Investor Presentation

February 2023

## Cadence by the Numbers

- Dual headquarters in Tupelo, Mississippi and Houston, Texas. The bank was originally chartered in 1876 and went public in 1986.
- Customer-focused business model with comprehensive line of financial products and banking services for individuals, small to mid-size, and large commercial businesses.
- Comprehensive products \& services, including consumer banking, mortgages, credit cards, commercial and business banking, treasury management, specialized lending, asset-based lending, commercial real estate, equipment financing, correspondent banking, SBA, foreign exchange, wealth management, investment and trust, financial and retirement planning, and personal and business insurance.


# \$48.7 Billion ${ }^{(1)}$ 

In Total Assets

## \$39.0 Billion ${ }^{(1)}$

In Deposits

## \$30.3 Billion ${ }^{(1)}$

In Loans

```
            Largest bank in
30th U.S. by total assets
    size(2)
#1 Largest Bank w/ HQ
    in Mississippi(2)
    Largest Bank w/
#3 Corporate HQ in
    Texas(2)
```


## Nearly 400

Locations in Texas and Southeast
Attractive Growth Markets
8 of the top 10 largest MSAs ${ }^{(3)}$

## S\&P Global Ratings

Long-term issuer credit BBB+
Short-term issuer credit
A-2
Moody's
Counterparty Risk Rating Baa1
Bank deposits
A2/P-1

## Premier Regional Banking Franchise

| Delivering <br> Shareholder Value | - History of enhancing shareholder value. <br> - Led by dedicated and talented bankers with a deep, broad-based skill set. <br> - Experienced and engaged board of directors and management team. <br> - Increased market penetration in all markets, driving future growth and supporting top tier profitability. <br> - Disciplined underwriting and well-established risk management framework. |
| :---: | :---: |
| Significant Scale in Attractive Markets | - Well positioned in highly attractive markets throughout Texas and the Southeast. <br> - 6th largest bank headquartered in its nine-state footprint with potential to extend market leadership position. ${ }^{(1)}$ <br> - Presence in 8 of the top 10 largest in-footprint MSAs with strong growth dynamics. <br> - Strong demographics and presence in rapidly growing markets will foster organic growth opportunities. |
| Positioned for Growth | - Strong balance sheet and reserve levels enabling continued growth trajectory. <br> - Diversified loan portfolio funded by stable, low-cost core deposits. <br> - Scalable platform to drive organic growth and future acquisitions. <br> - \$4.3 billion of shareholders' equity and total risk-based capital ratio of $12.8 \%$ as of December 31, 2022. |
| Merger Execution \& Synergies | - Highly experienced in acquisitions and integrations ensuring a focus on long-term customer relationships. <br> - Merged two historic institutions - BancorpSouth and legacy Cadence had 145 and 134 years of history, respectively. <br> - Shared culture and commitment to providing the highest level of customer service and community involvement. <br> - Combined community banking and commercial banking focus. <br> - Diversified, durable business mix with recurring and growing fee income streams. <br> - Successful core system conversion and rebranding completed in October 2022. <br> - Diversified business model supports prudent risk management practices. |

## Diverse and Complementary Markets

Loans \& Deposits by State (12/31/22)

| State | Total Loans$(\$ \mathbf{B})$ |  | \% of <br> Total |  | Deposits $(\$ B)$ | \% of <br> Total | Deposit Mkt. Share $\text { Rank }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Texas | \$ | 12.4 | 41\% | \$ | 12.7 | 33\% | 11 |
| Mississippi |  | 2.9 | 9\% |  | 9.2 | 24\% | 3 |
| Alabama |  | 2.6 | 8\% |  | 4.5 | 12\% | 6 |
| Georgia |  | 2.2 | 7\% |  | 3.9 | 10\% | 13 |
| Florida |  | 1.9 | 6\% |  | 2.0 | 5\% | 40 |
| Tennessee |  | 1.6 | 5\% |  | 2.3 | 6\% | 15 |
| Louisiana |  | 1.3 | 4\% |  | 1.8 | 5\% | 12 |
| Arkansas |  | 1.1 | 4\% |  | 2.1 | 5\% | 8 |
| Missouri |  | 0.5 | 2\% |  | 0.4 | 1\% | 69 |
| Other |  | 3.8 | 12\% |  | - | - | - |
| Total | \$ | 30.3 | 100\% | \$ | 39.0 | 100\% | - |

- Future growth opportunities in large population centers in the Southeast and Texas complemented by meaningful market share in stable smaller markets.
- Texas is the 2nd largest economy among U.S. states and 9th largest global economy. ${ }^{(2)}$
- Georgia has 18 Fortune 500, 32 Fortune 1000 and over one million small businesses headquartered in the state. ${ }^{(2)}$
- Birmingham, Memphis, Tupelo, and other established Southeast markets provide stable, high-quality funding to complement middle market commercial growth.

Top 20 Largest Deposit Markets by $\mathrm{MSA}^{(1)}$ - in footprint
FDIC Summary of Deposits - \$ amounts as of 6/30/22

| MSA | $\begin{gathered} \text { Deposits } \\ (\$ B) \end{gathered}$ | Branch $\#$ | Mkt. <br> Share <br> Rank | Mkt. Share \% | \% of Franchise | $\begin{array}{r} \text { Population } \\ (\mathrm{mm}) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Houston, TX | \$ 7.6 | 20 | 7 | 2.1 \% | 18.9 \% | 7.4 |
| Birmingham, AL | 2.1 | 14 | 6 | 4.1 | 5.1 | 1.1 |
| Memphis, TN | 2.0 | 24 | 5 | 4.7 | 4.9 | 1.3 |
| Atlanta, GA | 1.8 | 6 | 15 | 0.8 | 4.5 | 6.2 |
| Tupelo, MS | 1.7 | 12 | 2 | 32.8 | 4.1 | 0.2 |
| Jackson, MS | 1.5 | 19 | 4 | 8.0 | 3.7 | 0.6 |
| Killeen, TX | 1.4 | 11 | 1 | 20.9 | 3.5 | 0.5 |
| Macon, GA | 1.4 | 8 | 2 | 25.4 | 3.4 | 0.2 |
| Shreveport, LA | 1.0 | 9 | 5 | 9.1 | 2.4 | 0.4 |
| Jackson, TN | 1.0 | 9 | 1 | 21.5 | 2.4 | 0.2 |
| Tampa, FL | 0.9 | 8 | 16 | 1.0 | 2.2 | 3.3 |
| Hattiesburg, MS | 0.8 | 8 | 1 | 18.3 | 2.0 | 0.2 |
| Gulfport, MS | 0.8 | 8 | 3 | 10.1 | 2.0 | 0.4 |
| Huntsville, AL | 0.8 | 5 | 6 | 6.6 | 1.9 | 0.5 |
| Fort Smith, AR | 0.7 | 8 | 3 | 10.9 | 1.7 | 0.2 |
| Nacogdoches, TX | 0.6 | 4 | 1 | 34.9 | 1.4 | 0.1 |
| Dallas, TX | 0.6 | 9 | 53 | 0.1 | 1.4 | 7.9 |
| Austin, TX | 0.5 | 14 | 22 | 0.7 | 1.3 | 2.4 |
| Augusta, GA | 0.5 | 6 | 9 | 3.9 | 1.2 | 0.6 |
| Monroe, LA | 0.5 | 5 | 3 | 9.7 | 1.2 | 0.2 |
| Total (Top 20) | \$ 27.8 | 207 | - | - | 69.2 \% | 34.0 |

Note: Highlighted rows represent Top 5 market share ranking

[^0]
## Leading Bank in Texas \& the Southeast

Franchise Footprint


Nearly 400 Full-Service Branches
29 Insurance Locations (20 Stand Alone)
111 Mortgage Locations 32 Wealth Management Locations

Top 10 Banks in the Company's TX \& Southeast Footprint ${ }^{(1)}$
12/31/22

| Rank | Company | Assets (\$B) |
| :---: | :--- | :---: |
| 1 | Regions Financial Corporation | $\$ 155$ |
| 2 | Comerica Inc. | 85 |
| 3 | First Horizon Corporation | 79 |
| 4 | Synovus Financial Corp. | 60 |
| 5 | Cullen/Frost Bankers | 53 |
| 6 | Cadence Bank | 49 |
| 7 | South State Corporation | 44 |
| 8 | Pinnacle Financial Partners, Inc. | 42 |
| 9 | UMB Financial Corporation | 39 |
| 10 | Prosperity Bancshares, Inc. | 38 |

## Attractive Footprint in Texas \& the Southeast




Highly Conducive Business Atmosphere


| Presence in 8 of 10 Largest Texas and Southeastern Markets ${ }^{(1)}$ |  |  |  |
| :---: | :---: | :---: | :---: |
| Rank | MSA | Current Pop. (Millions) | Proj. 5-Year Pop. <br> Growth (\%) |
| 1 | Dallas-Forth Worth, TX | 7.8 | 5.9\% |
| 2 | Houston, TX | 7.3 | 6.0\% |
| 3 | Miami, FL | 6.2 | 4.0\% |
| 4 | Atlanta, GA | 6.2 | 5.4\% |
| 5 | Tampa, FL | 3.3 | 4.8\% |
| 6 | St. Louis, MO | 2.8 | 0.7\% |
| 7 | Orlando, FL | 2.7 | 5.6\% |
| 8 | San Antonio, TX | 2.6 | 6.1\% |
| 9 | Austin, TX | 2.4 | 6.9\% |
| 10 | Kansas City, MO | 2.2 | 3.0\% |

[^1]
## Ideally Positioned in Rapidly Growing Markets

- Economic growth throughout CADE's footprint continues to outperform the broader US.
- In particular, longstanding performance in the State of Texas.
- Driven by favorable demographic trends as well as a business-friendly atmosphere.
- Businesses and individuals are expected to continue migrating towards CADE's diverse footprint given the Southeast's highly competitive cost of doing business and extensive infrastructure.

