Third Quarter 2022
Financial Results

Presented October 25, 2022

## Successful Conversion and Rebranding



## Fully Integrated and Focused on the Future

- In October 2022, successfully converted approximately 200,000 accounts and rebranded 400+ branch/facilities over nine states
- Successful conversion of all systems, infrastructure, call centers
- Integrated platform to support growth and business expansion


- Retention of key talent in client-facing and critical support roles
- Solid cultural alignment and experienced, motivated team
- Leveraging core strengths and long history in the market


Continued progress toward achieving 2023 merger cost save goal of $\$ 78$ million, with over one-third already realized in the current expense run-rate

## Third Quarter 2022 Financial Highlights

Earnings Highlights

- Net income available to common shareholders of $\$ 121.0$ million, or $\$ 0.66$ per diluted common share.
- Adjusted net income available to common shareholders ${ }^{(1)}$ of $\$ 143.7$ million, or $\$ 0.78$ adjusted earnings per common share ${ }^{(1)}$, up $6.8 \%$ from 2 Q22 reflecting revenue growth, operating leverage and stable credit.
- Return on average tangible common equity ${ }^{(1)}$ was $17.4 \%$ for $3 Q 22$ and the adjusted return on average tangible common equity ${ }^{(1)}$ was $20.7 \%$ for the quarter.
- Adjusted pre-tax pre-provision net revenue ${ }^{(1)}$ of $\$ 189.8$ million, $1.58 \%$ of average assets on an annualized basis, up $7.4 \%$ from the linked quarter.
- Generated net organic loan growth of $\$ 936.0$ million for the quarter or $13.1 \%$ on an annualized basis, and up $\$ 2.4$ billion from $12 / 31 / 21$ or $12.0 \%$ annualized. Total deposits were $\$ 39.0$ billion, decreasing $2.9 \%$ during the quarter.
- Loan to deposit ratio of 75.1\% and securities to assets of 26.1\% at September 30, 2022.
- Stable credit quality with total non-performing assets declining \$4.3 million during the quarter.
- Net charge-offs of $\$ 6.7$ million, or $0.09 \%$ of net loans and leases on an annualized basis (year-to-date annualized of


## Credit

## Revenue and Expenses

Capital

- Total shareholders' equity was $\$ 4.2$ billion at September 30, 2022.
- Tier 1 capital ratio of $10.7 \%$ and Total risk-based capital ratio of $12.8 \%$, currently estimated as of September 30, 2022.


## Summary Financial Results

CADENCE
\$ in millions, unless otherwise indicated

|  | Three Months/Period Ended |  |  |  |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9/30/22 |  | 6/30/22 |  | 9/30/21 |  | QoQ | YoY |
| Net interest revenue | \$ | 355.4 | \$ | 324.8 | \$ | 181.5 | 9.4 \% | 95.8 \% |
| Provision for credit losses |  | - |  | 1.0 |  | (7.0) | NM | (100.0) |
| Noninterest revenue |  | 124.5 |  | 125.2 |  | 84.5 | (0.6) | 47.3 |
| Noninterest expense |  | 319.7 |  | 285.9 |  | 179.9 | 11.8 | 77.7 |
| Income before income taxes |  | 160.1 |  | 163.1 |  | 93.1 | (1.8) | 72.0 |
| Income tax expense |  | 36.7 |  | 36.2 |  | 20.4 | 1.5 | 80.4 |
| Net income | \$ | 123.4 | \$ | 127.0 | \$ | 72.7 | (2.8) \% | 69.7 \% |
| Less: Preferred dividends |  | 2.4 |  | 2.4 |  | 2.4 | - | - |
| Net income available to common shareholders | \$ | 121.0 | \$ | 124.6 | \$ | 70.4 | (2.9) \% | 72.0 \% |
| Plus: Non-routine items, net of tax |  | 22.6 |  | 9.6 |  | 4.5 | 135.4 | 399.2 |
| Adjusted net income available to common shareholders ${ }^{(1)}$ | \$ | 143.7 | \$ | 134.2 | \$ | 74.9 | 7.0 \% | 91.8 \% |
| Diluted earnings per share | \$ | 0.66 | \$ | 0.68 | \$ | 0.65 | (2.9) \% | 1.5 \% |
| Adjusted earnings per share ${ }^{(1)}$ | \$ | 0.78 | \$ | 0.73 | \$ | 0.69 | 6.8 | 13.0 |
| Return on average assets |  | 1.03\% |  | 1.08\% |  | 1.04\% | (4.6) \% | (1.0) \% |
| Return on average common shareholders' equity |  | 11.06\% |  | 11.47\% |  | 9.65\% | (3.6) | 14.6 |
| Adjusted return on average assets ${ }^{(1)}$ |  | 1.22\% |  | 1.16\% |  | 1.11\% | 5.2 \% | 9.9 \% |
| Adjusted return on average tangible common equity ${ }^{(1)}$ |  | 20.66\% |  | 19.50\% |  | 15.80\% | 5.9 | 30.8 |
| Adjusted pre-tax pre-provision net revenue (PPNR) ${ }^{(1)}$ | \$ | 189.8 | \$ | 176.7 | \$ | 92.1 | 7.4 \% | 106.0 \% |
| Adjusted PPNR to total average assets ${ }^{(1)}$ |  | 1.58\% |  | 1.51\% |  | 1.32\% | 4.6 | 19.7 |
| Tangible book value per share, including $\mathrm{AOCl}^{(1)}$ | \$ | 13.25 | \$ | 14.73 | \$ | 17.27 | (10.0) \% | (23.3) \% |
| Tangible book value per share, excluding $\mathrm{AOCI}^{(1)}$ | \$ | 20.36 | \$ | 19.87 | \$ | 18.05 | 2.5 \% | 12.8 \% |

