# CADENCE Bank 

## Second Quarter 2022 Financial Results

Presented July 26, 2022

## Second Quarter 2022 Financial Highlights

## Earnings Highlights

## Balance Sheet

Credit

Revenue and Expenses

## Capital

- Net income available to common shareholders of $\$ 124.6$ million, or $\$ 0.68$ per diluted common share.
- Adjusted net income available to common shareholders ${ }^{(1)}$ of $\$ 134.2$ million, or $\$ 0.73$ per diluted common share, up $12.3 \%$ from 1Q22 reflecting strong revenue, lower expenses and continued improvement in credit metrics. The adjusted return on average tangible common equity was $19.5 \%$ for 2Q22.
- Adjusted pre-tax pre-provision net revenue ${ }^{(1)}$ of $\$ 176.7$ million, $1.51 \%$ of average assets on an annualized basis, up $10.2 \%$ from the linked quarter.
- Generated diverse net organic loan growth of approximately $\$ 1.2$ billion for the quarter or $17.3 \%$ on an annualized basis, and up $\$ 1.5$ billion from $12 / 31 / 21$ or $11.0 \%$ annualized. Total deposits declined $\$ 378.9$ million during the quarter, but have increased $\$ 371.4$ million or $1.9 \%$ on an annualized year-to-date basis.
- Loan to deposit ratio of $70.6 \%$ and securities to assets of $28.2 \%$ at June 30, 2022.
- Reported net recoveries, for the fifth consecutive quarter, of $\$ 1.4$ million or $0.02 \%$ of average loans and leases. The provision for credit losses in the second quarter of 2022 was $\$ 1$ million.
- Credit quality metrics continued to improve with total non-performing assets decreasing $11.4 \%$ linked quarter and total non-performing loans declining 2.4\%.
- Total revenue of $\$ 450.0$ million in 2 Q22 up $6.1 \%$ from the linked quarter reflecting increased loan production and higher interest rates, and a net interest margin up 14 bp in the quarter to $3.06 \%$.
- Non-interest revenue made up 27.8\% of total revenue and included strong insurance and card revenues offset by a decline in the mortgage servicing rights valuation adjustment.
- Adjusted noninterest expense declined $3.3 \%$ in the quarter to $\$ 271.8$ million ${ }^{(1)}$; adjusted efficiency ratio ${ }^{(1)}$ of $60.5 \%$ in the quarter, compared to $63.5 \%$ in the prior quarter.
- Repurchased 1.0 million shares of company common stock during the second quarter of 2022. Total shares outstanding were 182.5 million at quarter end, a reduction of 5.9 million shares since 12/31/21.
- Strong regulatory capital metrics with Tier 1 capital of $10.9 \%$ and Total risk-based capital of $13.1 \%$, estimated as of June 30, 2022.


## Summary Financial Results

\$ in millions, unless otherwise indicated

|  | Three Months/Period Ended |  |  |  |  |  | \% Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 6/30/22 | 3/31/22 |  | 6/30/21 |  | QoQ |  | YoY |
| Net interest revenue | \$ | 324.8 | \$ | 311.8 | \$ | 180.2 |  | \% | 80.2 \% |
| Provision for credit losses |  | 1.0 |  | 0.0 |  | 11.5 | NM |  | (91.3) |
| Noninterest revenue |  | 125.2 |  | 128.4 |  | 101.9 | (2.5) |  | 22.8 |
| Noninterest expense |  | 285.9 |  | 291.7 |  | 174.0 | (2.0) |  | 64.3 |
| Income before income taxes |  | 163.1 |  | 148.6 |  | 96.6 | 9.8 |  | 68.8 |
| Income tax expense |  | 36.2 |  | 33.6 |  | 21.1 | 7.5 |  | 71.3 |
| Net income | \$ | 127.0 | \$ | 114.9 | \$ | 75.5 | 10.4 | \% | 68.1 \% |
| Less: Preferred dividends |  | 2.4 |  | 2.4 |  | 2.4 | - |  | - |
| Net income available to common shareholders | \$ | 124.6 | \$ | 112.6 | \$ | 73.2 | 10.7 | \% | 70.3 \% |
| Plus: Non-routine items, net of tax |  | 9.6 |  | 8.9 |  | 16.0 | 8.0 |  | (40.1) |
| Adj. net income available to common shareholders ${ }^{(1)}$ | \$ | 134.2 | \$ | 121.6 | \$ | 89.2 | 10.4 | \% | 50.4 \% |
| Diluted earnings per share | \$ | 0.68 | \$ | 0.60 | \$ | 0.69 | 13.3 | \% | (1.4) \% |
| Adj. earnings per share ${ }^{(1)}$ | \$ | 0.73 | \$ | 0.65 | \$ | 0.84 | 12.3 |  | (13.1) |
| Return on average assets |  | 1.08\% |  | 0.98\% |  | 1.14\% | 10.2 | \% | (5.3) \% |
| Return on average common shareholders' equity |  | 11.47\% |  | 9.33\% |  | 10.53\% | 22.9 |  | 8.9 |
| Adj. return on average assets ${ }^{(1)}$ |  | 1.16\% |  | 1.05\% |  | 1.38\% | 10.5 | \% | (15.9) \% |
| Adj. return on average tangible common equity ${ }^{(1)}$ |  | 19.50\% |  | 14.98\% |  | 19.61\% | 30.2 |  | (0.6) |
| Adj. pre-tax pre-provision net revenue (PPNR) ${ }^{(1)}$ | \$ | 176.7 | \$ | 160.4 | \$ | 118.0 | 10.2 | \% | 49.7 \% |
| Adj. PPNR to total average assets ${ }^{(1)}$ |  | 1.51\% |  | 1.36\% |  | 1.77\% | 11.0 |  | (14.7) |
| Tangible book value per share, including $\mathrm{AOCl}^{(1)}$ | \$ | 14.73 | \$ | 15.67 | \$ | 17.41 | (6.0) |  | (15.4) \% |
| Tangible book value per share, excluding $\mathrm{AOCl}^{(1)}$ | \$ | 19.87 | \$ | 19.29 | \$ | 17.72 |  | \% | 12.1 \% |