$3^{\text {rd }}$ Ranked Metro by Fortune 500 HQs; Largest City in the \#1 Ranked State for Doing Business


Diverse Economic Base Centered on Professional and Business Services; $2^{\text {nd }}$ Ranked Metro by Job Growth in 2022

Memphis


Key Logistics and Transportation Hub with Below Average Business Costs; Growing Healthcare Sector

Austin


Fastest Growing Major Metro in the United States; Growing Innovation Hub

Houston


If Houston was a Country, it would be the $27^{\text {th }}$ Largest Economy in the World; World Class Medical and Energy Industries


Diverse and Rapidly Growing Economy Driven by Defense, Finance and Tourism Industries

[^2]
## Diversified Business Model



- Nine-state footprint, from Texas to Florida.
- Comprehensive product suite delivered through nearly 400 locations.
- Leadership in community markets.
- Source of high-quality, low-beta deposits in urban and rural markets.
- Proven business model focused on high-touch client relationships.
- Well-positioned in large and fast-growing metro markets.
- Experienced and talented bankers.
- Sophisticated treasury / cash management products and services.
- 740+ insurance teammates including 164 producers across ~30 locations.
- $2^{\text {nd }}$ largest U.S. bank-owned insurance brokerage. ${ }^{(1)}$
- Property and casualty, commercial and employee benefits.
- \$19+ billion Assets Under Management and Administration. ${ }^{(2)}$
- Affluent and high net worth segments; advisory through Linscomb \& Williams.
- Personal and institutional trust services.
- Over 200 originators/production staff.
- \$3+ billion mortgage production in 2022.
- $\sim 8$ billion of loans serviced for others.
\$493.0M Fee Income
26.7\%
of Operating Revenue

[^3]${ }^{(2)}$ Assets under management include assets in escrow, safekeeping, custody and QSF.
${ }^{(3)}$ Financial results as of $12 / 31 / 22$.

## Digital \& Technology - Foundation for Growth

## 2023 Priorities

## Maintain Stability \& Security

- Fortify technology environment.
- Update equipment and consolidate infrastructure.


## Prepare for Future Growth

- New and updated digital initiatives.
- Dynamic payments platform.
- Enhance compliance and fraud systems.
- Build upon security and safety.


## Facilitate Business Goals

- Leverage customer relationships to empower technology.
- Deliver applications to serve diverse client needs.

CX / EX is the Driving Factor

- Ongoing dedication to superior customer and employee experience.


## Building for the Future



## Diverse and Experienced Executives \& Board

Senior Executives


Dan Rollins
Chairman \& CEO
Board of Directors


Gus Blass


Larry Kirk


Shannon Brown


Paul Murphy


Paul Murphy
Executive Vice Chairman


Chris Bagley
President


Hank Holmes
Chief Banking Officer


Valerie Toalson
Chief Financial Officer


Deborah Cannon


Precious Owodunni


Charlotte Corley


Alan Perry


Virginia Hepner


Marc Shapiro


Skipper Holliman


Tom Stanton


Warren Hood


Kathy Waller


Keith Jackson


Tom Wiley

## Committed to ESG and Diversity



## A Better World

- Committed to sustainability and prudent governance.
- Focused on reducing our carbon footprint to protect generations to come.
- Foster a diverse and inclusive workforce that positively impacts our clients, communities and shareholders.
- Working proactively with the community and government to serve the society at large.



## Customers \& Communities

- Responsible business partner to every customer and community that we serve.
- Providing superior client service.
- Dedicated to low-to-moderate income and mass market clients offering financial education and targeted products.
- Giving back by supporting charitable events, employees volunteering their service, and through philanthropy.



## Teammates \& Culture

- Proven and experienced leadership.
- Complementary cultures with disciplined approach to risk management.
- Operation centers maintained in key geographies across footprint.
- Expanded core competencies across organizations.
- Ensure that diversity is integrated into advancement and retention.


## Vision, Mission and Values

## Vision:

Helping people, companies, and communities prosper.

## Mission:

We meet customers where they are in their financial journey, providing expert advice and a broad array of products and services to help them reach their goals. While delivering value to our shareholders, we foster a workplace where teammates thrive and communities prosper.

## Values:



Value relationships

Put customers at the center of our business

Do right by others

Embrace inclusivity

Create a great place to work

## Full Year 2022 Financial Highlights

## Earnings

Highlights

Credit

## Revenue and Expenses

Capital

- Net income available to common shareholders of $\$ 453.7$ million, or $\$ 2.46$ per diluted common share, and adjusted net income available to common shareholders ${ }^{(1)}$ of $\$ 542.3$ million, or $\$ 2.94$ adjusted earnings per common share, ${ }^{(1)}$ reflecting strong business growth, stable credit, and continued operating leverage focus.
- Return on average common shareholders' equity was $10.3 \%$ and the adjusted return on average tangible common equity ${ }^{(1)}$ was $19.3 \%$ for the year.
- Adjusted pre-tax pre-provision net revenue ${ }^{(1)}$ of $\$ 722.3$ million in 2022 , or $1.52 \%$ of average assets for the year.
- Generated net organic loan growth of $\$ 3.5$ billion for the year, a $12.9 \%$ increase from the prior year. Total deposits declined $\$ 861.1$ million, a $2.2 \%$ decline versus a year ago, reflecting the impact of inflation on our consumer accounts and the decline of industry-wide deposits.
- Loan to deposit ratio of $77.9 \%$ and securities to assets of $24.5 \%$ at December 31, 2022.
- The stable credit environment combined with a continued disciplined credit risk management approach contributed to strong asset quality metrics for the year.
- Total non-performing assets ("NPAs") decreased $\$ 70.7$ million, a $37.8 \%$ decline from a year ago, as the NPAs to total assets ratio was $0.24 \%$ in 2022 compared to $0.39 \%$ in 2021.
- Total recoveries offset total loans charged-off, resulting in net recoveries of $\$ 49$ thousand in 2022. Allowance for credit losses to total loans was $1.45 \%$ at December 31, 2022.
- Total revenue of $\$ 1.8$ billion in 2022 up $\$ 660.5$ million or $55.8 \%$ from 2021 , reflecting the full year impact of the legacy Cadence merger, increased loan production and higher interest rates.
- Non-interest revenue made up $26.7 \%$ of total revenue in 2022. A strong annual increase in insurance revenue and solid contribution from card revenues and wealth management offset a decline in mortgage revenue.
- The adjusted efficiency ratio ${ }^{(1)}$ declined to $60.7 \%$ in 2022, from $61.6 \%$ in 2021.
- Total shareholders' equity was $\$ 4.3$ billion at year-end and $\$ 5.5$ billion excluding AOCI. ${ }^{(1)}$
- Tier 1 capital ratio of $10.7 \%$ and Total risk-based capital ratio of $12.8 \%$, currently estimated as of December 31, 2022.
- Repurchased 6.1 million shares of common stock in 2022.


## Fourth Quarter 2022 Financial Highlights

- Net income available to common shareholders of $\$ 95.6$ million, or $\$ 0.52$ per diluted common share, and adjusted net income available to common shareholders ${ }^{(1)}$ of $\$ 142.9$ million, or $\$ 0.78$ adjusted earnings per common share, ${ }^{(1)}$ reflecting strong business growth, stable credit, and continued operating leverage focus.
- Return on average tangible common equity ${ }^{(1)}$ was $15.4 \%$ and the adjusted return on average tangible common equity ${ }^{(1)}$ was $23.0 \%$ for the quarter.
- Adjusted pre-tax pre-provision net revenue ${ }^{(1)}$ of $\$ 195.5$ million in 4 Q 22 , or $1.62 \%$ of average assets.
- Generated net organic loan growth of $\$ 1.1$ billion for the fourth quarter, or $14.3 \%$ on an annualized basis, while total deposits were flat quarter over quarter.
- Loan to deposit ratio of $77.9 \%$ and securities to assets of $24.5 \%$ at December 31, 2022.
- Credit quality metrics for the fourth quarter of 2022 reflect stability in overall credit quality, highlighted by net recoveries for the quarter (sixth quarter of net recoveries in the prior seven quarters), a decline in total nonperforming assets, and a modest provision for credit losses necessary to support continued growth in loans and
Credit


## Revenue and Expenses

Capital unfunded commitments.

