sup>(2)</sup>	<b>5.3</b>	5.2	5.1	5.2	2.9
Total Shares Outstanding (millions)	<b>182.4</b>	182.5	183.5	188.3	106.9
Book Value Per Share	<b>\$21.92</b>	\$23.41	\$24.40	\$26.98	\$26.73
Tangible Book Value Per Share <sup>(2)</sup>	<b>\$13.25</b>	\$14.73	\$15.67	\$18.45	\$17.27
Tangible Book Value Per Share, ex. AOCI <sup>(2)</sup>	<b>\$20.36</b>	\$19.87	\$19.29	\$19.19	\$18.05
Cash Dividends Per Share	<b>\$0.22</b>	\$0.22	\$0.22	\$0.20	\$0.20

## HIGHLIGHTS

- Regulatory capital ratios remain strong including a Total Capital Ratio of 12.8% and Tier 1 Ratio of 10.7% as of 9/30/22.
- Quarterly cash dividend of \$0.22 per common share of stock, up \$0.02 or 10% per share compared to 3Q21.
- Decrease in tangible book value per share driven by unrealized mark-to-market changes in the available-for-sale securities portfolio. Excluding AOCI, tangible book value per share increased 2.5% during the quarter.
- No shares were repurchased in 3Q22. Year-to-date, the company has repurchased 6.1 million shares of common stock.

<sup>(1)</sup> Preliminary estimates.

<sup>(2)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.