${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

## Net Interest Revenue / Net Interest Margin

NIM, Yields \& Rates


Interest Revenue \& Interest Expense


## HIGHLIGHTS

- Net interest margin increased 14 basis points in the second quarter of 2022 to $3.06 \%$ due to rising rates positively impacting asset yields and managed deposit costs. Excluding the impact of accretion, the linked quarter net interest margin increased by 20 bp.
- Yields on net loans, loans held for sale, and leases excluding accretion, were up 16 bp to $4.12 \%$ for the second quarter of 2022 compared with 3.96\% for the first quarter of 2022.
- The average cost of deposits remained well managed at $0.17 \%$ for the second quarter of 2022 , compared with $0.15 \%$ for the first quarter of 2022.
- In 2Q22, yields on total interest earning assets were up 19 bp to $3.29 \%$ and total costs of interest-bearing liabilities were up 7 bp to $0.36 \%$.
- Net interest revenue excluding accretion income related to acquired loans for 2Q22 increased $\$ 19.0$ million or $6.5 \%$ from the prior quarter. Net interest revenue included $\$ 11.7$ million in accretion income, adding approximately 11 bp to the net interest margin. This compares to net accretion income of $\$ 17.7$ million in the prior quarter, which added approximately 17 bp to 1Q22 net interest margin.
- The balance sheet is asset sensitive, with $\sim 24 \%$ of loans floating (repricing within 30 days) and another $\sim 44 \%$ of loans variable as of June 30, 2022. Net interest income in a +100 bp rate shock scenario modeled over a 12-month period increases $4.5 \%$; and increases $8.6 \%$ in +200 bp.


## Noninterest Revenue


HIGHLIGHTS

- Noninterest revenue was $\$ 125.2$ million compared with $\$ 128.4$ million in the linked quarter. The decrease was driven primarily by a lower positive mortgage servicing rights valuation than prior quarter, partially offset by strong insurance commission revenue and card and merchant fees. The increase in card and merchant fees included annual card vendor incentives and the impact of improved revenue share resulting from contract renegotiations.
- Insurance commission revenue growth of $12 \%$ in the quarter reflected continued strong performance with pricing remaining firm and high customer retention rates. In 2Q22, the Company completed the acquisition of Wall 2 Wall Benefit Services, a Houston, TX-based firm specializing in insurance and employee benefit services.
- Total assets under management was \$21 billion as of June 30, 2022, down from \$22 billion as of March 31, 2022 reflecting market volatility partially offset by organic growth.


## Noninterest Expense



## HIGHLIGHTS

- Adjusted noninterest expense of $\$ 271.8$ million, down from $\$ 281.0$ million for the first quarter of 2022. The decline included reductions in payroll taxes and 401k match from seasonally high 1Q22 levels, lower health insurance accruals based on lesser claims experience, and a year-to-date adjustment of amortization of intangibles as we finalized acquired intangible asset valuations.
- Merger and incremental merger expense was $\$ 13.3$ million for the second quarter of 2022 , up $\$ 2.8$ million, comprised primarily of conversion, employee retention, compensation related items and marketing.
- The adjusted efficiency ratio was $60.5 \%$ for the second quarter of 2022, compared to $63.5 \%$ in the prior quarter.
${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.
${ }^{(2)}$ Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity


## Diversified Loan Portfolio

## HIGHLIGHTS

- Loans and leases, net of unearned income, continued to reflect solid growth, increasing $\$ 1.2$ billion in the second quarter of 2022 and $\$ 1.5$ billion year-to-date or $17.3 \%$ and $11.0 \%$ on an annualized basis, respectively. Loan growth for the quarter was strong and spread across multiple geographies in our diverse footprint, and across portfolios including commercial and industrial, commercial real estate, community banking and residential mortgage. The growth reflected an increase in new originations coupled with slower payoffs and paydowns in the quarter.
- Texas represents the largest geography with $40.7 \%$ of total loans as of June 30, 2022.
- Mortgage production (including both those retained on the balance sheet and those sold) increased during the quarter to $\$ 913$ million, up from both $\$ 804$ million in 1Q22 and $\$ 906$ million from the prior year 2 Q .