- Total non-performing assets declined \$10.4 million, or $8.2 \%$, in the fourth quarter from $\$ 126.5$ million at September 30, 2022 to $\$ 116.1$ million at December 31, 2022.
- Net recoveries in 4Q22 were $\$ 5.0$ million, or $0.07 \%$ of net loans and leases on an annualized basis.
- Total revenue of $\$ 474.2$ million for the fourth quarter of 2022 , compared with $\$ 375.1$ million for the fourth quarter of 2021 and $\$ 479.8$ million for the third quarter of 2022.
- Noninterest revenue was $\$ 114.9$ million for the fourth quarter of 2022 , compared with $\$ 103.9$ million for the fourth quarter of 2021 and $\$ 124.5$ million for the third quarter of 2022.
- The adjusted efficiency ratio ${ }^{(1)}$ declined to $58.7 \%$ in 4 Q 22 , from $60.3 \%$ in 3 Q 22 and $63.5 \%$ in 4 Q 21 .
- Total shareholders' equity was $\$ 4.3$ billion, and $\$ 5.5$ billion excluding $\mathrm{AOCI}^{(1)}$ as of December 31, 2022.
- Tier 1 capital ratio of $10.7 \%$ and total risk-based capital ratio of $12.8 \%$, currently estimated as of December 31, 2022.
- Announced 10 million share repurchase authorization of common stock for the 2023 stock buyback program.


## Summary Financial Results

|  | Three Months/Period Ended |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/22 |  | 9/30/22 |  | \% Change (QoQ) | 12/31/22 |  | 12/31/21 |  |
| Net interest revenue | \$ | 359.4 | \$ | 355.4 | 1.1 \% | \$ | 1,351.3 | \$ | 805.7 |
| Provision for credit losses |  | 6.0 |  | 0.0 | NM |  | 7.0 |  | 138.1 |
| Noninterest revenue |  | 114.9 |  | 124.5 | (7.7) |  | 493.0 |  | 378.2 |
| Noninterest expense |  | 340.7 |  | 319.7 | 6.5 |  | 1,238.0 |  | 798.9 |
| Income before income taxes |  | 127.6 |  | 160.1 | (20.3) |  | 599.4 |  | 246.9 |
| Income tax expense |  | 29.6 |  | 36.7 | (19.3) |  | 136.1 |  | 51.8 |
| Net income | \$ | 97.9 | \$ | 123.4 | (20.6) \% | \$ | 463.2 | \$ | 195.2 |
| Less: Preferred dividends |  | 2.4 |  | 2.4 |  |  | 9.5 |  | 9.5 |
| Net income available to common shareholders | \$ | 95.6 | \$ | 121.0 | (21.0) \% | \$ | 453.7 | \$ | 185.7 |
| Plus: Non-routine items, net of tax |  | 47.3 |  | 22.6 | 109.0 |  | 88.5 |  | 162.9 |
| Adjusted net income available to common shareholders ${ }^{(1)}$ | \$ | 142.9 | \$ | 143.7 | (0.6) \% | \$ | 542.3 | \$ | 348.5 |
| Diluted earnings per share | \$ | 0.52 | \$ | 0.66 | (21.2) \% | \$ | 2.46 | \$ | 1.54 |
| Adjusted earnings per share ${ }^{(1)}$ | \$ | 0.78 | \$ | 0.78 |  | \$ | 2.94 | \$ | 2.89 |
| Return on average assets |  | 0.81\% |  | 1.03\% | (21.4) \% |  | 0.97\% |  | 0.65\% |
| Return on average common shareholders' equity |  | 9.36\% |  | 11.06\% | (15.4) |  | 10.30\% |  | 5.86\% |
| Adjusted return on average assets ${ }^{(1)}$ |  | 1.21\% |  | 1.22\% | (0.8) \% |  | 1.16\% |  | 1.19\% |
| Adjusted return on average tangible common equity ${ }^{(1)}$ |  | 23.04\% |  | 20.66\% | 11.5 |  | 19.27\% |  | 16.26\% |
| Adjusted pre-tax pre-provision net revenue (PPNR) ${ }^{(1)}$ | \$ | 195.5 | \$ | 189.8 | 3.0 \% | \$ | 722.3 | \$ | 453.0 |
| Adjusted PPNR to total average assets ${ }^{(1)}$ |  | 1.62\% |  | 1.58\% | 2.5 |  | 1.52\% |  | 1.51\% |
| Tangible book value per share, including $\mathrm{AOCI}^{(1)}$ | \$ | 13.99 | \$ | 13.25 | 5.6 \% | \$ | 13.99 | \$ | 18.45 |
| Tangible book value per share, excluding AOCI ${ }^{(1)}$ | \$ | 20.69 | \$ | 20.36 | 1.6 \% | \$ | 20.69 | \$ | 19.19 |

[^4]Note: "NM" abbreviation for "Not Meaningful."

## Net Interest Revenue / Net Interest Margin

NIM, Yields \& Costs


Interest Revenue \& Interest Expense


## HIGHLIGHTS

- Net interest margin increased 5 bp in the fourth quarter of 2022 to $3.33 \%$ reflecting continued improvement in earning asset yields which outpaced acceleration in rates on deposits and other funding. Rising rates and asset mix shifts (as runoff in the securities book is reinvested in loans) positively impacting asset yields.
- Yields on net loans, loans held for sale, and leases excluding accretion, were up 71 bp to $5.41 \%$ for the fourth quarter of 2022 compared with $4.70 \%$ for the third quarter of 2022.
- The average cost of deposits increased to $0.76 \%$ for the fourth quarter of 2022 compared to $0.35 \%$ in the prior quarter, and $0.17 \%$ in the year ago quarter, reflecting rate increases and continued competition.
- For the fourth quarter of 2022, the yield on total interest earning assets was $4.38 \%$ and total cost of interest bearing liabilities was $1.54 \%$. Interest bearing liabilities to interest earning assets was 68.4\% at December 31, 2022.
- Total interest revenue of $\$ 474$ million in $4 Q 22$ included $\$ 9.2$ million in accretion income on acquired loans compared to $\$ 8.1$ million in the third quarter of 2022. Excluding the impact of accretion, the linked quarter net interest margin increased by 3 basis points.


## Interest Rate Sensitivity

CADENCE
Bank
\$ in millions, unless otherwise indicated

## Quarterly Loan \& Deposit Betas

| $\square$ Total Deposits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - Total Loans (excluding accretion) |  |  |  |  |
|  |  |  |  |  |
| 41\% |  |  |  |  |
| 25\% 28\% |  |  |  |  |
|  | 13\% |  |  |  |
| 2\% |  |  |  |  |
| 2Q22 | 3Q22 | 4Q22 |  |  |
| Loan \& Deposit Betas (vs. Fed Effective) |  |  |  |  |
| 1Q22 |  | 2Q22 | 3 Q 22 | 4Q22 |
| Fed Effective (average) | 0.12\% | 0.76\% | 2.19\% | 3.65\% |
| Deposit Costs |  |  |  |  |
| Interest Bearing Deposits | 0.23\% | 0.26\% | 0.53\% | 1.17\% |
| Total Deposits | 0.15\% | 0.17\% | 0.35\% | 0.76\% |
| Quarterly Beta |  |  |  |  |
| Total Interest Bearing Deposits Total Deposits | NM | 5\% | 19\% | 44\% |
|  | NM | 2\% | 13\% | 28\% |
| Loan Yields |  |  |  |  |
| Loans (excluding accretion) Quarterly Beta | 3.96\% | 4.12\% | 4.70\% | 5.41\% |
|  |  |  |  |  |
| Loans (excluding accretion) | NM | 25\% | 41\% | 49\% |

## HIGHLIGHTS

- The balance sheet is modestly asset sensitive, with approximately $21 \%$ of loan rate structures are floating (repricing within 30 days), $51 \%$ of loans variable, and 28\% fixed as of December 31, 2022.
- Inclusive of fixed rate loans, approximately 49\% of total loans, or $\$ 14.9$ billion, are scheduled to reprice in the next twelve months, of which $\$ 12.8$ billion, or approximately $42 \%$ of the portfolio, are repricing within the next three months.
- Net interest income in a +100 bp rate shock scenario modeled over a 12-month period increases $4.6 \%$, up $2.3 \%$ in +50 bp , and declines $4.6 \%$ in $-100 \mathrm{bp} .^{(1)}$
- The beta on total loans excluding accretion (compared to the Fed Funds effective rate) was $39 \%$ cycle-to-date, ${ }^{(2)}$ demonstrating the interest-sensitivity of the loan portfolio.
- The cycle-to-date ${ }^{(2)}$ total deposit beta is $17 \%$, reflective of the slower repricing behavior within our community banking deposits.
- Total deposit beta was $28 \%$ during the fourth quarter of 2022, up from $13 \%$ in prior quarter. The quarterly deposit beta as a ratio of quarterly loan beta increased to $58 \%$ in 4Q22 from $32 \%$ in 3Q22 as deposit costs accelerated in the quarter.