# Appendix

# Net Interest Income Dynamics

\$ in millions, unless otherwise indicated

	Third Quarter 2022				Second Quarter 2022				QoQ Compare	
	Average Balance	Yield / Cost	Contribution to NIM \$	%	Average Balance	Yield / Cost	Contribution to NIM \$	%	Yield / Cost	Margin Impact
Loans & Leases, ex. accretion (TE)	\$ 28,873	4.69%	\$ 341.3	3.14%	\$ 27,848	4.11%	\$ 285.3	2.68%	0.58%	0.46%
Accretion Income on Acquired Loans		0.11%	8.1	0.07%		0.17%	11.7	0.11%	-0.06%	-0.04%
Loans Held For Sale	103	8.61%	2.2	0.02%	147	5.76%	2.1	0.02%	2.84%	0.00%
<b>Total Loans</b>	<b>\$ 28,977</b>	<b>4.82%</b>	<b>\$ 351.7</b>	<b>3.24%</b>	<b>\$ 27,995</b>	<b>4.29%</b>	<b>\$ 299.2</b>	<b>2.81%</b>	<b>0.53%</b>	<b>0.43%</b>
<i>Total Loans, ex. accretion</i>	<i>\$ 28,977</i>	<i>4.70%</i>	<i>\$ 343.6</i>	<i>3.16%</i>	<i>\$ 27,995</i>	<i>4.12%</i>	<i>\$ 287.5</i>	<i>2.70%</i>	<i>0.59%</i>	<i>0.46%</i>
Total Investment Securities (TE)	13,253	1.49%	49.9	0.46%	13,941	1.42%	49.5	0.47%	0.07%	-0.01%
Other Investments	851	2.32%	5.0	0.05%	752	1.03%	1.9	0.02%	1.29%	0.03%
<b>Total Interest-Earning Assets (TE)</b>	<b>\$ 43,081</b>	<b>3.74%</b>	<b>\$ 406.6</b>	<b>3.74%</b>	<b>\$ 42,688</b>	<b>3.29%</b>	<b>\$ 350.6</b>	<b>3.29%</b>	<b>0.45%</b>	<b>0.45%</b>
Demand Deposits	\$ 18,675	0.60%	\$ 28.2	0.26%	\$ 18,239	0.26%	\$ 11.7	0.11%	-0.34%	-0.15%
Savings Deposits	3,720	0.17%	1.6	0.01%	3,723	0.06%	0.6	0.01%	-0.11%	-0.01%
Time Deposits	3,389	0.65%	5.5	0.05%	3,464	0.55%	4.8	0.04%	-0.09%	-0.01%
CD Mark Accretion		-0.09%	(0.7)	-0.01%		-0.08%	(0.7)	-0.01%	0.00%	0.00%
<b>Total Time Deposits</b>	<b>3,389</b>	<b>0.56%</b>	<b>4.8</b>	<b>0.04%</b>	<b>3,464</b>	<b>0.47%</b>	<b>4.0</b>	<b>0.04%</b>	<b>-0.09%</b>	<b>-0.01%</b>
<b>Total Interest-Bearing Deposits</b>	<b>25,784</b>	<b>0.53%</b>	<b>34.6</b>	<b>0.32%</b>	<b>25,426</b>	<b>0.26%</b>	<b>16.3</b>	<b>0.15%</b>	<b>-0.27%</b>	<b>-0.16%</b>
Non Interest Demand Deposits	13,817				13,970					
<b>Total Deposits</b>	<b>\$ 39,601</b>	<b>0.35%</b>	<b>\$ 34.6</b>	<b>0.32%</b>	<b>\$ 39,396</b>	<b>0.17%</b>	<b>\$ 16.3</b>	<b>0.15%</b>	<b>-0.18%</b>	<b>-0.16%</b>
<i>Total Deposits, ex. accretion</i>	<i>\$ 39,601</i>	<i>0.35%</i>	<i>\$ 35.3</i>	<i>0.33%</i>	<i>\$ 39,396</i>	<i>0.17%</i>	<i>\$ 17.1</i>	<i>0.16%</i>	<i>-0.18%</i>	<i>-0.16%</i>
Short-Term Borrowings	2,264	1.89%	10.8	0.10%	1,961	0.74%	3.6	0.03%	-1.14%	-0.06%
Long-Term Borrowings	465	4.16%	4.9	0.04%	465	4.14%	4.8	0.05%	-0.02%	0.00%
<b>Total Interest-Bearing Liabilities</b>	<b>\$ 28,513</b>	<b>0.70%</b>	<b>\$ 50.2</b>	<b>0.46%</b>	<b>\$ 27,852</b>	<b>0.36%</b>	<b>\$ 24.8</b>	<b>0.23%</b>	<b>-0.34%</b>	<b>-0.23%</b>
Non Interest Demand Deposits	13,817				13,970					
<b>Total Cost of Funds</b>	<b>42,331</b>	<b>0.47%</b>	<b>50.2</b>	<b>0.46%</b>	<b>41,824</b>	<b>0.24%</b>	<b>24.8</b>	<b>0.23%</b>	<b>-0.23%</b>	<b>-0.23%</b>
<b>Net Interest Margin (TE)</b>			<b>\$ 356.4</b>	<b>3.28%</b>			<b>\$ 325.8</b>	<b>3.06%</b>		<b>0.22%</b>

Note: Figures may not total due to rounding.