Period Ending Loans

|  | As of 6/30/22 |  | As of 12/31/21 |  | As of 6/30/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial and Industrial ("C\&I") |  |  |  |  |  |  |
| Non Real Estate | \$8,526 | 30.1\% | \$7,847 | 29.2\% | \$2,271 | 15.1\% |
| Owner Occupied | 3,851 | 13.6\% | 3,568 | 13.3\% | 2,624 | 17.5\% |
| Total C\&I | 12,378 | 43.6\% | 11,415 | 42.5\% | 4,895 | 32.6\% |
| Commercial Real Estate ("CRE") |  |  |  |  |  |  |
| Construction, Acquisition and Development | 2,982 | 10.5\% | 2,924 | 10.9\% | 1,926 | 12.8\% |
| Income Producing | 5,054 | 17.8\% | 4,924 | 18.3\% | 3,324 | 22.2\% |
| Total CRE | 8,036 | 28.3\% | 7,849 | 29.2\% | 5,250 | 35.0\% |
| Consumer |  |  |  |  |  |  |
| Residential Mortgages | 7,663 | 27.0\% | 7,311 | 27.2\% | 4,617 | 30.8\% |
| Other consumer | 284 | 1.0\% | 308 | 1.1\% | 242 | 1.6\% |
| Total Consumer | 7,946 | 28.0\% | 7,619 | 28.3\% | 4,859 | 32.4\% |
| Total Loans and Leases | \$28,360 | 100.0\% | \$26,883 | 100.0\% | \$15,004 | 100.0\% |

## Strong Deposit Base

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## HIGHLIGHTS

- Deposits and customer repos declined $\$ 433.4$ million or $1.1 \%$ during the second quarter to $\$ 40.8$ billion, but increased $\$ 333.4$ million or $1.6 \%$ annualized since December 31, 2021. The quarterly decline was due largely to Community Banking public fund and other balances that increased during the first quarter and declined in the second quarter, with the segment flat on total deposits since year-end.
- The average cost of deposits remained well managed, increasing only 2 basis points to $0.17 \%$ for the second quarter of 2022, compared with $0.15 \%$ for the first quarter of 2021 , and down 10 basis points from the prior year's second quarter.
- Noninterest bearing deposits represented $34.9 \%$ of total deposits at the end of the second quarter, representing an increase from 34.2\% as of December 31, 2021.

Period Ending Deposits

|  | As of 6/30/22 |  | As of 12/31/21 |  | As of 6/30/21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Noninterest Bearing Demand | \$14,013 | 34.9\% | \$13,635 | 34.2\% | \$7,619 | 33.4\% |
| Interest Bearing Demand | 19,033 | 47.4\% | 18,728 | 47.0\% | 9,672 | 42.3\% |
| Savings | 3,736 | 9.3\% | 3,556 | 8.9\% | 2,940 | 12.9\% |
| Other Time | 3,408 | 8.5\% | 3,900 | 9.8\% | 2,608 | 11.4\% |
| Total Deposits | \$40,189 | 100.0\% | \$39,818 | 100.0\% | \$22,838 | 100.0\% |
| Total Cost of Deposits | 0.17\% |  | 0.17\% |  | 0.27\% |  |

## Credit Quality

\$ in millions, unless otherwise indicated

|  | Quarter Ending |  |  |  |  | Credit Metrics ${ }^{(1)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/21 | 9/30/21 | 12/31/21 | 3/31/22 | 6/30/22 | ■ Provisions |  | \$446 | \$439 | \$440 |
| Non-accrual | \$61.7 | \$59.6 | \$122.1 | \$91.0 | \$89.4 | ■ ACL |  |  |  |  |
| 90+ days Past Due (Accruing) | 15.4 | 17.0 | 24.8 | 21.0 | 19.7 | \$266 | \$260 |  |  |  |
| Restructured (Accruing) | 7.4 | 7.2 | 6.9 | 7.3 | 7.4 |  |  |  |  |  |
| Non-performing Loans ("NPLs") | \$84.4 | \$83.8 | \$153.8 | \$119.3 | \$116.4 |  |  | \$134 |  |  |
| Non-performing Assets ("NPAs") | \$101.8 | \$100.3 | \$186.8 | \$147.7 | \$130.8 |  |  |  |  |  |
| NPLs / Net Loans and Leases | 0.56\% | 0.56\% | 0.57\% | 0.44\% | 0.41\% | \$12 |  |  | \$- | \$1 |
| NPAs / Total Assets | 0.37\% | 0.36\% | 0.39\% | 0.31\% | 0.27\% |  | \$(7) |  |  |  |
| Classified Assets | \$454.0 | \$419.1 | \$631.9 | \$504.1 | \$442.2 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2 Q 22 |
|  |  |  |  |  |  | \$1.8 | \$2.1 | \$4.8 | \$0.4 | \$1.4 |