[^5]
## Loans \& Securities - Repricing and Maturity

\$in millions, unless otherwise indicated
Total Loans and Leases (net of unearned income) ${ }^{(1)}$

| (At December 31, 2022) | Repricing Term |  |  |  |  |  |  |  | Rate Structure |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 mos or less | $\begin{aligned} & \hline 3-12 \\ & \text { mos } \\ & \hline \end{aligned}$ | $\begin{gathered} 1-3 \\ \text { Years } \end{gathered}$ | $\begin{gathered} \hline 3-5 \\ \text { Years } \end{gathered}$ | $\begin{gathered} 5-10 \\ \text { Years } \end{gathered}$ | $\begin{aligned} & \text { 10-15 } \\ & \text { Years } \\ & \hline \end{aligned}$ | Over 15 Years | Total | Floating Rate | Variable Rate | Fixed Rate |
| Non-real estate | \$ 6,760 | \$ 293 | \$ 700 | \$ 811 | \$ 367 | \$ 23 | \$ 31 | \$ 8,986 | \$ 2,517 | \$ 5,187 | \$1,282 |
| Owner occupied | 796 | 308 | 568 | 726 | 965 | 690 | 16 | 4,069 | 443 | 1,871 | 1,754 |
| Commercial \& industrial | 7,556 | 601 | 1,268 | 1,537 | 1,332 | 713 | 47 | 13,054 | 2,960 | 7,058 | 3,036 |
| Construction, A\&D | 2,087 | 461 | 358 | 412 | 95 | 31 | 103 | 3,548 | 1,347 | 1,470 | 731 |
| Income producing | 1,658 | 534 | 884 | 1,366 | 608 | 89 | 12 | 5,151 | 854 | 3,166 | 1,131 |
| Commercial real estate | 3,746 | 995 | 1,242 | 1,778 | 703 | 120 | 115 | 8,699 | 2,201 | 4,637 | 1,861 |
| Residential mortgages | 1,166 | 514 | 744 | 1,009 | 1,522 | 198 | 3,166 | 8,319 | 975 | 3,888 | 3,456 |
| Other consumer | 156 | 23 | 43 | 44 | 9 | 0 | 2 | 277 | 148 | 3 | 127 |
| Total | \$12,623 | \$2,133 | \$3,297 | \$4,367 | \$3,567 | \$1,032 | \$3,331 | \$ 30,349 | \$6,284 | \$ 15,586 | \$8,479 |
| \% of Total | 42\% | 7\% | 11\% | 14\% | 12\% | 3\% | 11\% | 100\% | 21\% | 51\% | 28\% |
| Weighted Average Rate | 7.11\% | 4.94\% | 4.71\% | 4.44\% | 3.96\% | 4.10\% | 4.15\% | 5.52\% | 7.53\% | 5.46\% | 4.15\% |

Available-for-Sale Securities ${ }^{(2)}$

| (At December 31, 2022) | Maturity Distribution |  |  |  |  |  |  |  | Mortgagebacked ${ }^{(3)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Year or less |  | 1 to 5 <br> Years |  | 5 to 10 <br> Years |  | Over 10 <br> Years |  |  |  |  | otal |
| Amortized Cost | \$ | 2,330 | \$ | 572 | \$ | 272 | \$ | 630 | \$ | 9,678 | \$ | 13,481 |
| \% of Total |  | 17\% |  | 4\% |  | 2\% |  | 5\% |  | 72\% |  | 100\% |
| Estimated Fair Value | \$ | 2,261 | \$ | 517 | \$ | 249 | \$ | 507 | \$ | 8,410 | \$ | 11,944 |
| \% of Total |  | 19\% |  | 4\% |  | 2\% |  | 4\% |  | 70\% |  | 100\% |
| Weighted Average Yield |  | 1.01\% |  | 1.04\% |  | 3.43\% |  | 2.45\% |  | 1.54\% |  | 1.50\% |

[^6]
## Noninterest Revenue



## HIGHLIGHTS

- Noninterest revenue was $\$ 114.9$ million for the fourth quarter of 2022 , compared with $\$ 103.9$ million for the fourth quarter of 2021 and $\$ 124.5$ million for the third quarter of 2022. The linked quarter decline was driven primarily by insurance seasonality, a decline in analysis charges as a result of ECR increase, and a negative mortgage servicing rights market value adjustment.
- Insurance commission revenue totaled $\$ 34.7$ million for the fourth quarter of 2022, compared with $\$ 32.6$ million for the fourth quarter of 2021 and $\$ 39.9$ million for the third quarter of 2022, due to policy renewal seasonal slowdown in insurance commission revenue in the fourth quarter.
- Total assets under management were $\$ 19.1$ billion as of December 31, 2022, down from $\$ 19.9$ billion as of September 30, 2022 reflecting market volatility partially offset by organic growth.


## Noninterest Expense



## HIGHLIGHTS

- Noninterest expense for the fourth quarter of 2022 was $\$ 340.7$ million compared with $\$ 319.7$ million for the third quarter of 2022 due to elevated merger and incremental merger expenses ${ }^{(2)}$ of $\$ 53.0$ million in 4Q22, largely representing system and technology conversion expenses, franchise-wide rebranding and other employee retention and compensation expenses.
- The fourth quarter of 2022 included a charge of $\$ 6.1$ million to reflect the settlement accounting impact of elevated lump sum retirement pension payouts during the quarter and $\$ 2.3$ million of branch closing expense.
- Adjusted noninterest expense ${ }^{(1)}$ for 4 Q 22 was $\$ 279.3$ million, compared with $\$ 239.1$ million in $4 Q 21$ and $\$ 290.2$ million for 3Q22. See slide 10 for a detailed comparison of Adjusted noninterest expense. ${ }^{(1)}$
${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.
${ }^{(2)}$ Merger expenses are costs to complete the merger with no future benefit. Incremental merger related expenses to complete the merger are expected to provide a future benefit.
${ }^{(3)} 4 Q 21$ financial results prior to 10/29/21 reflect Legacy BancorpSouth on a standalone basis. As a result, $4 Q 21$ financial results are not directly comparable to other periods.


## Adjusted Noninterest Expense

|  | Fourth Quarter 2022 |  |  |  | Third Quarter 2022 |  |  |  | 4Q22 vs. 3Q22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NIE | Adj. | Adj. $\mathrm{NIE}^{(1)}$ |  | NIE | Adj. | Adj. NIE $^{(1)}$ |  | NIE | Adj. $\mathrm{NIE}^{(1)}$ |  |
| Noninterest Expense (NIE): |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$183.9 | \$ (9.4) | \$ | 174.5 | \$191.2 | \$ (5.7) | \$ | 185.5 | \$ (7.3) | \$ | (11.0) |
| Occupancy and equipment | 30.5 | (0.0) |  | 30.5 | 30.6 | (0.3) |  | 30.3 | (0.1) |  | 0.2 |
| Data processing and software | 29.3 | (0.6) |  | 28.7 | 28.1 | (0.5) |  | 27.5 | 1.2 |  | 1.2 |
| Advertising and public relations | 28.7 | (21.4) |  | 7.3 | 4.1 | (0.3) |  | 3.8 | 24.6 |  | 3.5 |
| Merger expense | 20.3 | (20.3) |  | - | 19.7 | (19.7) |  | - | 0.6 |  | - |
| Pension settlement expense | 6.1 | (6.1) |  | - | 2.9 | (2.9) |  | - | 3.2 |  | - |
| Deposit insurance assessments | 5.9 | - |  | 5.9 | 4.5 | - |  | 4.5 | 1.4 |  | 1.4 |
| Travel and entertainment | 5.3 | - |  | 5.3 | 4.1 | - |  | 4.1 | 1.2 |  | 1.1 |
| Amortization of intangibles | 5.3 | - |  | 5.3 | 5.4 | - |  | 5.4 | (0.2) |  | (0.2) |
| Other miscellaneous expense | 25.4 | (3.6) |  | 21.8 | 29.1 | (0.1) |  | 29.0 | (3.7) |  | (7.2) |
| TOTAL | \$340.7 | \$(61.4) | \$ | 279.3 | \$319.7 | \$(29.5) | \$ | 290.2 | \$20.9 | \$ | (10.9) |

## HIGHLIGHTS

- On an adjusted basis, salaries and benefits expense declined $\$ 11.0$ million versus the prior quarter due primarily to revised estimates of various insurance accruals and employee benefit obligations impacted by higher discount rates given the increase in interest rates.
- Advertising and public relations expense, excluding adjustments, increased $\$ 3.5$ million related to increased activity post rebranding.
- Other miscellaneous expense, excluding adjustments, declined \$7.2 million with approximately half of the decline representing lower franchise tax, legal and other accruals, with the remaining reflective of various lower expenses in 4Q22.