# Summary Income Statement

\$ in millions, unless otherwise indicated

	Quarter Ended				
	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Interest Revenue	\$405.6	\$349.6	\$331.9	\$290.6	\$199.5
Interest Expense	50.2	24.8	20.1	19.4	18.0
Net Interest Revenue	355.4	324.8	311.8	271.2	181.5
Noninterest Income	124.5	125.2	128.4	103.9	84.4
<b>Total Revenue</b>	<b>\$479.8</b>	<b>\$450.0</b>	<b>\$440.3</b>	<b>\$375.1</b>	<b>\$266.0</b>
Noninterest Expense	319.7	285.9	291.7	289.2	179.9
<b>Pre-Tax Pre-Provision Net Revenue<sup>(1)</sup></b>	<b>\$160.1</b>	<b>\$164.1</b>	<b>\$148.6</b>	<b>\$85.9</b>	<b>\$86.1</b>
Provision (release) for Credit Losses	-	1.0	-	133.6	(7.0)
<b>Pre-Tax Income (Loss)</b>	<b>\$160.1</b>	<b>\$163.1</b>	<b>\$148.6</b>	<b>(\$47.7)</b>	<b>\$93.1</b>
Income Tax Expense (benefit)	36.7	36.2	33.6	(13.0)	20.4
<b>Net Income (Loss)</b>	<b>\$123.4</b>	<b>\$127.0</b>	<b>\$114.9</b>	<b>(\$34.7)</b>	<b>\$72.7</b>
Less: Preferred dividends	2.4	2.4	2.4	2.4	2.4
<b>Net Income (Loss) Available to Common</b>	<b>\$121.0</b>	<b>\$124.6</b>	<b>\$112.6</b>	<b>(\$37.0)</b>	<b>\$70.4</b>
<b>Adjusted Pre-Tax Pre-Provision Net Revenue<sup>(1)</sup></b>	<b>\$189.8</b>	<b>\$176.7</b>	<b>\$160.4</b>	<b>\$136.4</b>	<b>\$92.1</b>

<sup>(1)</sup> Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

Note: Figures may not total due to rounding.

# Summary Balance Sheet – Period End

*\$ in millions, unless otherwise indicated*

	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
<b>Assets</b>					
Cash and Due from Banks	\$694.0	\$770.3	\$781.3	\$656.1	\$301.2
Deposits with Other Banks & Fed Funds	895.6	1,069.4	880.7	638.5	150.8
Available-for-sale securities, at fair value	12,441.9	13,450.6	14,371.6	15,606.5	10,053.4
Loans	29,296.5	28,360.5	27,189.7	26,883.0	14,991.2
Loans Held for Sale	198.4	213.5	302.2	340.2	342.9
Allowance for Credit Losses	(433.4)	(440.1)	(438.7)	(446.4)	(260.3)
Goodwill & Other Intangibles	1,582.5	1,582.6	1,600.7	1,606.2	1,010.5
Other Assets	3,024.2	2,741.0	2,516.6	2,385.6	1,470.7
<b>Total Assets</b>	<b>\$47,699.7</b>	<b>\$47,747.7</b>	<b>\$47,204.1</b>	<b>\$47,669.8</b>	<b>\$28,060.5</b>
<b>Liabilities</b>					
Total Deposits	\$39,003.9	\$40,189.1	\$40,568.1	\$39,817.7	\$23,538.7
Fed Funds and short-term borrowings	2,495.0	1,200.0	-	595.0	-
Subordinated & Long-term debt	463.3	465.1	465.7	482.4	311.9
Other Liabilities	1,570.5	1,455.6	1,526.6	1,526.7	1,186.7
<b>Total Liabilities</b>	<b>\$43,532.7</b>	<b>\$43,309.8</b>	<b>\$42,560.3</b>	<b>\$42,421.8</b>	<b>\$25,037.2</b>
<b>Total Shareholders' Equity</b>	<b>\$4,166.9</b>	<b>\$4,437.9</b>	<b>\$4,643.8</b>	<b>\$5,248.0</b>	<b>\$3,023.3</b>
<b>Liabilities and Shareholders' Equity</b>	<b>\$47,699.7</b>	<b>\$47,747.7</b>	<b>\$47,204.1</b>	<b>\$47,669.8</b>	<b>\$28,060.5</b>

Note: Figures may not total due to rounding.