## HIGHLIGHTS

- Credit quality metrics for the second quarter of 2022 continued to improve as reflected by the fifth consecutive quarter of net recoveries as well as continued declines in total non-performing assets.
- Net recoveries for the second quarter of 2022 were $\$ 1.4$ million, or $0.02 \%$ of net loans and leases on an annualized basis. Total non-performing assets declined $\$ 16.8$ million, or $11.4 \%$, in the second quarter from $\$ 147.7$ million at March 31,2022 to $\$ 130.8$ million at June 30, 2022.
- The allowance for credit losses was $\$ 440.1$ million, or $1.55 \%$ of net loans and leases at June 30,2022 , compared with $\$ 438.7$ million, or $1.61 \%$ of net loans and leases at March 31, 2022.


## Capital Strength

## Cadence Bank

|  | 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 | 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Regulatory Capital (\$ million) ${ }^{(1)}$ | 4,684 | 4,596 | 4,683 | 2,659 | 2,660 |
| Total Risk-Weighted Assets (\$ million) ${ }^{(1)}$ | 35,896 | 34,624 | 33,786 | 18,631 | 18,353 |
| Leverage Ratio (\%) ${ }^{(1)}$ | 8.4 | 8.2 | 9.9 | 8.1 | 8.3 |
| Common Equity Tier 1 Capital Ratio (\%) ${ }^{(1)}$ | 10.4 | 10.6 | 11.1 | 10.7 | 10.9 |
| Tier 1 Ratio (\%) ${ }^{(1)}$ | 10.9 | 11.1 | 11.6 | 11.6 | 11.8 |
| Total Capital Ratio (\%) ${ }^{(1)}$ | 13.1 | 13.3 | 13.9 | 14.3 | 14.5 |
|  |  |  |  |  |  |
| Total Shareholders' Equity (\$B) | 4.4 | 4.6 | 5.2 | 3.0 | 3.1 |
| Preferred Equity (\$B) | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Tangible Common Shareholders' Equity (\$ $\mathbf{B})^{(2)}$ | 2.7 | 2.9 | 3.5 | 1.8 | 1.9 |
|  |  |  |  |  |  |
| Total Shares Outstanding (millions) | 182.5 | 183.5 | 188.3 | 106.9 | 108.6 |
| Book Value Per Share | \$23.41 | \$24.40 | \$26.98 | \$26.73 | \$26.72 |
| Tangible Book Value Per Share ${ }^{(2)}$ | \$14.73 | \$15.67 | \$18.45 | \$17.27 | \$17.41 |
| Tangible Book Value Per Share, ex. AOCI ${ }^{(2)}$ | \$19.87 | \$19.29 | \$19.19 | \$18.05 | \$17.72 |
| Cash Dividends Per Share | \$0.22 | \$0.22 | \$0.20 | \$0.20 | \$0.19 |

## HIGHLIGHTS

- Regulatory capital ratios remain strong including a Total Capital Ratio of $13.1 \%$ and Tier 1 Ratio of $10.9 \%$ as of $6 / 30 / 22$.
- Repurchased 1.0 million shares of company common stock in 2Q22. The company has 3.9 million shares remaining in the 2022 authorization.
- Quarterly cash dividend of $\$ 0.22$ per common share of stock, up \$0.02 or $10 \%$ per share compared to 4Q21.
- Decrease in tangible book value per share driven by unrealized mark-tomarket changes in CADE's available-for-sale securities portfolio.