${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix

## Net Interest Revenue / Net Interest Margin

NIM, Yields \& Costs


Interest Revenue \& Interest Expense


## HIGHLIGHTS

- Net interest margin increased 22 bp in the third quarter of 2022 to $3.28 \%$ due to rising rates and asset mix shifts (as runoff in the securities book is reinvested in loans) positively impacting asset yields. Excluding the impact of accretion, linked quarter net interest margin increased by 26 bp .
- Yields on net loans, loans held for sale, and leases excluding accretion, were up 58 bp to $4.70 \%$ for the third quarter of 2022 compared with $4.12 \%$ for the second quarter of 2022.
- The average cost of deposits increased to $0.35 \%$ for the third quarter of 2022 compared to $0.17 \%$ in the prior quarter, representing a year-to-date deposit beta of $9 \%$, indicative of disciplined pricing management.
- In 3Q22, yields on total interest earning assets were up 45 bp to $3.74 \%$ and total costs of funds were up 23 bp to $0.47 \%$.
- Net interest revenue excluding accretion income related to acquired loans for 3Q22 increased $\$ 34.2$ million or $10.9 \%$ from the prior quarter. Net interest revenue included \$8.1 million in accretion income, adding approximately 7 bp to the net interest margin. This compares to net accretion income of $\$ 11.7$ million in the prior quarter, which added approximately 11 bp to 2Q22 net interest margin.


## Interest Rate Sensitivity

\$ in millions, unless otherwise indicated

## Quarterly Loan \& Deposit Betas



Loan \& Deposit Betas (vs. Fed Effective)

|  | $\underline{\mathbf{4 Q 2 1}}$ | $\underline{\mathbf{1 Q 2 2}}$ | $\underline{\mathbf{2 Q 2 2}}$ | $\underline{\mathbf{3 Q 2 2}}$ |
| :--- | :--- | :--- | :--- | :--- |
| Fed Effective (average) | $\mathbf{0 . 0 8 \%}$ | $\mathbf{0 . 1 2 \%}$ | $\mathbf{0 . 7 6 \%}$ | $\mathbf{2 . 1 9 \%}$ |
| Deposit Costs |  |  |  |  |
| Interest Bearing Deposits | $0.25 \%$ | $0.23 \%$ | $0.26 \%$ | $0.53 \%$ |
| Total Deposits | $0.16 \%$ | $0.15 \%$ | $0.17 \%$ | $0.35 \%$ |
| Quarterly Beta |  |  |  |  |
| Total Interest Bearing Deposits |  | NM | $\mathbf{5 \%}$ | $\mathbf{1 9 \%}$ |
| Total Deposits |  | NM | $\mathbf{2 \%}$ | $\mathbf{1 3 \%}$ |
| Loan Yields |  |  |  |  |
| Loans (excluding accretion) | $4.03 \%$ | $3.96 \%$ | $4.12 \%$ | $4.70 \%$ |
| Quarterly Beta |  |  |  |  |
| Loans (excluding accretion) |  | NM | $\mathbf{2 5 \%}$ | $\mathbf{4 1 \%}$ |

## HIGHLIGHTS

- The balance sheet is asset sensitive, with approximately $21 \%$ of loans floating (repricing within 30 days) and another 49\% of loans variable as of September 30, 2022.
- Including fixed rate loans, approximately $50 \%$ of total loans or $\$ 14.6$ billion are scheduled to reprice in the next twelve months, with $\$ 12.4$ billion or approximately $42 \%$ of the portfolio repricing within the next three months.
- Net interest income in a +100 bp rate shock scenario modeled over a 12 -month period increases $3.9 \%$; and increases $7.8 \%$ in $+200 \mathrm{bp}^{(1)}$.
- The beta on total loans excluding accretion (compared to the Fed Funds effective rate) was 32\% cycle-to-date ${ }^{(2)}$, demonstrating the interest-sensitivity of the loan portfolio.
- The cycle-to-date ${ }^{(2)}$ total deposit beta is $9 \%$ and we are currently forecasting $28 \%$ total deposit beta over the long-term in our internal Asset/Liability modeling.
- Total deposit beta was $13 \%$ during the third quarter of 2022, up from $2 \%$ in prior quarter. The consecutive increases in the Fed Funds rate continues to impact the quarterly deposit beta on a lag basis.
- Loan and deposit betas are calculated by dividing the change in yields and costs by change in the average Fed Funds Effective Target rate.