# Mortgage and Insurance Revenue

\$ in millions, unless otherwise indicated

## Mortgage Lending Revenue

	Quarter Ended				
	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Origination Revenue	\$ 1.9	\$ 4.0	\$ 5.1	\$ 6.0	\$ 9.3
Servicing Revenue	5.9	6.0	5.8	5.8	5.6
MSR Payoffs/Paydowns	(3.1)	(3.3)	(3.1)	(3.8)	(3.9)
Mortgage Production and Servicing Revenue	4.7	6.8	7.8	8.0	11.0
Mortgage Servicing Rights Valuation Adjustment	4.3	4.7	14.0	2.6	2.0
Total Mortgage Banking Revenue	\$ 9.1	\$ 11.4	\$ 21.8	\$ 10.6	\$ 13.1
Production Volume	\$ 769.9	\$ 913.0	\$ 803.9	\$ 817.7	\$ 788.9
Purchase Money Production	661.0	776.0	574.8	548.0	511.4
Mortgage Loans Sold	285.6	361.1	413.0	533.7	572.6
Margin on Loans Sold	0.67%	1.12%	1.24%	1.12%	1.62%
Current Pipeline	\$ 166.0	\$ 253.0	\$ 332.7	\$ 322.6	\$ 466.6
Mortgage Originators	210.0	206.0	202.0	202.5	164.5

## Insurance Commission Revenue

Property and Casualty Commissions	\$ 30.0	\$ 29.2	\$ 25.9	\$ 23.6	\$ 26.4
Life and Health Commissions	7.3	7.9	7.1	6.5	6.5
Risk Management Income	0.7	0.7	0.8	0.7	0.7
Other	1.9	2.2	2.0	1.8	2.1
Total Insurance Commissions	\$ 39.9	\$ 40.0	\$ 35.7	\$ 32.6	\$ 35.8

# Non-GAAP Reconciliation

\$ in millions, unless otherwise indicated

	Quarter Ended				
	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Net Income (Loss)	\$ 123	\$ 127	\$ 115	\$ (35)	\$ 73
Plus: Merger Expense <sup>(1)</sup>	20	7	4	45	3
Incremental Merger Related Expense <sup>(1)</sup>	7	6	7	5	-
Initial Provision for Acquired Loans	-	-	-	132	-
Branch Closing Expense	0	1	0	-	-
Pension Settlement Expense	3	-	-	1	2
Less: Security Gains (Losses)	(0)	1	(1)	(0)	(0)
Tax Adjustment	7	3	3	41	2
Adjusted Net Income	\$ 146	\$ 137	\$ 124	\$ 106	\$ 77
Less: Preferred Dividends	2	2	2	2	2
<b>Adjusted net Income avail. to common shareholders</b>	<b>\$ 144</b>	<b>\$ 134</b>	<b>\$ 122</b>	<b>\$ 104</b>	<b>\$ 75</b>
Net Income (Loss)	\$ 123	\$ 127	\$ 115	\$ (35)	\$ 73
Plus: Provision (Release) for Credit Losses	-	1	-	134	(7)
Income Tax Expense (Benefit)	37	36	34	(13)	20
<b>Pre-tax Pre-provision Net Revenue</b>	<b>\$ 160</b>	<b>\$ 164</b>	<b>\$ 149</b>	<b>\$ 86</b>	<b>\$ 86</b>
Net (Loss) Income	123	\$ 127	\$ 115	\$ (35)	\$ 73
Plus: Provision (Release) for Credit Losses	-	1	-	134	(7)
Merger Expense <sup>(1)</sup>	20	7	4	45	3
Incremental Merger Related Expense <sup>(1)</sup>	7	6	7	5	-
Branch Closing Expense	0	1	0	-	-
Pension Settlement Expense	3	-	-	1	2
Income Tax Expense (Benefit)	37	36	34	(13)	20
Less: Security Gains (Losses)	(0)	1	(1)	(0)	(0)
<b>Adjusted Pre-tax Pre-provision Net Revenue</b>	<b>\$ 190</b>	<b>\$ 177</b>	<b>\$ 160</b>	<b>\$ 136</b>	<b>\$ 92</b>
Total Noninterest Expense	\$ 320	\$ 286	\$ 292	\$ 289	\$ 180
Less: Merger Expense <sup>(1)</sup>	20	7	4	45	3
Incremental Merger Related Expense <sup>(1)</sup>	7	6	7	5	-
Branch Closing Expense	0	1	0	-	-
Pension Settlement Expense	3	-	-	1	2
<b>Total Adjusted Expense</b>	<b>\$ 290</b>	<b>\$ 272</b>	<b>\$ 281</b>	<b>\$ 239</b>	<b>\$ 174</b>

<sup>(1)</sup> Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit.