Appendix

## Net Interest Income Dynamics

\$ in millions, unless otherwise indicated

|  | Second Quarter 2022 |  |  |  |  |  | First Quarter 2022 |  |  |  |  |  | QoQ Compare |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Yield / Contribution to NIM Cost \$ \% |  |  |  | Average Balance |  | Yield / Contribution to NIM Cost \$ \% |  |  |  | Yield / Cost 0.15\% | Margin Impact |
| Loans \& Leases, ex accretion (TE) | \$ | 27,848 | 4.11\% | \$ | 285.3 | 2.68\% | \$ | 27,107 | 3.96\% | \$ | 264.9 | 2.47\% |  |  |
| Accretion Income on Acquired Loans |  |  | 0.17\% |  | 11.7 | 0.11\% |  |  | 0.27\% |  | 17.8 | 0.17\% | -0.10\% | -0.06\% |
| Loans Held For Sale |  | 147 | 5.76\% |  | 2.1 | 0.02\% |  | 177 | 3.23\% |  | 1.4 | 0.01\% | 2.53\% | 0.01\% |
| Total Loans | \$ | 27,995 | 4.29\% | \$ | 299.2 | 2.81\% | \$ | 27,283 | 4.22\% | \$ | 284.1 | 2.65\% | 0.06\% | 0.16\% |
| Total Loans Ex Accretion | \$ | 27,995 | 4.12\% | \$ | 287.5 | 2.70\% | \$ | 27,361 | 3.95\% | \$ | 266.3 | 2.48\% | 0.16\% | 0.22\% |
| Total Investment Securities (TE) |  | 13,941 | 1.42\% |  | 49.5 | 0.47\% |  | 15,071 | 1.30\% |  | 48.2 | 0.45\% | 0.13\% | 0.02\% |
| Other Investments |  | 752 | 1.03\% |  | 1.9 | 0.02\% |  | 1,161 | 0.24\% |  | 0.7 | 0.01\% | 0.79\% | 0.01\% |
| Total Interest-Earning Assets (TE) | \$ | 42,688 | 3.29\% | \$ | 350.6 | 3.29\% | \$ | 43,515 | 3.10\% | \$ | 333.0 | 3.10\% | 0.19\% | 0.19\% |
| Demand Deposits | \$ | 18,239 | 0.26\% | \$ | 11.7 | 0.11\% | \$ | 19,401 | 0.20\% | \$ | 9.7 | 0.09\% | -0.05\% | -0.02\% |
| Savings Deposits |  | 3,723 | 0.06\% |  | 0.6 | 0.01\% |  | 3,632 | 0.06\% |  | 0.6 | 0.01\% | 0.00\% | 0.00\% |
| Time Deposits |  | 3,464 | 0.55\% |  | 4.8 | 0.04\% |  | 3,726 | 0.60\% |  | 5.5 | 0.05\% | 0.05\% | 0.01\% |
| CD Mark Accretion |  |  | -0.08\% |  | (0.7) | -0.01\% |  |  | -0.08\% |  | (0.7) | -0.01\% | 0.01\% | 0.00\% |
| Total Time Deposits |  | 3,464 | 0.47\% |  | 4.0 | 0.04\% |  | 3,726 | 0.52\% |  | 4.8 | 0.04\% | 0.05\% | 0.01\% |
| Total Interest-Bearing Deposits |  | 25,426 | 0.26\% |  | 16.3 | 0.15\% |  | 26,759 | 0.23\% |  | 15.1 | 0.14\% | -0.03\% | -0.01\% |
| Non Interest Demand Deposits |  | 13,970 |  |  |  |  |  | 13,807 |  |  |  |  |  |  |
| Total Deposits | \$ | 39,396 | 0.17\% | \$ | 16.3 | 0.15\% | \$ | 40,565 | 0.15\% | \$ | 15.1 | 0.14\% | -0.02\% | -0.01\% |
| Total Deposits Ex Accretion | \$ | 39,396 | 0.17\% | \$ | 17.1 | 0.16\% | \$ | 40,565 | 0.16\% | \$ | 15.8 | 0.15\% | -0.02\% | -0.01\% |
| Short-Term Borrowings |  | 1,961 | 0.74\% |  | 3.6 | 0.03\% |  | 826 | 0.11\% |  | 0.2 | 0.00\% | -0.64\% | -0.03\% |
| Long-Term Borrowings |  | 467 | 4.12\% |  | 4.8 | 0.05\% |  | 467 | 4.17\% |  | 4.8 | 0.04\% | 0.05\% | 0.00\% |
| Total Interest-Bearing Liabilities | \$ | 27,854 | 0.36\% | \$ | 24.8 | 0.23\% | \$ | 28,051 | 0.29\% | \$ | 20.1 | 0.19\% | -0.07\% | -0.05\% |
| Non Interest Demand Deposits |  | 13,970 |  |  |  |  |  | 13,807 |  |  |  |  |  |  |
| Total Cost of Funds |  | 41,824 | 0.24\% |  | 24.8 | 0.23\% |  | 41,859 | 0.19\% |  | 20.1 | 0.19\% | -0.04\% | -0.05\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Margin (TE) |  |  |  | \$ | 325.8 | 3.06\% |  |  |  | \$ | 312.8 | 2.92\% |  | 0.15\% |

Note: Figures may not total due to rounding.

## Summary Income Statement

\$ in millions, unless otherwise indicated

${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix. Note: Figures may not total due to rounding.