[^0]
## Noninterest Revenue



## HIGHLIGHTS

- Noninterest revenue was $\$ 124.5$ million compared with $\$ 125.2$ million in the linked quarter. Declines in mortgage production and servicing revenue and credit card, debit card, and merchant fees were offset by increases in deposit service charges and other miscellaneous income, including an increase of limited partnership earnings.
- Insurance commission revenue continued to be strong, totaling $\$ 39.9$ million for the third quarter of 2022, compared with $\$ 35.8$ million for the third quarter of 2021 and $\$ 40.0$ million for the second quarter of 2022.
- Total assets under management were $\$ 19.9$ billion as of September 30, 2022, down from $\$ 20.6$ billion as of June 30, 2022 reflecting market volatility partially offset by organic growth.


## Noninterest Expense



## HIGHLIGHTS

- Noninterest expense for the third quarter of 2022 was $\$ 319.7$ million, compared with $\$ 179.9$ million for the third quarter of 2021 and $\$ 285.9$ million for the second quarter of 2022. Adjusted noninterest expense ${ }^{(1)}$ for the third quarter of 2022 was $\$ 290.2$ million, compared with $\$ 174.0$ million for the third quarter of 2021 and $\$ 271.8$ million for the second quarter of 2022. See slides 9 and 10 for additional discussion.
- Merger and incremental merger expenses ${ }^{(2)}$ were $\$ 26.6$ million for the third quarter of 2022, up $\$ 13.2$ million, comprised primarily of conversion, employee retention, compensation related items and marketing.
- The adjusted efficiency ratio ${ }^{(1)}$ was $60.3 \%$ for the third quarter of 2022 , down from $60.5 \%$ in the prior quarter.

[^1]
## Adj Noninterest Expense ${ }^{(1)}$ - 3Q22 vs 2Q22



## HIGHLIGHTS

- Third quarter 2022 salary and benefits expense rose from the prior quarter including an approximate $\$ 4$ million increase associated with merit raises effective on July $1^{\text {st }}$, an increase in incentive compensation expenses linked to corporate performance, and a decline in deferred salaries (a contra-expense) due to lower mortgage loan originations.
- Other noninterest expenses rose compared to the linked quarter by $\sim \$ 7.4$ million due to non-routine expense reductions favorably impacting 2 Q 22 expenses including a gain on sale in foreclosed property expense (vs. loss in 3 Q 22 on same), finalization of intangible asset valuation and related amortization in 2Q22, and various timing and one-time credits to several miscellaneous expense lines.


## Adj Noninterest Expense ${ }^{(1)}$ - 3Q22 vs 3Q21



## HIGHLIGHTS

Adjusted noninterest expense ${ }^{(1)}$ for $3 Q 21$ Historical Combined ${ }^{(2)}$ are adjusted for $\$ 29.5$ million in non-routine items.

- Total adjusted expenses ${ }^{(1)}$ for $3 Q 22$ have increased $4.7 \%$ from the pro forma combined expense base for 3Q21. This increase includes approximately $\$ 8$ million (per quarter) of cost saves we have already realized. Excluding cost saves, total expenses would have increased $7.5 \%$ over this time period.
- Looking at a screen of publicly-traded banks with $\$ 20$ to $\$ 100$ billion in assets that have released $3 Q 22$ results as of 10/21/22, the average operating expense growth from 3Q21 to 3 Q 22 is $9.6 \%$. This illustrates Cadence's expense management has outperformed peers by over 20\%, even prior to the full realization of merger target savings and continued expense discipline.
${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.
${ }^{(2)}$ For illustration only. Represents historical combined balances reported by BancorpSouth Bank and Cadence Bancorporation. Does not include purchase accounting adjustments.


## Diversified Loan Portfolio

## HIGHLIGHTS

- Loans and leases, net of unearned income, continued to reflect solid growth, increasing $\$ 936.0$ million during the third quarter, or $13.1 \%$ annualized, and $\$ 2.4$ billion year-to-date, or $12.0 \%$ annualized, to $\$ 29.3$ billion.
- Loan growth for the quarter was well diversified, with corporate banking contributing the largest portion of the growth.
- Mortgage purchase money production remained healthy during the quarter despite headwinds from the rising rate environment. Third quarter of 2022 mortgage origination was $\$ 769.9$ million, compared with $\$ 788.9$ million for the third quarter of 2021 and $\$ 913.0$ million for the second quarter of 2022.