# Non-GAAP Reconciliation, continued

\$ in millions, unless otherwise indicated

	Quarter Ended				
	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Total Assets	\$ 47,700	\$ 47,748	\$ 47,204	\$ 47,670	\$ 28,060
Less: Goodwill	1,450	1,444	1,409	1,408	958
Other Identifiable Intangible Assets	133	138	192	198	52
Total tangible assets	\$ 46,117	\$ 46,165	\$ 45,603	\$ 46,064	\$ 27,050
Less: Accumulated other comprehensive loss	\$ (1,298)	\$ (936)	\$ (664)	\$ (139)	\$ (83)
<b>Total tangible assets, excluding AOCI</b>	<b>\$ 47,415</b>	<b>\$ 47,101</b>	<b>\$ 46,267</b>	<b>\$ 46,203</b>	<b>\$ 27,133</b>
Total Shareholders' Equity	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 3,023
Less: Accumulated other comprehensive loss	\$ (1,298)	\$ (936)	\$ (664)	\$ (139)	\$ (83)
<b>Total shareholders' equity, ex. AOCI</b>	<b>\$ 5,465</b>	<b>\$ 5,374</b>	<b>\$ 5,308</b>	<b>\$ 5,387</b>	<b>\$ 3,106</b>
Total Shareholders' Equity	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 3,023
Less: Preferred Stock	167	167	167	167	167
Less: Accumulated other comprehensive loss	\$ (1,298)	\$ (936)	\$ (664)	\$ (139)	\$ (83)
<b>Total common shareholders' equity, ex. AOCI</b>	<b>\$ 5,298</b>	<b>\$ 5,207</b>	<b>\$ 5,141</b>	<b>\$ 5,220</b>	<b>\$ 2,939</b>
Total Shareholders' Equity	\$ 4,507	\$ 4,523	\$ 5,062	\$ 4,509	\$ 3,058
Less: Goodwill	1,444	1,407	1,408	1,116	958
Other Identifiable Intangible Assets	136	189	196	107	54
Preferred Stock	167	167	167	167	167
<b>Total Tangible Common Shareholders' Equity</b>	<b>\$ 2,759</b>	<b>\$ 2,760</b>	<b>\$ 3,292</b>	<b>\$ 3,120</b>	<b>\$ 1,880</b>
Total Shareholders' Equity	\$ 4,167	\$ 4,438	\$ 4,644	\$ 5,248	\$ 3,023
Less: Goodwill	1,450	1,444	1,409	1,408	958
Other identifiable Intangible Assets	133	138	192	198	52
Total tangible shareholders' equity			\$ 3,043	\$ 3,642	\$ 2,013
Preferred Stock	167	167	167	167	167
Total Tangible Common Shareholders' Equity	\$ 2,417	\$ 2,688	\$ 2,876	\$ 3,475	\$ 1,846
Less: Accumulated other comprehensive loss	\$ (1,298)	\$ (936)	\$ (664)	\$ (139)	\$ (83)
<b>Total tangible common shareholders' equity, ex. AOCI</b>	<b>\$ 3,715</b>	<b>\$ 3,625</b>	<b>\$ 3,540</b>	<b>\$ 3,614</b>	<b>\$ 1,928</b>
Total Average Assets	\$ 47,596	\$ 47,065	\$ 47,680	\$ 40,990	\$ 27,617
Total Shares of Common Stock Outstanding	182,438,780	182,461,786	183,488,844	188,337,658	106,853,316
Average Diluted Shares Outstanding	183,313,831	183,711,402	187,264,335	164,720,656	108,250,102