[^7]Note: Figures may not total due to rounding.

## Diversified Loan Portfolio

## HIGHLIGHTS

- Loans and leases, net of unearned income, reflect healthy growth and steady pipelines, increasing $\$ 1.1$ billion during the fourth quarter, or $14.3 \%$ annualized. Loan growth for the quarter was spread across the Corporate, Community, and Mortgage teams, as well as across our footprint. Our bankers have continued to produce meaningful business generation and are excited to continue helping our customers prosper in 2023.
- Total loans and leases finished at $\$ 30.3$ billion, up $\$ 3.5$ billion for the year. The portfolio mix remains well-balanced with commercial and industrial the largest segment at $43.0 \%$ of total loans, commercial real estate at $28.7 \%$ and consumer at $28.3 \%$ as of December 31, 2022.

Period Ending Loans

|  | As of 12/31/22 |  | As of 9/30/22 |  | As of 12/31/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial and Industrial ("C\&I") |  |  |  |  |  |  |
| Non Real Estate | \$8,986 | 29.6\% | \$8,803 | 30.0\% | \$7,847 | 29.2\% |
| Owner Occupied | 4,069 | 13.4\% | 3,943 | 13.5\% | 3,568 | 13.3\% |
| Total C\&I | 13,054 | 43.0\% | 12,747 | 43.5\% | 11,415 | 42.5\% |
| Commercial Real Estate ("CRE") |  |  |  |  |  |  |
| Construction, Acquisition and Development | 3,548 | 11.7\% | 3,244 | 11.1\% | 2,924 | 10.9\% |
| Income Producing | 5,151 | 17.0\% | 5,098 | 17.4\% | 4,924 | 18.3\% |
| Total CRE | 8,699 | 28.7\% | 8,343 | 28.5\% | 7,849 | 29.2\% |
| Consumer |  |  |  |  |  |  |
| Residential Mortgages | 8,319 | 27.4\% | 7,924 | 27.0\% | 7,311 | 27.2\% |
| Other consumer | 277 | 0.9\% | 282 | 1.0\% | 308 | 1.1\% |
| Total Consumer | 8,596 | 28.3\% | 8,207 | 28.0\% | 7,619 | 28.3\% |
| Total Loans and Leases | \$30,349 | 100.0\% | \$29,296 | 100.0\% | \$26,883 | 100.0\% |

## C\&I and CRE Loan Breakdown

Commercial and Industrial (C\&I)

| Industry Breakout | 4Q22 | $\Delta$ vs. 3Q22 |  | $\Delta$ vs. 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ | \% | \$ | \% |
| Energy Sector | \$ 1,637 | \$ 155 | 10\% | \$ 286 | 21\% |
| RE, Rental \& Leasing | \$ 1,337 | \$ 28 | 2\% | \$ 284 | 27\% |
| Restaurant | \$ 1,106 | \$ (17) | -2\% | \$ 27 | 2\% |
| Finance and Insurance | \$ 898 | \$ (35) | -4\% | \$ 106 | 13\% |
| Retail | \$ 895 | \$ 48 | 6\% | \$ 157 | 21\% |
| Healthcare | \$ 866 | \$ 9 | 1\% | \$ 28 | 3\% |
| Manufacturing | \$ 819 | \$ (12) | $-1 \%$ | \$ 87 | 12\% |
| Other Services | \$ 796 | \$ 33 | 4\% | \$ 53 | 7\% |
| Construction | \$ 639 | \$ (7) | $-1 \%$ | \$ 60 | 10\% |
| Public Admin/Education | \$ 584 | \$ 23 | 4\% | \$ 193 | 49\% |
| General C\&I and Other | \$ 3,478 | \$ 83 | 2\% | \$ 358 | 11\% |
| TOTAL | \$ 13,054 | \$ 307 | 2\% | \$1,639 | 14\% |

Commercial Real Estate (CRE)

| Industry Breakout | 4Q22 | $\Delta$ vs. 3Q22 |  | $\Delta$ vs. 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ | \% | \$ | \% |
| Multifamily | \$ 1,414 | \$ 92 | 7\% | \$ 155 | 12\% |
| Retail | \$ 1,325 | \$ 22 | 2\% | \$ 76 | 6\% |
| 1-4 Family | \$ 990 | \$ 39 | 4\% | \$ 284 | 40\% |
| A\&D | \$ 907 | \$ (10) | -1\% | \$ 55 | 6\% |
| Industrial | \$ 891 | \$ 168 | 23\% | \$ 293 | 49\% |
| Office | \$ 741 | \$ (17) | $-2 \%$ | \$ (63) | -8\% |
| Hotel | \$ 720 | \$ (49) | -6\% | \$(108) | $-13 \%$ |
| Healthcare | \$ 604 | \$ 37 | 6\% | \$ 47 | 8\% |
| Other | \$ 1,106 | \$ 74 | 7\% | \$ 111 | 11\% |
| TOTAL | \$ 8,699 | \$ 356 | 4\% | \$ 850 | 11\% |

## Strong Deposit Base

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## HIGHLIGHTS

- Total deposits were flat for the fourth quarter at $\$ 39.0$ billion, while full year total deposits declined $\$ 861.1$ million, reflecting the impact of inflation on our consumer accounts and the decline of industry-wide deposits.
- Loan to deposits ratio of $77.9 \%$ at December 31,2022 , and securities to total assets of $24.5 \%$, reflecting continued improvement in earning asset mix while maintaining strong balance sheet liquidity.
- Noninterest bearing deposits represented $32.7 \%$ of total deposits at the end of the fourth quarter of 2022, declining from $35.5 \%$ at September 30, 2022 as approximately $\$ 1.1$ billion in non-interest bearing balances shifted into interest bearing deposits.
- $75.7 \%$ of total deposits are housed in Community Banking throughout our nine-state footprint.

Period Ending Deposits

|  | As of 12/31/22 |  | As of 9/30/22 |  | As of 12/31/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Noninterest Bearing Demand | \$12,731 | 32.7\% | \$13,840 | 35.5\% | \$13,635 | 34.2\% |
| Interest Bearing Demand | 19,040 | 48.9\% | 18,034 | 46.2\% | 18,728 | 47.0\% |
| Savings | 3,474 | 8.9\% | 3,676 | 9.4\% | 3,556 | 8.9\% |
| Other Time | 3,712 | 9.5\% | 3,454 | 8.9\% | 3,900 | 9.8\% |
| Total Deposits | \$38,957 | 100.0\% | \$39,004 | 100.0\% | \$39,818 | 100.0\% |
| Total Cost of Deposits | 0.76\% |  | 0.35\% |  | 0.17\% |  |

## Credit Quality

\$ in millions, unless otherwise indicated


## HIGHLIGHTS

- Credit quality metrics for the fourth quarter of 2022 reflect stability in overall credit quality, highlighted by net recoveries for the quarter (sixth quarter of net recoveries in the prior seven quarters), a decline in total non-performing assets, and a modest provision for credit losses necessary to support continued growth in loans and unfunded commitments.
- Net recoveries for the fourth quarter of 2022 were $\$ 5.0$ million, or $0.07 \%$ of net loans and leases on an annualized basis, compared with net charge-offs of $\$ 6.7$ million for the third quarter of 2022.
- The provision for credit losses for the fourth quarter of 2022 was $\$ 6.0$ million, which included a $\$ 4$ million reserve for unfunded commitments for the quarter. The allowance for credit losses was $\$ 440.3$ million, or $1.45 \%$ of net loans and leases at December 31, 2022, compared with $\$ 433.4$ million, or $1.48 \%$ of net loans and leases at September 30, 2022.