Period Ending Loans

|  | As of 9/30/22 |  | As of 6/30/22 |  | As of 9/30/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial and Industrial ("C\&I") |  |  |  |  |  |  |
| Non Real Estate | \$8,803 | 30.0\% | \$8,526 | 30.1\% | \$2,210 | 14.7\% |
| Owner Occupied | 3,943 | 13.5\% | 3,851 | 13.6\% | 2,612 | 17.4\% |
| Total C\&I | 12,747 | 43.5\% | 12,378 | 43.6\% | 4,822 | 32.2\% |
| Commercial Real Estate ("CRE") |  |  |  |  |  |  |
| Construction, Acquisition and Development | 3,244 | 11.1\% | 2,982 | 10.5\% | 1,798 | 12.0\% |
| Income Producing | 5,098 | 17.4\% | 5,054 | 17.8\% | 3,444 | 23.0\% |
| Total CRE | 8,343 | 28.5\% | 8,036 | 28.3\% | 5,242 | 35.0\% |
| Consumer |  |  |  |  |  |  |
| Residential Mortgages | 7,924 | 27.0\% | 7,663 | 27.0\% | 4,698 | 31.3\% |
| Other consumer | 282 | 1.0\% | 284 | 1.0\% | 229 | 1.5\% |
| Total Consumer | 8,207 | 28.0\% | 7,946 | 28.0\% | 4,928 | 32.9\% |
| Total Loans and Leases | \$29,296 | 100.0\% | \$28,360 | 100.0\% | \$14,991 | 100.0\% |

## Strong Deposit Base

## HIGHLIGHTS

- Total deposits declined $\$ 1.2$ billion during the third quarter to $\$ 39.0$ billion, resulting in a total year-to-date decline of $\$ 813.7$ million. The decline in deposits during the third quarter included approximately $\$ 430$ million in public funds and approximately $\$ 260$ million in correspondent bank balances.
- Loan to deposits ratio of $75.1 \%$ at September 30, 2022, with securities cash flow effectively funding the quarter's loan growth.
- The average cost of deposits remained well managed at $0.35 \%$ for the third quarter of 2022 , compared with $0.17 \%$ for the second quarter of 2022.
- Noninterest bearing deposits represented $35.5 \%$ of total deposits at the end of the third quarter of 2022, increasing slightly from 34.9\% at June 30, 2022.

Period Ending Deposits

|  | As of 9/30/22 |  | As of 6/30/22 |  | As of 9/30/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Noninterest Bearing Demand | \$13,840 | 35.5\% | \$14,013 | 34.9\% | \$7,700 | 32.7\% |
| Interest Bearing Demand | 18,034 | 46.2\% | 19,033 | 47.4\% | 10,285 | 43.7\% |
| Savings | 3,676 | 9.4\% | 3,736 | 9.3\% | 3,055 | 13.0\% |
| Other Time | 3,454 | 8.9\% | 3,408 | 8.5\% | 2,498 | 10.6\% |
| Total Deposits | \$39,004 | 100.0\% | \$40,189 | 100.0\% | \$23,539 | 100.0\% |
| Total Cost of Deposits | 0.35\% |  | 0.17\% |  | 0.24\% |  |

## Credit Quality

\$ in millions, unless otherwise indicated

|  | Quarter Ending |  |  |  |  | Credit Metrics ${ }^{(1)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9/30/21 $12 / 31 / 21$ 3/31/22 $6 / 30 / 22$ |  |  |  | 9/30/22 | - Provisions |  | $\begin{aligned} & \text { ACL } \\ & \$ 439 \end{aligned}$ | $\bigcirc$ ACL / Loans (\%) |  |
|  |  |  |  |  |  |  | \$446 |  | \$440 | \$433 |
| Non-accrual | \$60 | \$122 | \$91 | \$89 | \$90 | 1.74\% |  |  |  |  |
| 90+ days Past Due (Accruing) | \$17 | \$25 | \$21 | \$20 | \$12 |  | 1.66\% | 1.61\% | 1.55\% | 1.48\% |
| Restructured (Accruing) | \$7 | \$7 | \$7 | \$7 | \$16 |  |  |  |  |  |
| Non-performing Loans (NPLs) | \$84 | \$154 | \$119 | \$116 | \$118 |  |  |  |  |  |
| Non-performing Assets (NPAs) | \$100 | \$187 | \$148 | \$131 | \$126 |  |  |  |  |  |
| NPLs / Net Loans and Leases | 0.56\% | 0.57\% | 0.44\% | 0.41\% | 0.40\% |  |  | \$- | \$1 | \$- |
| NPAs / Total Assets | 0.36\% | 0.39\% | 0.31\% | 0.27\% | 0.27\% | \$(7) |  |  |  |  |
|  |  |  |  |  |  | 3Q21 | 4Q21 | 1Q22 | 2 Q 22 | 3Q22 |
| Classified Assets | \$419 | \$632 | \$504 | \$442 | \$488 | \$2.1 | \$4.8 | \$0.4 | \$1.4 | (\$6.7) |

Net (charge-offs) recoveries

## HIGHLIGHTS

- Credit quality metrics for the third quarter of 2022 reflect continued stability in overall credit quality, highlighted by low levels of net charge-offs and no provision for credit losses for the quarter.
- Net charge-offs for the third quarter of 2022 were $\$ 6.7$ million, or $0.09 \%$ of net loans and leases on an annualized basis, compared with net recoveries of $\$ 2.1$ million for the third quarter of 2021 and net recoveries of $\$ 1.4$ million for the second quarter of 2022. The current quarter gross charge-off increase was primarily driven by one $\$ 8.0$ million acquired energy credit, which was classified as purchased credit deteriorated.
- There was no recorded provision for credit losses for the third quarter of 2022, compared with a negative provision for credit losses of $\$ 7.0$ million for the third quarter of 2021 and a provision for credit losses of $\$ 1.0$ million for the second quarter of 2022.