# Non-GAAP Reconciliation, continued

	Quarter Ended				
	9/30/22	6/30/22	3/31/22	12/31/21	9/30/21
Tangible Common Shareholders' Equity to Tangible Assets <sup>(1)</sup>	<b>5.24%</b>	5.82%	6.31%	7.54%	6.82%
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI <sup>(2)</sup>	<b>7.84%</b>	7.70%	7.65%	7.82%	7.11%
Return on Average Tangible Common Equity <sup>(3)</sup>	<b>17.40%</b>	18.11%	13.87%	-4.71%	14.85%
Adjusted Return on Average Tangible Common Equity <sup>(4)</sup>	<b>20.66%</b>	19.50%	14.98%	13.24%	15.80%
Adjusted Return on Average Assets <sup>(5)</sup>	<b>1.22%</b>	1.16%	1.05%	1.01%	1.09%
Adjusted Return on Average Common Shareholders' Equity <sup>(6)</sup>	<b>13.13%</b>	12.36%	10.07%	9.51%	10.28%
Pre-tax Pre-provision Net Revenue to Total Average Assets <sup>(7)</sup>	<b>1.33%</b>	1.40%	1.26%	0.83%	1.24%
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets <sup>(8)</sup>	<b>1.58%</b>	1.51%	1.36%	1.32%	1.32%
Tangible Book Value per Common Share <sup>(9)</sup>	<b>\$ 13.25</b>	\$ 14.73	\$ 15.67	\$ 18.45	\$ 17.27
Tangible Book Value per Common Share, excluding AOCI <sup>(10)</sup>	<b>\$ 20.36</b>	\$ 19.87	\$ 19.29	\$ 19.19	\$ 18.05
Adjusted Earnings per Common Share <sup>(11)</sup>	<b>\$ 0.78</b>	\$ 0.73	\$ 0.65	\$ 0.63	\$ 0.69
Adjusted Dividend Payout Ratio <sup>(12)</sup>	<b>28.21%</b>	30.14%	33.85%	31.75%	28.99%

\* See slide 37 for a more detailed explanation of these calculations

# Non-GAAP Reconciliation, continued

## Definitions of Non-GAAP Measures:

- (1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
- (2) Tangible common shareholders' equity to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and other identifiable intangible assets.
- (3) Return on average tangible common equity is defined by the Company as annualized net income available to common shareholders divided by average tangible common shareholders equity.
- (4) Adjusted return on average tangible common equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average tangible common shareholders' equity.
- (5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
- (6) Adjusted return on average common shareholders' equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average common shareholders' equity.
- (7) Pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue divided by total average assets.
- (8) Adjusted pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue divided by total average assets adjusted for items included in the definition and calculation of net adjusted income.
- (9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
- (10) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
- (11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
- (12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## **Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions**

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non-routine from total noninterest expense.



# Forward-Looking Statements

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*Certain statements made in this presentation constitute “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the “bespeaks caution” doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, but if one or more events related to these or other risks or uncertainties materialize, or if the Company’s underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company’s periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, in the Company’s Quarterly Reports on Form 10-Q, and in the Company’s Current Reports on Form 8-K, which may be found at <https://ir.cadencebank.com/home>. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.*



Cadence Bank's common stock is listed on the New York Stock Exchange under the symbol CADE and its Series A Preferred Stock is listed under the symbol CADE-PrA. Additional information can be found at <https://ir.cadencebank.com>.\*

As a reminder, all of the Company's Securities Exchange Act filings are made with the Federal Deposit Insurance Corporation and can be found at <https://efr.fdic.gov/fcxweb/efr/index.html>.

## INVESTOR INQUIRIES:

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\*References to Cadence Bank's website does not constitute incorporation by reference of the information contained on the website and is not, and should not be, deemed part of this presentation.