[^8]
## Capital Strength

| Cadence Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/22 | 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 |
| Total Regulatory Capital (\$ million) ${ }^{(1)}$ | 4,862 | 4,786 | 4,684 | 4,596 | 4,683 |
| Total Risk-Weighted Assets (\$ million) ${ }^{(1)}$ | 37,963 | 37,271 | 36,062 | 34,624 | 33,786 |
| Leverage Ratio (\%) ${ }^{(1)}$ | 8.4 | 8.4 | 8.4 | 8.2 | 9.9 |
| Common Equity Tier 1 Capital Ratio (\%) ${ }^{(1)}$ | 10.2 | 10.3 | 10.3 | 10.6 | 11.1 |
| Tier 1 Ratio (\%) ${ }^{(1)}$ | 10.7 | 10.7 | 10.8 | 11.1 | 11.6 |
| Total Capital Ratio (\%) ${ }^{(1)}$ | 12.8 | 12.8 | 13.0 | 13.3 | 13.9 |
|  |  |  |  |  |  |
| Total Shareholders' Equity (\$B) | 4.3 | 4.2 | 4.4 | 4.6 | 5.2 |
| Tangible Common Shareholders' Equity (\$B) ${ }^{(2)}$ | 2.6 | 2.4 | 2.7 | 2.9 | 3.5 |
| Total shareholders' equity, ex. AOCI ${ }^{(2)}$ | 5.5 | 5.5 | 5.4 | 5.3 | 5.4 |
| Common shareholders' equity, ex. $\mathrm{AOCI}^{(2)}$ | 5.4 | 5.3 | 5.2 | 5.1 | 5.2 |
|  |  |  |  |  |  |
| Total Shares Outstanding (millions) | 182.4 | 182.4 | 182.5 | 183.5 | 188.3 |
| Book Value Per Share | \$22.72 | \$21.92 | \$23.41 | \$24.40 | \$26.98 |
| Tangible Book Value Per Share ${ }^{(2)}$ | \$13.99 | \$13.25 | \$14.73 | \$15.67 | \$18.45 |
| Tangible Book Value Per Share, ex. AOCI ${ }^{(2)}$ | \$20.69 | \$20.36 | \$19.87 | \$19.29 | \$19.19 |
| Cash Dividends Per Share | \$0.22 | \$0.22 | \$0.22 | \$0.22 | \$0.20 |

[^9]
## HIGHLIGHTS

- Regulatory capital ratios remain solid including a Total Capital Ratio of $12.8 \%$ and Tier 1 Ratio of $10.7 \%$ as of $12 / 31 / 22$.
- Quarterly cash dividend of \$0.22 per common share, up $\$ 0.02$, or $10 \%$ per share compared to 4Q21.
- Tangible book value per share increased 5.6\% during the quarter. The impact of unrealized mark-to-market changes in the available-for-sale securities portfolio declined in 4Q22.
- No shares were repurchased in 4Q22. In 2022, the company repurchased 6.1 million shares of common stock. The 2023 share repurchase authorization is 10 million shares of common stock.

Appendix

## Net Interest Income Dynamics

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\$ in millions, unless otherwise indicated


## Mortgage and Insurance Revenue

Mortgage Lending Revenue

Origination Revenue
Servicing Revenue
MSR Payoffs/Paydowns
Mortgage Production and Servicing Revenue Mortgage Servicing Rights Valuation Adjustment

Total Mortgage Banking Revenue

## Production Volume

Purchase Money Production
Mortgage Loans Sold
Margin on Loans Sold
Current Pipeline
Mortgage Originators

## Insurance Commission Revenue

Property and Casualty Commissions
Life and Health Commissions
Risk Management Income
Other
Total Insurance Commissions

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/22 |  | 9/30/22 |  | 6/30/22 |  | 3/31/22 |  | 12/31/21 |  |
| \$ | 1.8 | \$ | 1.9 | \$ | 4.0 | \$ | 5.1 | \$ | 6.0 |
|  | 5.9 |  | 5.9 |  | 6.0 |  | 5.8 |  | 5.8 |
|  | (2.3) |  | (3.1) |  | (3.3) |  | (3.1) |  | (3.8) |
|  | 5.4 |  | 4.7 |  | 6.8 |  | 7.8 |  | 8.0 |
|  | (2.8) |  | 4.3 |  | 4.7 |  | 14.0 |  | 2.6 |
| \$ | 2.6 | \$ | 9.1 | \$ | 11.4 | \$ | 21.8 | \$ | 10.6 |
| \$ | 554.5 | \$ | 769.9 | \$ | 913.0 | \$ | 803.9 | \$ | 817.7 |
|  | 475.0 |  | 661.0 |  | 776.0 |  | 574.8 |  | 548.0 |
|  | 163.9 |  | 285.6 |  | 361.1 |  | 413.0 |  | 533.7 |
|  | 1.09\% |  | 0.67\% |  | 1.12\% |  | 1.24\% |  | 1.12\% |
| \$ | 85.4 | \$ | 166.0 | \$ | 253.0 | \$ | 332.7 | \$ | 322.6 |
|  | 207.0 |  | 210.0 |  | 206.0 |  | 202.0 |  | 202.5 |
| \$ | 24.7 | \$ | 30.0 | \$ | 29.2 | \$ | 25.9 | \$ | 23.6 |
| \$ | 7.2 |  | 7.3 |  | 7.9 |  | 7.1 |  | 6.5 |
|  | 0.9 |  | 0.7 |  | 0.7 |  | 0.8 |  | 0.7 |
|  | 2.0 |  | 1.9 |  | 2.2 |  | 2.0 |  | 1.8 |
| \$ | 34.7 | \$ | 39.9 | \$ | 40.0 | \$ | 35.7 | \$ | 32.6 |

## Summary Balance Sheet - Period End

\$ in millions, unless otherwise indicated

| Assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Due from Banks | \$756.9 | \$694.0 | \$770.3 | \$781.3 | \$656.1 |
| Deposits with Other Banks \& Fed Funds | 1,241.2 | 895.6 | 1,069.4 | 880.7 | 638.5 |
| Available-for-sale securities, at fair value | 11,944.1 | 12,441.9 | 13,450.6 | 14,371.6 | 15,606.5 |
| Loans | 30,349.3 | 29,296.5 | 28,360.5 | 27,189.7 | 26,883.0 |
| Loans Held for Sale | 187.9 | 198.4 | 213.5 | 302.2 | 340.2 |
| Allowance for Credit Losses | (440.3) | (433.4) | (440.1) | (438.7) | (446.4) |
| Goodwill \& Other Intangibles | 1,591.6 | 1,582.5 | 1,582.6 | 1,600.7 | 1,606.2 |
| Other Assets | 3,022.8 | 3,024.2 | 2,741.0 | 2,516.6 | 2,385.6 |
| Total Assets | \$48,653.4 | \$47,699.7 | \$47,747.7 | \$47,204.1 | \$47,669.8 |
| Liabilities |  |  |  |  |  |
| Total Deposits | \$38,956.6 | \$39,003.9 | \$40,189.1 | \$40,568.1 | \$39,817.7 |
| Fed Funds and short-term borrowings | 3,300.2 | 2,495.0 | 1,200.0 | - | 595.0 |
| Subordinated \& Long-term debt | 462.6 | 463.3 | 465.1 | 465.7 | 482.4 |
| Other Liabilities | 1,622.6 | 1,570.5 | 1,455.6 | 1,526.6 | 1,526.7 |
| Total Liabilities | \$44,342.0 | \$43,532.7 | \$43,309.8 | \$42,560.3 | \$42,421.8 |
| Total Shareholders' Equity | \$4,311.4 | \$4,166.9 | \$4,437.9 | \$4,643.8 | \$5,248.0 |
| Liabilities and Shareholders' Equity | \$48,653.4 | \$47,699.7 | \$47,747.7 | \$47,204.1 | \$47,669.8 |

## Summary Income Statement

|  | Quarter Ended |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/22 | 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 | 12/31/22 | 12/31/21 |
| Interest Revenue | \$473.5 | \$405.6 | \$349.6 | \$331.9 | \$290.6 | \$1,560.6 | \$882.0 |
| Interest Expense | 114.2 | 50.2 | 24.8 | 20.1 | 19.4 | 209.3 | 76.3 |
| Net Interest Revenue | 359.4 | 355.4 | 324.8 | 311.8 | 271.2 | 1,351.3 | 805.7 |
| Noninterest Income | 114.9 | 124.5 | 125.2 | 128.4 | 103.9 | 493.0 | 378.2 |
| Total Revenue | \$474.2 | \$479.8 | \$450.0 | \$440.3 | \$375.1 | \$1,844.3 | \$1,183.9 |
| Noninterest Expense | 340.7 | 319.7 | 285.9 | 291.7 | 289.2 | 1238.0 | 798.9 |
| Provision (release) for Credit Losses | 6.0 | - | 1.0 | - | 133.6 | 7.0 | 138.1 |
| Pre-Tax Income (Loss) | \$127.6 | \$160.1 | \$163.1 | \$148.6 | (\$47.7) | \$599.4 | \$246.9 |
| Income Tax Expense (benefit) | 29.6 | 36.7 | 36.2 | 33.6 | (13.0) | 136.1 | 51.8 |
| Net Income (Loss) | \$97.9 | \$123.4 | \$127.0 | \$114.9 | (\$34.7) | \$463.2 | \$195.2 |
| Less: Preferred dividends | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 9.5 | 9.5 |
| Net Income (Loss) Available to Common | \$95.6 | \$121.0 | \$124.6 | \$112.6 | (\$37.0) | \$453.7 | \$185.7 |
| Pre-Tax Pre-Provision Net Revenue ${ }^{(1)}$ | \$133.6 | \$160.1 | \$164.1 | \$148.6 | \$85.9 | \$606.4 | \$385.0 |
| Adjusted Pre-Tax Pre-Provision Net Revenue ${ }^{(1)}$ | \$195.5 | \$189.8 | \$176.7 | \$160.4 | \$136.4 | \$722.3 | \$453.0 |

[^10]Note: Figures may not total due to rounding.