## Summary Balance Sheet - Period End

\$ in millions, unless otherwise indicated

| Assets | 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 | 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Cash and Due from Banks | \$770.3 | \$781.3 | \$656.1 | \$301.2 | \$331.9 |
| Deposits with Other Banks \& Fed Funds | 1,069.4 | 880.7 | 638.5 | 150.8 | 629.4 |
| Available-for-sale securities, at fair value | 13,450.6 | 14,371.6 | 15,606.5 | 10,053.4 | 9,084.1 |
| Loans | 28,360.5 | 27,189.7 | 26,883.0 | 14,991.2 | 15,004.0 |
| Loans Held for Sale | 213.5 | 302.2 | 340.2 | 342.9 | 403.0 |
| Allowance for Credit Losses | (440.1) | (438.7) | (446.4) | (260.3) | (265.7) |
| Goodwill \& Other Intangibles | 1,582.6 | 1,600.7 | 1,606.2 | 1,010.5 | 1,012.1 |
| Other Assets | 2,741.0 | 2,516.6 | 2,385.6 | 1,470.7 | 1,413.5 |
| Total Assets | \$47,747.7 | \$47,204.1 | \$47,669.8 | \$28,060.5 | \$27,612.4 |
| Liabilities |  |  |  |  |  |
| Total Deposits | \$40,189.1 | \$40,568.1 | \$39,817.7 | \$23,538.7 | \$22,838.5 |
| Fed Funds and short-term borrowings | 1,200.0 | - | 595.0 | - | - |
| Subordinated \& Long-term debt | 465.1 | 465.7 | 482.4 | 311.9 | 311.8 |
| Other Liabilities | 1,455.6 | 1,526.6 | 1,526.7 | 1,186.7 | 1,392.5 |
| Total Liabilities | \$43,309.8 | \$42,560.3 | \$42,421.8 | \$25,037.2 | \$24,542.8 |
|  |  |  |  |  |  |
| Total Shareholders' Equity | \$4,437.9 | \$4,643.8 | \$5,248.0 | \$3,023.3 | \$3,069.6 |
|  |  |  |  |  |  |
| Liabilities and Shareholders' Equity | \$47,747.7 | \$47,204.1 | \$47,669.8 | \$28,060.5 | \$27,612.4 |

## Mortgage and Insurance Revenue

Mortgage Lending Revenue


## Non-GAAP Reconciliation

Net Income (Loss)
Plus: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Initial Provision for Acquired Loans
Branch Closing Expense
Pension Settlement Expense
Less: Security Gains (Losses)
Tax Adjustment
Adjusted Net Income
Less: Preferred Dividends
Adjusted Net Income Available to
Common Shareholders

Total Shareholders' Equity
Less: Preferred stock
Goodwill
Other identifiable intangibles
Tangible common equity, including AOCI
Less: Accumulated other comprehensive loss Tangible common equity, excluding AOCI

Common shares outstanding (millions)
Tangible book value per share, including AOCI Tangible book value per share, excluding AOCI

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 9/30/21 |  | 6/30/21 |  |
| \$ | 127 | \$ | 115 | \$ | (35) | \$ | 73 | \$ | 76 |
|  | 7 |  | 4 |  | 45 |  | 3 |  | 10 |
|  | 6 |  | 7 |  | 5 |  | - |  | - |
|  |  |  |  |  | 132 |  | - |  | 12 |
|  | 1 |  | 0 |  | - |  | - |  | - |
|  |  |  |  |  | 1 |  | 2 |  | - |
|  | 1 |  | (1) |  | (0) |  | (0) |  | 0 |
|  | 3 |  | 3 |  | 41 |  | 2 |  | 5 |
| \$ | 137 | \$ | 124 | \$ | 106 | \$ | 77 | \$ | 92 |
|  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |
| \$ | 134 | \$ | 122 | \$ | 104 | \$ | 75 | \$ | 89 |
| \$ | 4,438 | \$ | 4,644 | \$ | 5,248 | \$ | 3,023 | \$ | 3,070 |
|  | 167 |  | 167 |  | 167 |  | 167 |  | 167 |
|  | 1,444 |  | 1,409 |  | 1,408 |  | 958 |  | 957 |
|  | 138 |  | 192 |  | 198 |  | 52 |  | 55 |
| \$ | 2,688 | \$ | 2,876 | \$ | 3,475 | \$ | 1,846 | \$ | 1,890 |
| \$ | (936) | \$ | (664) | \$ | (139) | \$ | (83) | \$ | (35) |
| \$ | 3,625 | \$ | 3,540 | \$ | 3,614 | \$ | 1,928 | \$ | 1,925 |
|  | 182 |  | 183 |  | 188 |  | 107 |  | 109 |
| \$ | 14.73 | \$ | 15.67 | \$ | 18.45 | \$ | 17.27 | \$ | 17.41 |
| \$ | 19.87 | \$ | 19.29 | \$ | 19.19 | \$ | 18.05 | \$ | 17.72 |

${ }^{(1)}$ Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit. Merger expense was $\$ 7.3$ million for the second quarter of 2022, compared with $\$ 10.0$ million for the second quarter of 2021 and $\$ 4.0$ million for the first quarter of 2022. Merger expense for the second quarter of 2022 was comprised primarily of conversion related expenses as well as compensation related items. Incremental merger related expenses for the second quarter of 2022 totaled $\$ 6.1$ million compared to $\$ 6.6$ million in the prior quarter and included primarily employee retention and marketing related expenses.