## Capital Strength

Cadence Bank

|  | 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Regulatory Capital (\$ million) | 4,786 | 4,684 | 4,596 | 4,683 | 2,659 |
| Total Risk-Weighted Assets (\$ million) | 37,271 | 36,062 | 34,624 | 33,786 | 18,631 |
| Leverage Ratio (\%) | 8.4 | 8.4 | 8.2 | 9.9 | 8.1 |
| Common Equity Tier 1 Capital Ratio (\%) | 10.3 | 10.3 | 10.6 | 11.1 | 10.7 |
| Tier 1 Ratio (\%) | 10.7 | 10.8 | 11.1 | 11.6 | 11.6 |
| Total Capital Ratio (\%) | 12.8 | 13.0 | 13.3 | 13.9 | 14.3 |
| Total Shareholders' Equity (\$B) | 4.2 | 4.4 | 4.6 | 5.2 | 3.0 |
| Tangible Common Shareholders' Equity (\$B) ${ }^{(2)}$ | 2.4 | 2.7 | 2.9 | 3.5 | 1.8 |
| Total shareholders' equity, ex. AOCI ${ }^{(2)}$ | 5.5 | 5.4 | 5.3 | 5.4 | 3.1 |
| Common shareholders' equity, ex. AOCI ${ }^{(2)}$ | 5.3 | 5.2 | 5.1 | 5.2 | 2.9 |
| Total Shares Outstanding (millions) | 182.4 | 182.5 | 183.5 | 188.3 | 106.9 |
| Book Value Per Share | \$21.92 | \$23.41 | \$24.40 | \$26.98 | \$26.73 |
| Tangible Book Value Per Share ${ }^{(2)}$ | \$13.25 | \$14.73 | \$15.67 | \$18.45 | \$17.27 |
| Tangible Book Value Per Share, ex. AOCI ${ }^{(2)}$ | \$20.36 | \$19.87 | \$19.29 | \$19.19 | \$18.05 |
| Cash Dividends Per Share | \$0.22 | \$0.22 | \$0.22 | \$0.20 | \$0.20 |

## HIGHLIGHTS

- Regulatory capital ratios remain strong including a Total Capital Ratio of $12.8 \%$ and Tier 1 Ratio of $10.7 \%$ as of $9 / 30 / 22$.
- Quarterly cash dividend of $\$ 0.22$ per common share of stock, up \$0.02 or 10\% per share compared to 3Q21.
- Decrease in tangible book value per share driven by unrealized mark-to-market changes in the available-forsale securities portfolio. Excluding AOCI, tangible book value per share increased 2.5\% during the quarter.
- No shares were repurchased in 3Q22. Year-to-date, the company has repurchased 6.1 million shares of common stock.
${ }^{(1)}$ Preliminary estimates
${ }^{(2)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix

Appendix

## Net Interest Income Dynamics

\$ in millions, unless otherwise indicated

|  | Third Quarter 2022 |  |  |  |  |  | Second Quarter 2022 |  |  |  |  |  | QoQ Compare |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Yield / Contribution to NIM   <br> Cost $\$$ $\%$ |  |  |  | Average Balance |  | Yield / Contribution to NIM   <br> Cost $\$$ $\%$ |  |  |  | $\begin{aligned} & \text { Yield / } \\ & \text { Cost } \\ & 0.58 \% \\ & -0.06 \% \\ & 2.84 \% \end{aligned}$ | $\begin{aligned} & \text { Margin } \\ & \text { Impact } \\ & 0.46 \% \\ & -0.04 \% \\ & 0.00 \% \end{aligned}$ |
| Loans \& Leases, ex. accretion (TE) | \$ | 28,873 | 4.69\% | \$ | 341.3 | 3.14\% | \$ | 27,848 | 4.11\% | \$ | 285.3 | 2.68\% |  |  |
| Accretion Income on Acquired Loans |  |  | 0.11\% |  | 8.1 | 0.07\% |  |  | 0.17\% |  | 11.7 | 0.11\% |  |  |
| Loans Held For Sale |  | 103 | 8.61\% |  | 2.2 | 0.02\% |  | 147 | 5.76\% |  | 2.1 | 0.02\% |  |  |
| Total Loans | \$ | 28,977 | 4.82\% | \$ | 351.7 | 3.24\% | \$ | 27,995 | 4.29\% | \$ | 299.2 | 2.81\% | 0.53\% | 0.43\% |
| Total Loans, ex. accretion | \$ | 28,977 | 4.70\% | \$ | 343.6 | 3.16\% | \$ | 27,995 | 4.12\% | \$ | 287.5 | 2.70\% | 0.59\% | 0.46\% |
| Total Investment Securities (TE) |  | 13,253 | 1.49\% |  | 49.9 | 0.46\% |  | 13,941 | 1.42\% |  | 49.5 | 0.47\% | 0.07\% | -0.01\% |
| Other Investments |  | 851 | 2.32\% |  | 5.0 | 0.05\% |  | 752 | 1.03\% |  | 1.9 | 0.02\% | 1.29\% | 0.03\% |
| Total Interest-Earning Assets (TE) | \$ | 43,081 | 3.74\% | \$ | 406.6 | 3.74\% | \$ | 42,688 | 3.29\% | \$ | 350.6 | 3.29\% | 0.45\% | 0.45\% |
| Demand Deposits | \$ | 18,675 | 0.60\% | \$ | 28.2 | 0.26\% | \$ | 18,239 | 0.26\% | \$ | 11.7 | 0.11\% | -0.34\% | -0.15\% |
| Savings Deposits |  | 3,720 | 0.17\% |  | 1.6 | 0.01\% |  | 3,723 | 0.06\% |  | 0.6 | 0.01\% | -0.11\% | -0.01\% |
| Time Deposits |  | 3,389 | 0.65\% |  | 5.5 | 0.05\% |  | 3,464 | 0.55\% |  | 4.8 | 0.04\% | -0.09\% | -0.01\% |
| CD Mark Accretion |  |  | -0.09\% |  | (0.7) | -0.01\% |  |  | -0.08\% |  | (0.7) | -0.01\% | 0.00\% | 0.00\% |
| Total Time Deposits |  | 3,389 | 0.56\% |  | 4.8 | 0.04\% |  | 3,464 | 0.47\% |  | 4.0 | 0.04\% | -0.09\% | -0.01\% |
| Total Interest-Bearing Deposits |  | 25,784 | 0.53\% |  | 34.6 | 0.32\% |  | 25,426 | 0.26\% |  | 16.3 | 0.15\% | -0.27\% | -0.16\% |
| Non Interest Demand Deposits |  | 13,817 |  |  |  |  |  | 13,970 |  |  |  |  |  |  |
| Total Deposits | \$ | 39,601 | 0.35\% | \$ | 34.6 | 0.32\% | \$ | 39,396 | 0.17\% | \$ | 16.3 | 0.15\% | -0.18\% | -0.16\% |
| Total Deposits, ex. accretion | \$ | 39,601 | 0.35\% | \$ | 35.3 | 0.33\% | \$ | 39,396 | 0.17\% | \$ | 17.1 | 0.16\% | -0.18\% | -0.16\% |
| Short-Term Borrowings |  | 2,264 | 1.89\% |  | 10.8 | 0.10\% |  | 1,961 | 0.74\% |  | 3.6 | 0.03\% | -1.14\% | -0.06\% |
| Long-Term Borrowings |  | 465 | 4.16\% |  | 4.9 | 0.04\% |  | 465 | 4.14\% |  | 4.8 | 0.05\% | -0.02\% | 0.00\% |
| Total Interest-Bearing Liabilities | \$ | 28,513 | 0.70\% | \$ | 50.2 | 0.46\% | \$ | 27,852 | 0.36\% | \$ | 24.8 | 0.23\% | -0.34\% | -0.23\% |
| Non Interest Demand Deposits |  | 13,817 |  |  |  |  |  | 13,970 |  |  |  |  |  |  |
| Total Cost of Funds |  | 42,331 | 0.47\% |  | 50.2 | 0.46\% |  | 41,824 | 0.24\% |  | 24.8 | 0.23\% | -0.23\% | -0.23\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Margin (TE) |  |  |  | \$ | 356.4 | 3.28\% |  |  |  | \$ | 325.8 | 3.06\% |  | 0.22\% |

Note: Figures may not total due to rounding.

## Summary Income Statement

\$ in millions, unless otherwise indicated


[^2]Note: Figures may not total due to rounding.