## Non-GAAP Reconciliation

Net Income (Loss)
Plus: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$ Initial Provision for Acquired Loans
Branch Closing Expense
Pension Settlement Expense
Less: Security Gains (Losses)
Tax Adjustment
Adjusted Net Income
Less: Preferred Dividends
Adjusted net Income avail. to common shareholders
Net Income (Loss)
Plus: Provision (Release) for Credit Losses Income Tax Expense (Benefit)
Pre-tax Pre-provision Net Revenue
Net (Loss) Income
Plus: Provision (Release) for Credit Losses
Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense
Income Tax Expense (Benefit)
Less: Security Gains (Losses)

## Adjusted Pre-tax Pre-provision Net Revenue

Total Noninterest Expense
Less: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense
Total Adjusted Expense

| Quarter Ended |  |  |  |  |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/22 |  | 9/30/22 |  | 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 12/31/22 |  | 12/31/21 |  |
| \$ | 98 | \$ | 123 | \$ | 127 | \$ | 115 | \$ | (35) | \$ | 463 | \$ | 195 |
|  | 20 |  | 20 |  | 7 |  | 4 |  | 45 |  | 51 |  | 60 |
|  | 33 |  | 7 |  | 6 |  | 7 |  | 5 |  | 52 |  | 5 |
|  | - |  |  |  | - |  | - |  | 132 |  | - |  | 144 |
|  | 2 |  | 0 |  | 1 |  | 0 |  | - |  | 3 |  | - |
|  | 6 |  | 3 |  | - |  | - |  | 1 |  | 9 |  | 3 |
|  | (1) |  | (0) |  | 1 |  | (1) |  | (0) |  | (0) |  | (0) |
|  | 15 |  | 7 |  | 3 |  | 3 |  | 41 |  | 27 |  | 49 |
| \$ | 145 | \$ | 146 | \$ | 137 | \$ | 124 | \$ | 106 | \$ | 552 | \$ | 358 |
|  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 9 |  | 9 |
| \$ | 143 | \$ | 144 | \$ | 134 | \$ | 122 | \$ | 104 | \$ | 542 | \$ | 349 |
| \$ | 98 | \$ | 123 | \$ | 127 | \$ | 115 | \$ | (35) | \$ | 463 | \$ | 195 |
|  | 6 |  | - |  | 1 |  | - |  | 134 |  | 7 |  | 138 |
|  | 30 |  | 37 |  | 36 |  | 34 |  | (13) |  | 136 |  | 52 |
| \$ | 134 | \$ | 160 | \$ | 164 | \$ | 149 | \$ | 86 | \$ | 606 | \$ | 385 |
|  | 98 | \$ | 123 | \$ | 127 | \$ | 115 | \$ | (35) |  | 463 | \$ | 195 |
|  | 6 |  |  |  | 1 |  |  |  | 134 |  | 7 |  | 138 |
|  | 20 |  | 20 |  | 7 |  | 4 |  | 45 |  | 51 |  | 60 |
|  | 33 |  | 7 |  | 6 |  | 7 |  | 5 |  | 52 |  | 5 |
|  | 2 |  | 0 |  | 1 |  | 0 |  | - |  | 3 |  | - |
|  | 6 |  | 3 |  |  |  |  |  | 1 |  | 9 |  | 3 |
|  | 30 |  | 37 |  | 36 |  | 34 |  | (13) |  | 136 |  | 52 |
|  | (1) |  | (0) |  | 1 |  | (1) |  | (0) |  | (0) |  | (0) |
| \$ | 196 | \$ | 190 | \$ | 177 | \$ | 160 | \$ | 136 | \$ | 722 | \$ | 453 |
| \$ | 341 | \$ | 320 | \$ | 286 | \$ | 292 | \$ | 289 | \$ | 1,238 | \$ | 799 |
|  | 20 |  | 20 |  | 7 |  | 4 |  | 45 |  | 51 |  | 60 |
|  | 33 |  | 7 |  | 6 |  | 7 |  | 5 |  | 52 |  | 5 |
|  | 2 |  | 0 |  | 1 |  | 0 |  | - |  | 3 |  | - |
|  | 6 |  | 3 |  | - |  | - |  | 1 |  | 9 |  | 3 |
| \$ | 279 | \$ | 290 | \$ | 272 | \$ | 281 | \$ | 239 | \$ | 1,122 | \$ | 731 |

${ }^{(1)}$ Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit.

## Non-GAAP Reconciliation, continued

Total Assets
Less: Goodwill
Other Identifiable Intangible Assets
Total tangible assets
Less: Accumulated other comprehensive loss
Total tangible assets, excluding AOCI
Total Shareholders' Equity
Less: Accumulated other comprehensive loss Total shareholders' equity, ex. AOCI

Total Shareholders' Equity
Less: Preferred Stock
Less: Accumulated other comprehensive loss Total common shareholders' equity, ex. AOCI

Total Shareholders' Equity ${ }^{(1)}$
Less: Goodwill ${ }^{(1)}$
Other Identifiable Intangible Assets ${ }^{(1)}$ Preferred Stock ${ }^{(1)}$
Total Tangible Common Shareholders' Equity ${ }^{(1)}$
Total Shareholders' Equity
Less: Goodwill
Other identifiable Intangible Assets Preferred Stock
Total Tangible Common Shareholders' Equity
Less: Accumulated other comprehensive loss
Total tangible common shareholders' equity, ex. AOCI
Total Average Assets
Total Shares of Common Stock Outstanding (millions) Average Diluted Shares Outstanding (millions)