## Non-GAAP Reconciliation, continued

\$ in millions, unless otherwise indicated

Net Income (Loss)
Plus: Provision (Release) for Credit Losses Income Tax Expense (Benefit)
Pre-tax Pre-provision Net Revenue

Net (Loss) Income
Plus: Provision (Release) for Credit Losses Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense Income Tax Expense (Benefit)
Less: Security Gains (Losses)
Adjusted Pre-tax Pre-provision Net Revenue

Total Noninterest Expense
Less: Merger Expense ${ }^{(1)}$
Incremental Merger Related Expense ${ }^{(1)}$
Branch Closing Expense
Pension Settlement Expense
Total Adjusted Expense

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 9/30/21 |  | 6/30/21 |  |
| \$ | 127 | \$ | 115 | \$ | (35) | \$ | 73 | \$ | 76 |
|  | 1 |  | - |  | 134 |  | (7) |  | 12 |
|  | 36 |  | 34 |  | (13) |  | 20 |  | 21 |
| \$ | 164 | \$ | 149 | \$ | 86 | \$ | 86 | \$ | 108 |
|  | 127 | \$ | 115 | \$ | (35) | \$ | 73 | \$ | 76 |
|  | 1 |  | - |  | 134 |  | (7) |  | 12 |
|  | 7 |  | 4 |  | 45 |  | 3 |  | 10 |
|  | 6 |  | 7 |  | 5 |  | - |  | - |
|  | 1 |  | 0 |  | - |  | - |  | - |
|  | - |  | - |  | 1 |  | 2 |  | - |
|  | 36 |  | 34 |  | (13) |  | 20 |  | 21 |
|  | 1 |  | (1) |  | (0) |  | (0) |  | 0 |
| \$ | 177 | \$ | 160 | \$ | 136 | \$ | 92 | \$ | 118 |
| \$ | 286 | \$ | 292 | \$ | 289 | \$ | 180 | \$ | 174 |
|  | 7 |  | 4 |  | 45 |  | 3 |  | 10 |
|  | 6 |  | 7 |  | 5 |  | - |  | - |
|  | 1 |  | 0 |  | - |  | - |  | - |
|  | - |  | - |  | 1 |  | 2 |  | - |
| \$ | 272 | \$ | 281 | \$ | 239 | \$ | 174 | \$ | 164 |

${ }^{11}$ Merger expenses represent costs to complete the merger with no future benefit, while incremental merger related expenses represent costs to complete the merger for which the entity receives a future benefit. Merger expense was $\$ 7.3$ million for the second quarter of 2022 , compared with $\$ 10.0$ million for the second quarter of 2021 and $\$ 4.0$ million for the first quarter of 2022. Merger expense for the second quarter of 2022 was comprised primarily of conversion related expenses as well as compensation related items. Incremental merger related expenses for the second quarter of 2022 totaled $\$ 6.1$ million compared to $\$ 6.6$ million in the prior quarter and included primarily employee retention and marketing related expenses.

## Non-GAAP Reconciliation, continued

Total Assets
Less: Goodwill
Other Identifiable Intangible Assets
Total tangible assets
Less: Accumulated other comprehensive loss Total tangible assets, excluding AOCl

## Period End Balances:

Total Shareholders' Equity
Less: Goodwill
Other identifiable Intangible Assets Preferred Stock
Total Tangible Common Shareholders' Equity
Less: Accumulated other comprehensive loss
Total tangible common shareholders' equity, excluding AOCl

## Average Balances:

Total Shareholders' Equity
Less: Goodwill
Other Identifiable Intangible Assets Preferred Stock
Total Tangible Common Shareholders' Equity

Total Average Assets
Total Shares of Common Stock Outstanding Average Diluted Shares Outstanding