## Summary Balance Sheet - Period End

|  | 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and Due from Banks | \$694.0 | \$770.3 | \$781.3 | \$656.1 | \$301.2 |
| Deposits with Other Banks \& Fed Funds | 895.6 | 1,069.4 | 880.7 | 638.5 | 150.8 |
| Available-for-sale securities, at fair value | 12,441.9 | 13,450.6 | 14,371.6 | 15,606.5 | 10,053.4 |
| Loans | 29,296.5 | 28,360.5 | 27,189.7 | 26,883.0 | 14,991.2 |
| Loans Held for Sale | 198.4 | 213.5 | 302.2 | 340.2 | 342.9 |
| Allowance for Credit Losses | (433.4) | (440.1) | (438.7) | (446.4) | (260.3) |
| Goodwill \& Other Intangibles | 1,582.5 | 1,582.6 | 1,600.7 | 1,606.2 | 1,010.5 |
| Other Assets | 3,024.2 | 2,741.0 | 2,516.6 | 2,385.6 | 1,470.7 |
| Total Assets | \$47,699.7 | \$47,747.7 | \$47,204.1 | \$47,669.8 | \$28,060.5 |
| Liabilities |  |  |  |  |  |
| Total Deposits | \$39,003.9 | \$40,189.1 | \$40,568.1 | \$39,817.7 | \$23,538.7 |
| Fed Funds and short-term borrowings | 2,495.0 | 1,200.0 | - | 595.0 | - |
| Subordinated \& Long-term debt | 463.3 | 465.1 | 465.7 | 482.4 | 311.9 |
| Other Liabilities | 1,570.5 | 1,455.6 | 1,526.6 | 1,526.7 | 1,186.7 |
| Total Liabilities | \$43,532.7 | \$43,309.8 | \$42,560.3 | \$42,421.8 | \$25,037.2 |
| Total Shareholders' Equity | \$4,166.9 | \$4,437.9 | \$4,643.8 | \$5,248.0 | \$3,023.3 |
| Liabilities and Shareholders' Equity | \$47,699.7 | \$47,747.7 | \$47,204.1 | \$47,669.8 | \$28,060.5 |

## Mortgage and Insurance Revenue

Mortgage Lending Revenue


## Non-GAAP Reconciliation

Net Income (Loss)
Plus: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$ Initial Provision for Acquired Loans Branch Closing Expense
Pension Settlement Expense
Less: Security Gains (Losses)
Tax Adjustment
Adjusted Net Income
Less: Preferred Dividends
Adjusted net Income avail. to common shareholders
Net Income (Loss)
Plus: Provision (Release) for Credit Losses Income Tax Expense (Benefit)
Pre-tax Pre-provision Net Revenue
Net (Loss) Income
Plus: Provision (Release) for Credit Losses
Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense Income Tax Expense (Benefit)
Less: Security Gains (Losses)
Adjusted Pre-tax Pre-provision Net Revenue
Total Noninterest Expense
Less: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense
Total Adjusted Expense

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/22 |  | 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 9/30/21 |  |
| \$ | 123 | \$ | 127 | \$ | 115 | \$ | (35) | \$ | 73 |
|  | 20 |  | 7 |  | 4 |  | 45 |  | 3 |
|  | 7 |  | 6 |  | 7 |  | 5 |  | - |
|  | - |  | - |  | - |  | 132 |  | - |
|  | 0 |  | 1 |  | 0 |  | - |  | - |
|  | 3 |  | - |  | - |  | 1 |  | 2 |
|  | (0) |  | 1 |  | (1) |  | (0) |  | (0) |
|  | 7 |  | 3 |  | 3 |  | 41 |  | 2 |
| \$ | 146 | \$ | 137 | \$ | 124 | \$ | 106 | \$ | 77 |
|  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |
| \$ | 144 | \$ | 134 | \$ | 122 | \$ | 104 | \$ | 75 |
| \$ | 123 | \$ | 127 | \$ | 115 | \$ | (35) | \$ | 73 |
|  | - |  | 1 |  | - |  | 134 |  | (7) |
|  | 37 |  | 36 |  | 34 |  | (13) |  | 20 |
| \$ | 160 | \$ | 164 | \$ | 149 | \$ | 86 | \$ | 86 |
|  | 123 | \$ | 127 | \$ | 115 | \$ | (35) | \$ | 73 |
|  | - |  | 1 |  | - |  | 134 |  | (7) |
|  | 20 |  | 7 |  | 4 |  | 45 |  | 3 |
|  | 7 |  | 6 |  | 7 |  | 5 |  | - |
|  | 0 |  | 1 |  | 0 |  | - |  | - |
|  | 3 |  | - |  | - |  | 1 |  | 2 |
|  | 37 |  | 36 |  | 34 |  | (13) |  | 20 |
|  | (0) |  | 1 |  | (1) |  | (0) |  | (0) |
| \$ | 190 | \$ | 177 | \$ | 160 | \$ | 136 | \$ | 92 |
|  | 320 | \$ | 286 | \$ | 292 | \$ | 289 | \$ | 180 |
|  | 20 |  | 7 |  | 4 |  | 45 |  | 3 |
|  | 7 |  | 6 |  | 7 |  | 5 |  | - |
|  | 0 |  | 1 |  | 0 |  | - |  | - |
|  | 3 |  | - |  | - |  | 1 |  | 2 |
| \$ | 290 | \$ | 272 | \$ | 281 | \$ | 239 | \$ | 174 |

${ }^{(1)}$ Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit.