| Quarter Ended |  |  |  |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/22 | 9/30/22 |  | 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 12/31/22 |  | 12/31/21 |  |
| $\begin{array}{r} \$ \quad 48,653 \\ 1,459 \\ \\ \hline \end{array}$ | \$ | $\begin{array}{r} 47,700 \\ 1,450 \\ 133 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 47,748 \\ 1,444 \\ 138 \\ \hline \end{array}$ | \$ | 47,204 <br> 1,409 <br> 192 | \$ | $\begin{array}{r} 47,670 \\ 1,408 \\ 198 \\ \hline \end{array}$ |  | $\begin{array}{r} 48,653 \\ 1,459 \\ 133 \\ \hline \end{array}$ |  | $\begin{array}{r} 47,670 \\ 1,408 \\ 198 \\ \hline \end{array}$ |
| $\$$ 47,062 <br>  $(1,223)$ | \$ | $\begin{aligned} & \hline 46,117 \\ & (1,298) \end{aligned}$ | \$ | $\begin{array}{r} 46,165 \\ (936) \end{array}$ | \$ | $\begin{array}{r} 45,603 \\ (664) \end{array}$ | \$ | $\begin{array}{r} \hline 46,064 \\ (139) \end{array}$ |  | $\begin{aligned} & 47,062 \\ & (1,223) \end{aligned}$ |  | $\begin{array}{r} \hline 46,064 \\ (139) \end{array}$ |
| \$ 48,284 | \$ | 47,415 | \$ | 47,101 | \$ | 46,267 | \$ | 46,203 | \$ | 48,284 | \$ | 46,203 |
| $\begin{array}{ll} \$ & 4,311 \\ 1,223 \end{array}$ | \$ | $\begin{gathered} 4,167 \\ (1,298) \end{gathered}$ | \$ | $\begin{gathered} 4,438 \\ (936) \end{gathered}$ | \$ | $\begin{gathered} 4,644 \\ (664) \end{gathered}$ | \$ | $\begin{gathered} 5,248 \\ (139) \end{gathered}$ |  | $\begin{aligned} & 4,311 \\ & 1,223 \end{aligned}$ |  | $\begin{gathered} 5,248 \\ (139) \end{gathered}$ |
| \$ 5,534 | \$ | 5,465 | \$ | 5,374 | \$ | 5,308 | \$ | 5,387 | \$ | 5,534 | \$ | 5,387 |
| $\begin{array}{rr} \$ & 4,311 \\ & 167 \\ & (1,223) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,167 \\ 167 \\ (1,298) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,438 \\ 167 \\ (936) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,644 \\ 167 \\ (664) \\ \hline \end{array}$ | \$ | 5,248 167 (139) | \$ | $4,311$ | \$ | $\begin{gathered} 5,248 \\ 167 \\ (139) \\ \hline \end{gathered}$ |
| \$ 5,367 | \$ | 5,298 | \$ | 5,207 | \$ | 5,141 | \$ | 5,220 | \$ | 5,367 | \$ | 5,220 |
| $\begin{array}{r} \$ \quad 4,216 \\ 1,457 \\ 132 \\ \\ \\ \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,507 \\ 1,444 \\ 136 \\ 167 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,523 \\ 1,407 \\ 189 \\ 167 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 5,062 \\ 1,408 \\ 196 \\ 167 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,509 \\ 1,116 \\ 107 \\ 167 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,574 \\ 1,429 \\ 163 \\ 167 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 3,338 \\ 960 \\ 67 \\ 167 \\ \hline \end{array}$ |
| \$ 2,459 | \$ | 2,759 | \$ | 2,760 | \$ | 3,292 | \$ | 3,120 | \$ | 2,815 | \$ | 2,144 |
| $\begin{array}{r} \$ \quad 4,311 \\ 1,459 \\ \\ \\ \\ \\ 133 \end{array}$ | \$ | $\begin{array}{r} 4,167 \\ 1,450 \\ 133 \\ 167 \end{array}$ | \$ | $\begin{array}{r} 4,438 \\ 1,444 \\ 138 \\ 167 \end{array}$ | \$ | $\begin{array}{r} 4,644 \\ 1,409 \\ 192 \\ 167 \end{array}$ | \$ | $\begin{array}{r} 5,248 \\ 1,408 \\ 198 \\ 167 \end{array}$ | \$ | $\begin{array}{r} 4,311 \\ 1,459 \\ 133 \\ 167 \end{array}$ | \$ | $\begin{array}{r} 5,248 \\ 1,408 \\ 198 \\ 167 \end{array}$ |
| $\begin{array}{cc} \$ & 2,553 \\ & (1,223) \end{array}$ | \$ | $\begin{gathered} 2,417 \\ (1,298) \end{gathered}$ | \$ | $\begin{gathered} 2,688 \\ (936) \end{gathered}$ | \$ | $\begin{gathered} 2,876 \\ (664) \end{gathered}$ | \$ | $\begin{gathered} 3,475 \\ (139) \end{gathered}$ | \$ | $\begin{gathered} \hline 2,553 \\ (1,223) \end{gathered}$ | \$ | $\begin{gathered} 3,475 \\ (139) \end{gathered}$ |
| \$ 3,775 | \$ | 3,715 | \$ | 3,625 | \$ | 3,540 | \$ | 3,614 | \$ | 3,775 | \$ | 3,614 |
| $\begin{array}{r} \$ \quad 47,790 \\ 182.4 \\ 183.7 \end{array}$ | \$ | $\begin{array}{r} 47,596 \\ 182.4 \\ 183.3 \end{array}$ | \$ | 47,065 182.5 183.7 | \$ | 47,680 183.5 187.3 | \$ | 40,990 188.3 164.7 | \$ | $\begin{array}{r} 47,533 \\ 182.4 \\ 184.5 \end{array}$ | \$ | 29,995 188.3 120.7 |

[^11]
## Non-GAAP Reconciliation, continued

Tangible Common Shareholders' Equity to Tangible Assets ${ }^{(1)}$
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI ${ }^{(2)}$
Return on Average Tangible Common Equity ${ }^{(3)}$
Adjusted Return on Average Tangible Common Equity ${ }^{(4)}$
Adjusted Return on Average Assets ${ }^{(5)}$
Adjusted Return on Average Common Shareholders' Equity ${ }^{(6)}$
Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(7)}$
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(8)}$
Tangible Book Value per Common Share ${ }^{(9)}$
Tangible Book Value per Common Share, excluding AOCI ${ }^{(10)}$
Adjusted Earnings per Common Share ${ }^{(11)}$
Adjusted Dividend Payout Ratio ${ }^{(12)}$

| Quarter Ended |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/22 | 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 | 12/31/22 | 12/31/21 |
| 5.42\% | 5.24\% | 5.82\% | 6.31\% | 7.54\% | 5.42\% | 7.54\% |
| 7.82\% | 7.84\% | 7.70\% | 7.65\% | 7.82\% | 7.82\% | 7.82\% |
| 15.42\% | 17.40\% | 18.11\% | 13.87\% | -4.71\% | 16.12\% | 8.66\% |
| 23.04\% | 20.66\% | 19.50\% | 14.98\% | 13.24\% | 19.26\% | 16.26\% |
| 1.21\% | 1.22\% | 1.16\% | 1.05\% | 1.01\% | 1.16\% | 1.19\% |
| 14.00\% | 13.13\% | 12.36\% | 10.07\% | 9.51\% | 12.30\% | 10.99\% |
| 1.11\% | 1.33\% | 1.40\% | 1.26\% | 0.83\% | 1.28\% | 1.28\% |
| 1.62\% | 1.58\% | 1.51\% | 1.36\% | 1.32\% | 1.52\% | 1.51\% |
| \$ 13.99 | \$ 13.25 | \$ 14.73 | \$ 15.67 | \$ 18.45 | \$ 13.99 | \$ 18.45 |
| \$ 20.69 | \$ 20.36 | \$ 19.87 | \$ 19.29 | \$ 19.19 | \$ 20.69 | \$ 19.19 |
| \$ 0.78 | \$ 0.78 | \$ 0.73 | \$ 0.65 | \$ 0.63 | \$ 2.94 | \$ 2.89 |
| 28.21\% | 28.21\% | 30.14\% | 33.85\% | 31.75\% | 22.45\% | 20.07\% |

*See slide 35 for a more detailed explanation of these calculations.

## Non-GAAP Reconciliation, continued

## Definitions of Non-GAAP Measures:

(1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
(2) Tangible common shareholders' equity to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and other identifiable intangible assets.
(3) Return on average tangible common equity is defined by the Company as annualized net income available to common shareholders divided by average tangible common shareholders equity.
(4) Adjusted return on average tangible common equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average tangible common shareholders' equity.
(5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
(6) Adjusted return on average common shareholders' equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average common shareholders' equity.
(7) Pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue divided by total average assets.
(8) Adjusted pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue divided by total average assets adjusted for items included in the definition and calculation of net adjusted income.
(9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
(10) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
(11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
(12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non routine from total noninterest expense.

## Forward-Looking Statements

Certain statements made in this presentation constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the "bespeaks caution" doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, but if one or more events related to these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company's periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, in the Company's Quarterly Reports on Form 10-Q, and in the Company's Current Reports on Form 8-K, which may be found at https://ir.cadencebank.com/home. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.

## CADE <br> LISTED <br> NYSE

Cadence Bank's common stock is listed on the New York Stock
Exchange under the symbol CADE and its Series A Preferred
Stock is listed under the symbol CADE-PrA. Additional information can be found at https://ir.cadencebank.com.*

As a reminder, all of the Company's Securities Exchange Act
filings are made with the Federal Deposit Insurance
Corporation and can be found at
https://efr.fdic.gov/fcxweb/efr/index.html.

## INVESTOR INQUIRIES:

## Will Fisackerly

Investor Relations
Cadence Bank
800-698-7878
IR@cadencebank.com


[^0]:    ${ }^{(1)}$ Source: S\&P Capital IQ U.S. Market Demographic data as of February 9, 2023.
    ${ }^{(2)}$ Sources: www.bea.gov, businessintexas.com and www.georgia.org.

[^1]:    Source: Bureau of Economic Analysis, Bureau of Labor Statistics, United States Census Bureau.
    ${ }^{(1)}$ Includes Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Missouri, Tennessee and Texas

[^2]:    Source: Bureau of Labor Statistics, CBRE, Cushman Wakefield, Greater Houston Partnership, US Census Bureau

[^3]:    ${ }^{(1)}$ Business Insurance rankings based on 2021 brokerage revenue generated by U.S.-based clients.

[^4]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix

[^5]:    Note: Loan and deposit betas are calculated by dividing the change in yields and costs by change in the average Fed Funds Effective Target rate.
    ${ }^{(1)}$ Based on December 31, 2022 interest rate sensitivity modeling of instantaneous rate shock over 1-12 months.
    ${ }^{(2)}$ Cycle-to-date reflects changes since fourth quarter 2021 and incorporates the increases in the average Fed Funds effective rate.

[^6]:    ${ }^{(1)}$ Based on maturity date for fixed rate loans.
    ${ }^{(2)}$ The amortized cost and estimated fair value of available-for-sale securities at December 31, 2022 by contractual maturity are shown. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.
    ${ }^{(3)}$ Excludes prepayments and other cash flow items in advance of maturity.

[^7]:    ${ }^{1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

[^8]:     for unfunded commitments balance as of December 31, 2022 was $\$ 28.6$ million.

[^9]:    1) Preliminary estimates for $12 / 31 / 22$.
    ${ }^{(2)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.
[^10]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

[^11]:    ${ }^{\text {1) }}$ Average balances.