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/22 |  | 3/31/22 |  | 12/31/21 |  | 9/30/21 |  | 6/30/21 |  |
| \$ | 47,748 | \$ | 47,204 | \$ | 47,670 | \$ | 28,060 | \$ | 27,612 |
|  | 1,444 |  | 1,409 |  | 1,408 |  | 958 |  | 957 |
|  | 138 |  | 192 |  | 198 |  | 52 |  | 55 |
| \$ | 46,165 | \$ | 45,603 | \$ | 46,064 | \$ | 27,050 | \$ | 26,600 |
| \$ | (936) | \$ | (664) | \$ | (139) | \$ | (83) | \$ | (35) |
| \$ | 47,101 | \$ | 46,267 | \$ | 46,203 | \$ | 27,133 | \$ | 26,635 |
| \$ | 4,438 | \$ | 4,644 | \$ | 5,248 | \$ | 3,023 | \$ | 3,070 |
|  | 1,444 |  | 1,409 |  | 1,408 |  | 958 |  | 957 |
|  | 138 |  | 192 |  | 198 |  | 52 |  | 55 |
|  | 167 |  | 167 |  | 167 |  | 167 |  | 167 |
| \$ | 2,688 | \$ | 2,876 | \$ | 3,475 | \$ | 1,846 | \$ | 1,890 |
| \$ | (936) | \$ | (664) | \$ | (139) | \$ | (83) | \$ | (35) |
| \$ | 3,625 | \$ | 3,540 | \$ | 3,614 | \$ | 1,928 | \$ | 1,925 |
| \$ | 4,523 | \$ | 5,062 | \$ | 4,509 | \$ | 3,058 | \$ | 2,955 |
|  | 1,407 |  | 1,408 |  | 1,116 |  | 958 |  | 910 |
|  | 189 |  | 196 |  | 107 |  | 54 |  | 53 |
|  | 167 |  | 167 |  | 167 |  | 167 |  | 167 |
| \$ | 2,760 | \$ | 3,292 | \$ | 3,120 | \$ | 1,880 | \$ | 1,825 |
| \$ | 47,065 | \$ | 47,680 | \$ | 40,990 | \$ | 27,617 | \$ | 26,666 |
|  | 461,786 |  | 488,844 |  | 337,658 |  | 853,316 |  | 614,595 |
|  | 711,402 |  | 264,335 |  | 720,656 |  | 250,102 |  | 838,056 |

## Non-GAAP Reconciliation, continued

Tangible Common Shareholders' Equity to Tangible Assets ${ }^{(1)}$
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI ${ }^{(2)}$ Return on Average Tangible Common Equity ${ }^{(3)}$

Adjusted Return on Average Tangible Common Equity ${ }^{(4)}$
Adjusted Return on Average Assets ${ }^{(5)}$
Adjusted Return on Average Common Shareholders' Equity ${ }^{(6)}$
Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(7)}$
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(8)}$
Tangible Book Value per Common Share ${ }^{(9)}$
Tangible Book Value per Common Share, excluding AOCI ${ }^{(10)}$
Adjusted Earnings per Common Share ${ }^{(11)}$
Adjusted Dividend Payout Ratio ${ }^{(12)}$
Quarter Ended

| 6/30/22 | 3/31/22 | 12/31/21 | 9/30/21 | 6/30/21 |
| :---: | :---: | :---: | :---: | :---: |
| 5.82\% | 6.31\% | 7.54\% | 6.82\% | 7.11\% |
| 7.70\% | 7.65\% | 7.82\% | 7.11\% | 7.23\% |
| 18.11 | 13.87 | (4.71) | 14.85 | 16.08 |
| 19.50 | 14.98 | 13.24 | 15.80 | 19.61 |
| 1.16 | 1.05 | 1.01 | 1.09 | 1.40 |
| 12.36 | 10.07 | 9.51 | 10.28 | 12.83 |
| 1.40 | 1.26 | 0.83 | 1.24 | 1.63 |
| 1.51 | 1.36 | 1.32 | 1.32 | 1.77 |
| \$ 14.73 | \$ 15.67 | \$ 18.45 | \$ 17.27 | \$ 17.41 |
| \$ 19.87 | \$ 19.29 | \$ 19.19 | \$ 18.05 | \$ 17.72 |
| \$ 0.73 | \$ 0.65 | \$ 0.63 | \$ 0.69 | \$ 0.84 |
| 30.14\% | 33.85\% | 32.26\% | 29.41\% | 22.09\% |

## Non-GAAP Reconciliation, continued

(1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
(2) Tangible common shareholders' equity to tangible assets, excluding AOCI is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill and other identifiable
(3) Return on average tangible common equity is defined by the Company as annualized net income available to common shareholders divided by average tangible common shareholders' equity.
(4) Adjusted return on average tangible common equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average tangible common shareholders' equity.
(5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
(6) Adjusted return on average common shareholders' equity is defined by the Company as annualized net adjusted income available to common shareholders divided by average common shareholders' equity.
(7) Pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue divided by total average assets.
(8) Adjusted pre-tax pre-provision net revenue to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue divided by total average assets adjusted for items included in the definition and calculation of net adjusted income.
(9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
(10) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
(11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
(12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes expense items otherwise disclosed as non-operating from total noninterest expense.

## Forward-Looking Statements

Certain statements made in this presentation constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the "bespeaks caution" doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, but if one or more events related to these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company's periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, in the Company's Quarterly Reports on Form 10-Q, and in the Company's Current Reports on Form 8-K, which may be found at https://ir.cadencebank.com/home. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.

## CADE <br> LISTED <br> NYSE

Cadence Bank's common stock is listed on the New York Stock
Exchange under the symbol CADE and its Series A Preferred
Stock is listed under the symbol CADE-PrA. Additional
information can be found at https://ir.cadencebank.com.*

As a reminder, all of the Company's Securities Exchange Act
filings are made with the Federal Deposit Insurance
Corporation and can be found at
https://efr.fdic.gov/fcxweb/efr/index.html.

## INVESTOR INQUIRIES:

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