## Non-GAAP Reconciliation, continued

Total Assets
Less: Goodwill
Other Identifiable Intangible Assets
Total tangible assets
Less: Accumulated other comprehensive loss Total tangible assets, excluding AOCI

Total Shareholders' Equity
Less: Accumulated other comprehensive loss Total shareholders' equity, ex. AOCI

Total Shareholders' Equity
Less: Preferred Stock
Less: Accumulated other comprehensive loss
Total common shareholders' equity, ex. AOCI
Total Shareholders' Equity
Less: Goodwill
Other Identifiable Intangible Assets Preferred Stock
Total Tangible Common Shareholders' Equity
Total Shareholders' Equity
Less: Goodwill
Other identifiable Intangible Assets
Total tangible shareholders' equity
Preferred Stock
Total Tangible Common Shareholders' Equity
Less: Accumulated other comprehensive loss
Total tangible common shareholders' equity, ex. AOCI

Total Average Assets
Total Shares of Common Stock Outstanding Average Diluted Shares Outstanding


## Non-GAAP Reconciliation, continued

Tangible Common Shareholders' Equity to Tangible Assets ${ }^{(1)}$
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI ${ }^{(2)}$ Return on Average Tangible Common Equity ${ }^{(3)}$
Adjusted Return on Average Tangible Common Equity ${ }^{(4)}$
Adjusted Return on Average Assets ${ }^{(5)}$
Adjusted Return on Average Common Shareholders' Equity ${ }^{(6)}$
Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(7)}$
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(8)}$
Tangible Book Value per Common Share ${ }^{(9)}$
Tangible Book Value per Common Share, excluding AOCI ${ }^{(10)}$
Adjusted Earnings per Common Share ${ }^{(11)}$
Adjusted Dividend Payout Ratio ${ }^{(12)}$

Quarter Ended

| 9/30/22 | 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 |
| :---: | :---: | :---: | :---: | :---: |
| 5.24\% | 5.82\% | 6.31\% | 7.54\% | 6.82\% |
| 7.84\% | 7.70\% | 7.65\% | 7.82\% | 7.11\% |
| 17.40\% | 18.11\% | 13.87\% | -4.71\% | 14.85\% |
| 20.66\% | 19.50\% | 14.98\% | 13.24\% | 15.80\% |
| 1.22\% | 1.16\% | 1.05\% | 1.01\% | 1.09\% |
| 13.13\% | 12.36\% | 10.07\% | 9.51\% | 10.28\% |
| 1.33\% | 1.40\% | 1.26\% | 0.83\% | 1.24\% |
| 1.58\% | 1.51\% | 1.36\% | 1.32\% | 1.32\% |
| \$ 13.25 | \$ 14.73 | \$ 15.67 | \$ 18.45 | \$ 17.27 |
| \$ 20.36 | \$ 19.87 | \$ 19.29 | \$ 19.19 | \$ 18.05 |
| \$ 0.78 | \$ 0.73 | \$ 0.65 | \$ 0.63 | \$ 0.69 |
| 28.21\% | 30.14\% | 33.85\% | 31.75\% | 28.99\% |

## Non-GAAP Reconciliation, continued

## Definitions of Non-GAAP Measures:

(1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
(2) Tangible common shareholders' equity to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and other identifiable intangible assets.
(3) Return on average tangible common equity is defined by the Company as annualized net income available to common shareholders divided by average tangible common shareholders equity.
(4) Adjusted return on average tangible common equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average tangible common shareholders' equity.
(5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
(6) Adjusted return on average common shareholders' equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average common shareholders' equity.
(7) Pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue divided by total average assets.
(8) Adjusted pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue divided by total average assets adjusted for items included in the definition and calculation of net adjusted income.
(9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
(10) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
(11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
(12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non routine from total noninterest expense.

## Forward-Looking Statements

Certain statements made in this presentation constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the "bespeaks caution" doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, but if one or more events related to these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company's periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, in the Company's Quarterly Reports on Form 10-Q, and in the Company's Current Reports on Form 8-K, which may be found at https://ir.cadencebank.com/home. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.

## CADE <br> LISTED <br> NYSE

Cadence Bank's common stock is listed on the New York Stock
Exchange under the symbol CADE and its Series A Preferred
Stock is listed under the symbol CADE-PrA. Additional information can be found at https://ir.cadencebank.com.*

As a reminder, all of the Company's Securities Exchange Act
filings are made with the Federal Deposit Insurance
Corporation and can be found at
https://efr.fdic.gov/fcxweb/efr/index.html.

## INVESTOR INQUIRIES:

## Will Fisackerly

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800-698-7878
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[^0]:    ${ }^{(1)}$ Based on September 30, 2022 interest rate sensitivity modeling of instantaneous rate shock over 1-12 months.
    ${ }^{(2)}$ Cycle-to-date reflects changes since fourth quarter 2021 and incorporates the increases in the average Fed Funds effective rate.

[^1]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.
    ${ }^{(2)}$ Merger expenses are costs to complete the merger with no future benefit. Incremental merger related expenses to complete the merger are expected to provide a future benefit.

[^2]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.

